

**EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
A CHARTER SCHOOL
AND COMPONENT UNIT
OF THE MIAMI-DADE COUNTY
SCHOOL BOARD
FINANCIAL STATEMENTS AND
INDEPENDENT AUDITOR'S REPORT
FOR THE YEAR ENDED JUNE 30, 2019**

**EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
A CHARTER SCHOOL AND COMPONENT UNIT OF THE
MIAMI-DADE COUNTY DISTRICT SCHOOL BOARD
JUNE 30, 2019**

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Excelsior Academies, Inc.

D/B/A Excelsior Language Academy of Hialeah
Miami, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and each major fund of Excelsior Academies, Inc. D/B/A Excelsior Language Academy of Hialeah (the "Charter School"), which is a component unit of the Miami-Dade County District School Board, Miami, Florida, as of, and for the year ended June 30, 2019, which collectively comprises the Charter School's basic financial statements as listed in the table of contents for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and the provision of Chapter 10.850, Charter School's audit, issued by the Auditor General of the State of Florida. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the basic financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

INDEPENDENT AUDITORS' REPORT – Continued

Auditors' Responsibility (Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

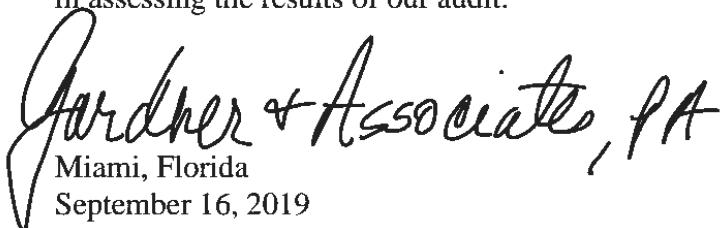
In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the Charter School, as of June 30, 2019, and the respective changes in financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters-Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 3–9 and 28–29 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated September 16, 2019, on our consideration of the Charter School's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.


Miami, Florida
September 16, 2019

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2019

As management of the Excelsior Academies, Inc. D/B/A Excelsior Language Academy of Hialeah (the "Charter School"), we offer readers of the Charter School's financial statements this narrative overview and analysis of the financial activities of the Charter School for the fiscal year ended June 30, 2019. We encourage readers to consider the information presented here through page 8 of this report.

Overview of the financial statements

The discussion and analysis is intended to serve as an introduction to the Charter School's basic financial statements. The Charter School's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other required supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements

The government-wide financial statements, which consist of the statement of Net Position and the statement of activities, are designed to provide readers with a broad overview of the Charter School's finances, in a manner similar to a private sector business.

The statement of Net Position provides information on all the Charter School's assets and liabilities, with the difference between the two reported as Net Position. Over time, increases or decreases in Net Position may serve as a useful indicator of whether the financial position of the Charter School is improving or deteriorating. However, as a governmental entity, the Charter School's activities are not geared towards generating profit as are the activities of commercial entities. Other factors such as the safety at the Charter School and quality of education, must be considered in order to reasonably assess the Charter School's overall performance.

The statement of activities presents information showing how the Charter School's Net Position changed during the most recent fiscal year. All changes in Net Position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenue and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods.

The government-wide financial statements can be found on pages 11-12 of this report.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2019

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Charter School, like other state and local governmental entities, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The Charter School has only one category of funds – governmental funds.

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term, inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating the Charter School's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Charter School's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenue, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The basic governmental fund financial statements can be found on pages 14-17 of this report.

Notes to the Financial Statements

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the government-wide and governmental fund financial statements.

The notes to the financial statements can be found on pages 18-27 of this report.

Supplementary Information

In addition to basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the Charter School's adopted budget to actual results.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2019

Government-wide Financial Analysis

As noted earlier, Net Position may serve over time as a useful indicator of financial position. The following table presents an analysis of the condensed government-wide statements of Net Position:

CONDENSED STATEMENT OF NET POSITION

	Net Position June 30, 2019	Net Position June 30, 2018	Variance
Current assets	\$ 267,897	\$ 528,295	\$ (260,398)
Noncurrent assets			
Capital assets, net of depreciation	48,316	31,598	16,718
Total assets	\$ 316,213	\$ 559,893	\$ (243,680)
Current liabilities	\$ 34,964	\$ 48,063	\$ (13,099)
Net Position			
Invested in capital assets	\$ 48,316	\$ 31,598	\$ 16,718
Unrestricted	232,933	480,232	(247,299)
Total Net Position	\$ 281,249	\$ 511,830	\$ (230,581)
Total Liabilities and Net Position	\$ 316,213	\$ 559,893	\$ (243,680)

Current assets decreased by approximately 51% due to a decrease in student enrollment. At the end of the fiscal year, the Charter School is able to report a positive balance in net position of \$281,249. Capital assets (e.g. buildings, building improvements, furniture, fixtures and equipment), net of related debt, increased. The Charter School uses its capital assets to provide services to students. Consequently, these assets are not available for future spending.

Unrestricted assets decreased approximately 49% a decrease in student enrollment.

Resources that are subject to external restrictions on how they may be used are classified as restricted assets. As of June 30, 2019, the Charter school had no restricted assets. The remaining unrestricted balance may be used in any of the Charter School's ongoing operations.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2019

Government-wide Financial Analysis - Continued

The following table presents information on the condensed government-wide statements of changes in net position:

CONDENSED STATEMENT OF CHANGES IN NET POSITION

	2019	2018	Variance
Revenues:			
School Board of Miami- Dade County - FTE	\$ 1,498,361	\$ 1,814,790	\$ (316,429)
Program revenues:			
Charges for services	5,764	4,277	1,487
Capital outlay and contributions	146,883	123,033	23,850
Operating grants and contributions	176,803	281,036	(104,233)
Miscellaneous	35,518	48,738	(13,220)
Total revenues	<u>1,863,329</u>	<u>2,271,874</u>	<u>(408,545)</u>
Expenses:			
Instruction	991,992	978,660	13,332
Pupil personnel services	49,077	23,827	25,250
Instruction and Curriculum Development	19,635	82,467	(62,832)
School Board	3,560	10,500	(6,940)
General administration	216,132	259,763	(43,631)
School administration	237,975	217,287	20,688
Facilities Acquisition and Construction	-	295,036	(295,036)
Fiscal services	8,308	8,380	(72)
Food services	99,990	94,134	5,856
Information services	-	1,500	(1,500)
Pupil transportation services	390	8,540	(8,150)
Operation of plant	453,111	149,224	303,887
Unallocated depreciation expense	13,740	6,571	7,169
Total expenses	<u>2,093,910</u>	<u>2,135,889</u>	<u>(41,979)</u>
Change in Net Position	(230,581)	135,985	(366,566)
Net Position - July 1, 2018	<u>511,830</u>	<u>375,845</u>	<u>135,985</u>
Net Position - June 30, 2019	<u>\$ 281,249</u>	<u>\$ 511,830</u>	<u>\$ (230,581)</u>

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2019

Government-wide financial analysis - Continued

- At the end of the fiscal year there were 211 students in grades kindergarten to 8th grade. Revenues are based on the amount received per student from the State through the School Board of Miami-Dade County.
- Expenses for instruction are the result of teachers' salaries and related benefits, and also materials and supplies that directly impact student learning.
- School administration is due primarily to administrator and other administrative personnel and related benefits as well as administrative costs.
- Plant operations expenses consist of utilities, communications, insurance cost, support personnel and related benefits.

Financial Analysis of the Charter School's Funds

As noted earlier, the Charter School uses fund accounting to maintain control over resources that have been segregated for specific activities or objectives. The focus of the Charter School's governmental funds is to provide information on near-term inflows, outflows and spendable resources. Such information is useful in assessing the Charter School's financing requirements. In particular, unreserved fund balance may serve as a useful measure of the Charter School's net resources available for spending at the end of the fiscal year.

At the end of fiscal year 2019 the Charter School's governmental fund reported a positive ending fund balance of \$ 232,933.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2019

Budgetary Highlights

Prior to the start of the School's fiscal year, the Board of directors of the School adopted an annual budget. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with the School's budget. Budget to actual comparisons for fiscal year 2019 are presented on Page 29.

The general fund budget for the fiscal year ended June 30, 2019, was developed based on the School's anticipated revenues and expenditures and the expected student population for the school year. Over the course of the year, the school revised its general fund several times. Refer to the Budgetary Comparison Schedule for additional information.

Capital Assets and Debt Administration

As of June 30, 2019 the Charter School had investment in capital assets of \$48,316. This amount is net of accumulated depreciation of \$558,894.

Economic Factors

During fiscal year 2019, the Charter School experienced a decrease in its net position. The contributing factor was an increase in student enrollment.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2019

School Enrollment

During the fiscal year 2019, the grade levels at the Charter School ranged from Grade K through Grade 8, with a total enrollment of 211 students.

Requests for Information

The financial report is designed to provide a general overview of the Charter School's finances for all those with an interest in the School's finances. Questions concerning any of the information should be addressed to Ms. Claudia Trilles, President, at 18200 NW 22nd Avenue, Miami Gardens, FL 33056.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
A CHARTER SCHOOL AND COMPONENT UNIT OF THE MIAMI-DADE
COUNTY DISTRICT SCHOOL BOARD
BASIC FINANCIAL INFORMATION
FOR THE YEAR ENDED JUNE 30, 2019

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
STATEMENT OF NET POSITION
JUNE 30, 2019

		Governmental Activities
Assets		
Cash	\$	173,632
Accounts receivable		14,665
Deposits		79,600
		267,897
Capital Assets		607,210
Less accumulated depreciation		(558,894)
		48,316
Total Assets	\$	316,213
Liabilities		
Salaries and wages payable		34,964
Total liabilities	\$	34,964
Net Position		
Invested in capital assets	\$	48,316
Unrestricted		232,933
		281,249
Total Liabilities and Net Position	\$	316,213

The accompanying notes are an integral part of these statements

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
STATEMENT OF ACTIVITIES
JUNE 30, 2019

Governmental activities	Expenses	Program Revenues			Net Revenues (Expenses) and Change in Net Position
		Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	
Instruction	\$ 991,992	\$ -	\$ 45,708	\$ 18,332	\$ (927,952)
Pupil personnel services	49,077	-	-	-	(49,077)
Instruction and Curriculum Development	19,635	-	-	-	(19,635)
School Board	3,560	-	-	-	(3,560)
General administration	216,132	-	-	-	(216,132)
School administration	237,975	-	-	-	(237,975)
Facilities Acquisition and Construction	-	-	-	-	-
Fiscal services	8,308	-	-	-	(8,308)
Food services	99,990	5,764	131,095	-	36,869
Information services	-	-	-	-	-
Pupil transportation services	390	-	-	-	(390)
Operation of plant	453,111	-	-	128,551	(324,560)
Unallocated depreciation expense	13,740	-	-	-	(13,740)
Total governmental activities	\$ 2,093,910	\$ 5,764	\$ 176,803	\$ 146,883	\$ (1,764,460)

General revenues:

School Board of Miami- Dade County - FTE	1,498,361
Miscellaneous	35,518
Total general revenues	1,533,879
Change in net position	(230,581)
Net position - July 1, 2018	511,830
Net position - June 30, 2019	\$ 281,249

The accompanying notes are an integral part of these statements

**EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH**

A CHARTER SCHOOL AND COMPONENT UNIT OF THE MIAMI-DADE

COUNTY DISTRICT SCHOOL BOARD

FUND FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2019

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
BALANCE SHEET – GOVERNMENTAL FUND
JUNE 30, 2019

	General Fund	Special Revenue Fund	Total Governmental Funds
ASSETS			
Cash	\$ 173,632	\$ -	\$ 173,632
Accounts receivable	14,665	-	14,665
Due from other funds	-	175,923	175,923
Deposits	79,600	-	79,600
Total Assets	\$ 267,897	\$ 175,923	\$ 443,820
 LIABILITIES AND FUND BALANCES			
Liabilities:			
Salaries and wages payable	\$ 34,964	\$ -	\$ 34,964
Due to other funds	175,923	-	175,923
Total liabilities	\$ 210,887	\$ -	\$ 210,887
Fund Balances:			
Nonspendable:			
Deposits	\$ 79,600	\$ -	\$ 79,600
Unassigned	(22,590)	175,923	153,333
Total fund balances	\$ 57,010	\$ 175,923	\$ 232,933
Total Liabilities and Fund Balances	\$ 267,897	\$ 175,923	\$ 443,820
Total fund balances- Governmental funds			\$ 232,933

The accompanying notes are an integral part of these statements

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
RECONCILIATION OF THE GOVERNMENTAL FUND BALANCE SHEET TO THE
STATEMENT OF NET POSITION
JUNE 30, 2019

Total fund balances- Governmental funds, page 14	\$	232,933
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Amounts reported for governmental activities in the Statement of Net Position are different because:

Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.

Cost of capital assets	\$	607,210	
Accumulated depreciation		<u>(558,894)</u>	48,316

Total Net Position - governmental activities, page 11	\$	<u><u>281,249</u></u>
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The accompanying notes are an integral part of these statements

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
STATEMENT OF REVENUES, EXPENDITURES AND
CHANGE IN FUND BALANCE – GOVERNMENTAL FUND
JUNE 30, 2019

	General Fund	Special Revenue Fund	Total Governmental Funds
Revenues			
Miami-Dade County Public Schools	\$ 1,498,361	\$ -	\$ 1,498,361
Operating grants and contributions	-	176,803	176,803
Capital outlay and other contributions	146,883	-	146,883
Charges for services	3,544	2,220	5,764
Miscellaneous revenues	35,518	-	35,518
Total revenues	<u>1,684,306</u>	<u>179,023</u>	<u>1,863,329</u>
Expenditures			
Instruction	956,256	35,736	991,992
Pupil personnel services	49,077	-	49,077
Instruction and curriculum development	19,635	-	19,635
School board	3,560	-	3,560
General administration	215,768	364	216,132
School administration	237,975	-	237,975
Facilities acquisition and construction	-	-	-
Fiscal services	8,308	-	8,308
Food services	-	99,990	99,990
Information services	-	-	-
Pupil transportation services	390	-	390
Operation of plant	453,111	-	453,111
Capital outlay:			
Furniture & equipment	30,458	-	30,458
Total current expenditure	<u>1,974,538</u>	<u>136,090</u>	<u>2,110,628</u>
Excess (deficit) of revenues over expenditures	<u>(290,232)</u>	<u>42,933</u>	<u>(247,299)</u>
Fund balance - July 1, 2018	347,242	132,990	480,232
Fund balance - June 30, 2019	<u>\$ 57,010</u>	<u>\$ 175,923</u>	<u>\$ 232,933</u>

The accompanying notes are an integral part of these statements

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND
CHANGES IN FUND BALANCE OF GOVERNMENTAL FUNDS TO THE STATEMENT
OF ACTIVITIES
JUNE 30, 2019

Total net changes in fund balance - governmental funds, Page 16	\$	(247,299)
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Amounts reported for governmental activities in the statement of Net Position are different because:

Capital outlays are reported in governmental funds as expenditures however, in the statement of activities, the cost of those assets is allocated over their estimated useful lives as depreciation expense.

Cost of capital assets purchased	\$	30,458	
Provision for depreciation		(13,740)	16,718

Change in Net Position of governmental activities, Page 12	\$	<u>(230,581)</u>
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The accompanying notes are an integral part of these statements

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 – ORGANIZATION AND OPERATIONS

Nature of Operations

Excelsior Academies, Inc. (the “Charter School”) is a not-for-profit corporation, organized pursuant to Chapter 617, Florida Statutes, the Florida Not-For-Profit Corporation Act, and Section 228.056, Florida Statutes. The Charter School operates under a Charter approved by its sponsor, the Miami-Dade County District School Board. The governing body of the Charter School is the not-for-profit corporation’s Board of Directors which is composed of four (4) members.

The Charter School provides educational services to students in grades kindergarten through eighth. The core philosophy and purpose of the Charter School is to demonstrate that the Charter School’s students can learn at high levels through an academically rigorous and innovative curriculum that incorporates the development of good character.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity:

The Charter School operates under a charter of the sponsoring school district, Miami-Dade County District School Board (the “District”). The current charter is effective until June 30, 2019, and may be renewed in increments of 5 to 15 years by mutual agreement between the Charter School and the District. At the end of the term of the charter, the District may choose not to renew the charter under the grounds specified in the charter in which case the District is required to notify the Charter School in writing at least 90 days prior to the Charter’s expiration. During the term of the charter, the District may also terminate the charter if good cause is shown. Academir Charter School, Inc. is considered a component unit of the Miami-Dade County District School Board.

Criteria of determining if other entities are potential component units which should be reported within the Charter School’s financial statements are identified and described in the Governmental Accounting Standards Board (GASB) Codification of Governmental Accounting and Financial Reporting Standards, Sections 2100 and 2600. The application of these criteria provide for identification of any entities for which the Charter School is financially accountable and other organizations for which the nature and significance of their relationship with the

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Charter School's are such that exclusion would cause the Charter School's financial statements to be misleading or incomplete. Based on these criteria, no component units are included within the reporting entity of the Charter School.

Basis of Presentation:

Based on the guidance provided in the American Institute of Certified Public Accountants Audit and Accounting Guide – Audit for States and Local Governments and provisions of Florida Statutes, the Charter School is presented as a governmental organization for financial statement reporting purposes.

Government-wide Financial Statement:

The government-wide financial statements (i.e., the statement of Net Position and the statement of changes in Net Position) report information on all activities of the Charter School. The effect of interfund activity, generally, has been removed from these statements.

The statement of activities demonstrates the degree to which the direct expenses of a given function or program is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include 1) operating grants and contributions that are used to meet the operational requirements of a particular function or program, and 2) capital grants and contributions that are restricted to meeting the capital requirements of a particular function or program.

Fund financial statements:

The Charter School accounts are organized on the basis of funds. The operations of the fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, equity, revenues and expenditures.

General Fund – is the School's primary operating fund. It accounts for all financial resources of the school, except those required to be accounted for in another fund.

Special Revenue Fund – accounts for specific revenue, such as federal grants and capital outlay grants that are legally restricted to expenditures for particular purposes.

Agency Fund – accounts for resources of the School's Internal Fund, which is used to administer monies collected at the schools in connection with school, student athletics, class, and club activities.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Measurement Focus, Basis of Accounting:

The financial statements of the Charter School are prepared in accordance with generally accepted accounting principles (GAAP). The Charter School's reporting entity applies all relevant Governmental Accounting Standards Board (GASB) *Codification of Accounting and Financial Reporting Guidance*.

The government-wide statements report using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Revenues from non-exchange transactions are reported according to GASB Codification Section 1600.111 and Section N50 Accounting and Financial Reporting for Non-Exchange Transactions. On the accrual basis, revenues from grants and donations are recognized in the fiscal year in which all eligibility requirements have satisfied.

The governmental fund financial statements are presented on the modified accrual basis of accounting under which revenues is recognized in the accounting period in which it becomes susceptible to accrual (i.e., when it becomes both measurable and available). "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. For this purpose, the Charter School considers revenues to be available if they are collected within 60 days of the end of the current fiscal year.

Capital assets

Capital assets, which include land, buildings, building improvements, furniture and fixtures, equipment and library books are reported in the applicable governmental activities in the government-wide financial statements. Capital assets are defined by the Charter School as assets with an initial, individual cost of more than \$500 and a life of more than one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Estimated useful lives, in years, for depreciable assets are as follows:

Building and improvements	39 years
Furniture, equipment and computers	5-7 years

Donated capital assets, if any, are recorded at estimated fair value at the date of donation. Within governmental funds, amounts incurred for the acquisition of capital assets are reported as fund expenditures. Depreciation expense is not reported within the governmental fund financial statements.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Due from Other Governments or Agencies

Amounts due to the Charter School by other governments or agencies are for grants or programs under which the services have been provided by the Charter School.

Revenue Sources

Revenues for operations will be received primarily from the District pursuant to the funding provisions included in the Charter School's charter. In accordance with the funding provisions of the charter and section 1002.33, Florida Statutes, the Charter School will report the number of full-time equivalent (FTE) students and related data to the District. Under the provisions of Section 1011.62, Florida Statutes, the District reports the number of the full-time equivalent (FTE) students and related data to the Florida Department of Education (FDOE) for funding through the FEFP. Funding for the School is adjusted during the year to reflect the revised calculations by the FDOE under the FEFP and the actual weighted full-time equivalent students reported by the Charter School during the designated full-time equivalent student survey periods.

The Charter School also receives Federal funding for the school food program. Federal awards are generally received based on applications submitted to and approved by various granting agencies. For Federal awards in which a claim to these grant proceeds is based on incurring eligible expenditures, revenues are recognized to the extent that eligible expenditures have been incurred. Also, other revenues may be derived from various fundraising activities and certain other programs.

Compensated Absences

The Charter School grants a specific number of PTO days. Full time instructional employees are eligible to one day per month to up to ten days of active work.

GASB Codification Section C60, Accounting for Compensated Absences, provides that compensated absences that are contingent on a specific event that is outside the control of the employer and employee should be accounted for in the period those events take place.

Accordingly, these financial statements do not include an accrual for PTO days available to be used in future benefit years.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Deferred outflows/Inflows of Resources:

The statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/ expenditure) until then.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time.

Equity classifications:

Government-wide financial statement

Equity is classified as Net Position and displayed in three components:

- a. Invested in capital assets, net of related debt – consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of any bonds or other borrowing that are attributable to the acquisition, construction or improvement of those assets.
- b. Restricted Net Position– consists of Net Position with constraints placed on their use either by: 1) external groups such as creditors, grantors, contributors or laws or regulations of other governments, or 2) law through constitutional provisions or enabling legislation. There is no restricted Net Position.
- c. Unrestricted Net Position– all other Net Position that do not meet the definition of “restricted” or “invested in capital assets, net of related debt”

Fund financial statements

GASB Codification Section 1800.142. Fund Balance Reporting and Governmental Fund Type Definitions, defines the different types of fund balances that a governmental entity must use for financial reporting purposes. GASB requires the fund balance amounts to be properly reported within one of the fund balance categories list below:

- a. Non-spendable – fund balance associated with inventories, prepaid expenses, long-term loans and notes receivable, and property held for resale (unless the proceeds are restricted, committed, or assigned). All non-spendable fund balances at year end related to not in spendable asset form.
- b. Restricted – fund balance category includes amounts that can be spent only for the specific purposes stipulated by constitution, external resource provider, or through enabling legislation. Restricted fund balance of the School relates to reserves required by the landlord for property maintenance and repairs.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

- c. Committed – fund balance classification includes amounts that can be used only for the specific purposes determined by a formal action of the Charter School’s Board of Director. There are no committed fund balances at year end.
- d. Assigned – fund balance classification is intended to be used by the Charter School’s management for specific purposes but do not meet the criteria to be classified as restricted or committed. There are no assigned fund balances at year end.
- e. Unassigned – fund balance is the residual classification for the Charter school’s general fund and includes all spendable amounts not contained in the other classification,

Encumbrances

Encumbrances represent commitments relating to unperformed contracts for goods or services. At June 30, 2019, there were no encumbrances outstanding.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

Subsequent Events

In accordance with GASB Codification Section 2250.106, the School has evaluated subsequent events and transactions for potential recognition of disclosure through September 16, 2019, which is the date the financial statements were available to be issued.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 3 - CASH AND CERTIFICATE OF DEPOSIT

As of June 30, 2019, the bank balance was \$173,632. The bank balance did not exceed the FDIC limit as of June 30, 2019.

The Charter School is operated under a Charter sponsored by the Miami-Dade County School District as described in Note 1. Accordingly, its bank deposits are governed by Chapter 280 of the Florida Statutes. All time and demand deposits are held in banking institutions approved by the State Treasurer of the State of Florida to hold public funds. Under Florida Statutes, Chapter 280, "Florida Security for Public Deposits Act", the State Treasurer requires all qualified public depositories to deposit with the Treasurer or another banking institution eligible collateral having a market value equal to an amount from 50% to 125% of the average daily balance for each month of all public deposits in excess of any applicable deposit insurance held.

The percentage of eligible collateral (generally, U.S. Government and agency securities, state or local government debt, or corporate bonds) to public deposits is dependent upon the depository's financial history and its financial condition. Any losses to public depositors are covered by applicable deposit insurance, sale of securities pledged as collateral and, if necessary, assessments against other qualified public depositories of the same type as the depository in default. Therefore, all cash deposits in an approved Florida banking institution are both collateralized and insured and not subject to a concentration of credit risk or a custodial credit risk as defined in Government Accounting Standards Board ("GASB") Statement No. 40. The Charter School has no monetary assets other than cash in an approved depository.

NOTE 4 – ACCOUNTS RECEIVABLE

Accounts receivable represent outstanding reimbursement from the Capital Outlay Program and USDA. As of June 30, 2019 the receivable balance is \$14,665.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 5 – CAPITAL ASSETS

	Balance			Balance
	July 1, 2018	Additions	Deletions	June 30, 2019
Buildings and Improvements	\$ 29,969	\$ -	\$ -	\$ 29,969
Computer software	11,900	18,205		\$ 30,105
Furniture, Fixtures, and Equipment	534,883	12,253	-	547,136
Total Assets	576,752	30,458	-	607,210
Buildings and Improvements	(24,050)	(1,498)	-	(25,548)
Computer software	(2,380)	(6,021)		(8,401)
Furniture, Fixtures, and Equipment	(518,724)	(6,221)	-	(524,945)
Total Accumulated Depreciation	(545,154)	(13,740)	-	(558,894)
Total Assets, Net	\$ 31,598	\$ 16,718	\$ -	\$ 48,316

The provision for depreciation for the year ended June 30, 2019 amounted to \$13,740. The Charter School allocated depreciation to instruction services.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 6 – COMMITMENTS AND CONTINGENCIES

Management Contract:

The Charter school has contracted with School Development Service for administrative and educational management services for the operation of the school. All staff are employees of the Charter School. The contract expires in June 2019 and provides for a fee based on a percentage of certain revenues of the School which is 10%. The fees paid to the management company for the year ended June 30, 2019 amounted to \$141,604.

Lease Agreement:

The School entered into a five-year lease agreement for facilities located at 369 East 10th Street, Hialeah, Florida commencing on July 15, 2013, with an option to renew for an additional five-year term. Total lease payments for the fiscal year 2019 were \$ 295,036.

NOTE 7 – RISK MANAGEMENT

The Charter School is exposed to various risks of loss related to torts, thefts of damage to and destruction of assets, errors and omissions and natural disasters for which the school carries commercial insurance. Settlement amounts have not exceeded insurance coverage for the past three (3) years. In addition, there were no reductions in insurance coverage from those in the prior year.

NOTE 8- RELATED PARTY

In accordance with the Charter Agreement, the School Board retains 5% as an administrative fee. This funding is received on a pro rata basis over the twelve-month period and is adjusted for changes in full-time equivalent student population. After review and verification of Full-Time Equivalent (“FTE”) reports and supporting documentation, the Florida Department of Education may adjust subsequent fiscal period allocations of FTE funding for prior year’s errors disclosed by its review as well as to prevent the statewide allocation from exceeding the amount authorized by the State Legislature.

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO THE FINANCIAL STATEMENTS

NOTE 10 – FUNDING AND CREDIT RISK CONCENTRATION

The School receives substantially all of its support and revenue from federal, state and local funding sources, passed through the School Board District, in the form of performance and budget based contracts. Continuing operation of the School is greatly dependent upon the continued support of these governmental agencies.

SUPPLEMENTARY INFORMATION

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
BUDGETARY COMPARISON SCHEDULE
YEAR ENDED JUNE 30, 2019

GENERAL FUND

	Original Budget	Final Budget	Actual Amounts GAAP Basis	Variances Positive (Negative)
Revenues:				
State sources	\$ 2,983,692	\$ 2,983,692	\$ 1,498,361	\$ (1,485,331)
Operating grants and contributions	-	-	-	-
Capital outlay and other contributions	52,000	52,000	146,883	94,883
Other revenues	5,000	5,000	41,282	36,282
Total revenues	<u>3,040,692</u>	<u>3,040,692</u>	<u>1,686,526</u>	<u>(1,354,166)</u>
Instruction	1,139,018	965,000	991,992	(26,992)
Pupil Personnel Services	-	50,000	49,077	923
Instruction and Curriculum Development Service	-	20,000	19,635	365
School Board	10,500	7,500	3,560	3,940
General Administration	266,907	215,768	216,132	(364)
School Administration	291,057	245,000	237,975	7,025
Facilities Acquisition and Construction	295,620	-	-	-
Fiscal Services	8,400	8,400	8,308	92
Information services	-	-	-	-
Pupil Transportation Services	8,600	500	390	110
Operation of Plant	170,100	455,720	453,111	2,609
Total expenditure	<u>2,191,702</u>	<u>1,967,888</u>	<u>2,080,170</u>	<u>(112,282)</u>
Excess (deficit) of revenues over expenditures	<u>\$ 848,990</u>	<u>\$ 1,072,804</u>	<u>\$ (393,644)</u>	<u>\$ (1,466,448)</u>

SPECIAL REVENUE FUND

	Original Budget	Final Budget	Actual Amounts GAAP Basis	Variances Positive (Negative)
Revenues:				
Operating grants and contributions	\$ 94,644	\$ 170,000	\$ 176,803	\$ 6,803
Charges for services	-	2,000	5,764	3,764
Total revenues	<u>94,644</u>	<u>172,000</u>	<u>182,567</u>	<u>10,567</u>
Food Services	94,644	94,644	99,990	(5,346)
Total expenditure	<u>94,644</u>	<u>94,644</u>	<u>99,990</u>	<u>(5,346)</u>
Excess (deficit) of revenues over expenditures	<u>\$ -</u>	<u>\$ 77,356</u>	<u>\$ 82,577</u>	<u>\$ 5,221</u>

EXCELSIOR ACADEMIES, INC.
D/B/A EXCELSIOR LANGUAGE ACADEMY OF HIALEAH
NOTES TO SUPPLEMENTARY INFORMATION

Budgetary Basis of Accounting

Budgets are presented on the modified accrual basis of accounting. During the fiscal year, expenditures were controlled at the object level (e.g., salaries, purchased services, and capital outlay).

NOTE A.

The Charter School formally adopted a budget for the year ended June 30, 2019. Budgeted amounts may be amended by resolution or ordinance by the Board. The budget has been prepared in accordance with accounting principles generally accepted in the United States of America. A comparison of the actual results of operations to the budgeted amounts for the General Fund is presented as supplementary information.

NOTE B.

The budget is adopted using the same basis of accounting on which the financial statements are prepared except for a 5% administrative charge up to the first 250 students that is retained by the School Board of Miami-Dade County.



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors
Excelsior Academies, Inc.
D/B/A Excelsior Language Academy of Hialeah
Miami, Florida

We have audited, in accordance with the standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and each major fund of Excelsior Academies, Inc. D/B/A Excelsior Language Academy of Hialeah (the "Charter School"), a component unit of the Miami-Dade County District School Board, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise Excelsior Academies, Inc. D/B/A Excelsior Language Academy of Hialeah's basic financial statements, and have issued our report thereon dated September 16, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Charter School's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Charter School's internal control. Accordingly, we do not express an opinion on the effectiveness of the Charter School's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Internal Control over Financial Reporting (Continued)

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Charter School's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

This report is intended solely for the information and use of the Board of Directors, management, the Miami-Dade County District School Board and the Auditor General of the State of Florida, and is not intended to be and should not be used by anyone other than these specified parties.


Miami, Florida
September 16, 2019



**MANAGEMENT LETTER
REQUIRED BY CHAPTER 10.850 RULES OF THE AUDITOR GENERAL OF
THE STATE OF FLORIDA**

To the Board of Directors
Excelsior Academies, Inc.
D/B/A Excelsior Language Academy of Hialeah
Miami, Florida

Report on the Financial Statements

We have audited the financial statements of Excelsior Academies, Inc. D/B/A Excelsior Language Academy of Hialeah (the “Charter School”), Florida, as of and for the fiscal year ended June 30, 2019, and have issued our report thereon dated September 16, 2019.

Auditor’s Responsibility

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*; and Chapter 10.850, Rules of the Auditor General.

Other Reports Requirements

We have issued our Independent Auditor's Report on Internal Control over Financial Reporting and Compliance and Other Matters Based on an audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*. Disclosures in those reports and schedule, which are dated September 16, 2019, should be considered in conjunction with this management letter.

Prior Audit Findings

Section 10.854(1)(e)1., Rules of the Auditor General, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial audit report. There were no findings or recommendations in the preceding annual financial audit report.



Official Title

Section 10.854(1)(e)5., rules of the Auditor General, requires the name or official title of the entity. The official title of the entity is Excelsior Academies, Inc. D/B/A Excelsior Language Academy of Hialeah.

Financial Condition

Sections 10.854(1)(e)2. and 10.855(11), Rules of the Auditor General, require us to apply appropriate procedures and communicate whether or not the School has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and to identify of the specific conditions met. In connection with our audit, we determined that the School did not meet any of the conditions described in Section 218.503(1), Florida Statutes.

Pursuant to Sections 10.854(1)(e)6a and 10.855(12), Rules of the Auditor General, we applied financial condition assessment procedures for the School. It is management's responsibility to monitor the School's financial condition and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same.

Section 10.854(1)(e)(3), Rules of the Auditor General, requires that we communicate any recommendations to improve financial management. In connection with our audit, we did not have any such recommendations.

Transparency

Sections 10.854(1)(e)7. and 10.855(13), Rules of the Auditor General, require us to apply appropriate procedures and communicate the results of our determination as to whether the School maintains on its website information specified in Section 1002.33(9)(p), Florida Statutes. In connection with our audit, we determined that the School maintained on its Web site the information specified in Section 1002.33(9)(p), Florida Statutes.

Additional Matters

Section 10.854(1)(e)4., Rules of the Auditor General, requires us to communicate noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements that is less than material but warrants the attention of those charged with governance. In connection with our audit, we did not note any such findings. the attention of those charged with governance. In connection with our audit, we did not have any such findings.



Purpose of this letter

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, Federal and other granting agencies, the Board of Directors, applicable management, and Miami-Dade School Board and is not intended to be and should not be used by anyone other than these specified parties.

Gardner & Associates, PA
Miami, Florida
September 16, 2019