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**International School of Excellence, Inc.
d/b/a Avant Garde Academy Westchase
(A Component Unit of the School Board of Hillsborough County, Florida)**

**Basic Financial Statements
and Additional Information
For the Year Ended June 30, 2020**

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
(A Component Unit of the School Board of Hillsborough County, Florida)

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
International School of Excellence, Inc.
d/b/a/ Avant Garde Academy Westchase
Tampa, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and each major fund of International School of Excellence, Inc. d/b/a/ Avant Garde Academy Westchase (the "Charter School"), which is a component unit of the Hillsborough County Public Schools, Florida as of, and for the year ended June 30, 2020, which collectively comprises the Charter School's basic financial statements as listed in the table of contents for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and the provision of Chapter 10.850, Charter School's audit, issued by the Auditor General of the State of Florida. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the basic financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

INDEPENDENT AUDITORS' REPORT – Continued

Auditors' Responsibility (Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the Charter School, as of June 30, 2020, and the respective changes in financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Emphasis of Matter

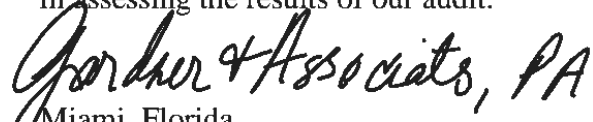
The school recorded an overall fund balance deficit of (\$151,191). The School's management believes this deficit is due primarily due to operations and capitalization cost.

Other Matters-Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 3–9 and 28–29 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated September 30, 2020, on our consideration of the Charter School's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.


Miami, Florida
September 30, 2020

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2020

As management of the International School of Excellence, Inc. d/b/a/ Avant Garde Academy Westchase(the "Charter School"), we offer readers of the Charter School's financial statements this narrative overview and analysis of the financial activities of the Charter School for the fiscal year ended June 30, 2020. We encourage readers to consider the information presented here through page 8 of this report.

Overview of the financial statements

The discussion and analysis is intended to serve as an introduction to the Charter School's basic financial statements. The Charter School's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other required supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements

The government-wide financial statements, which consist of the statement of net position and the statement of activities, are designed to provide readers with a broad overview of the Charter School's finances, in a manner similar to a private sector business.

The statement of net position provides information on all the Charter School's assets and liabilities, with the difference between the two reported as Net Position. Over time, increases or decreases in Net Position may serve as a useful indicator of whether the financial position of the Charter School is improving or deteriorating. However, as a governmental entity, the Charter School's activities are not geared towards generating profit as are the activities of commercial entities. Other factors such as the safety at the Charter School and quality of education, must be considered in order to reasonably assess the Charter School's overall performance.

The statement of activities presents information showing how the Charter School's net position changed during the most recent fiscal year. All changes in Net Position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenue and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods.

The government-wide financial statements can be found on pages 11-12 of this report.

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2020**

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Charter School, like other state and local governmental entities, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The Charter School has only one category of funds – governmental funds.

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term, inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating the Charter School's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Charter School's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenue, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The basic governmental fund financial statements can be found on pages 14-17 of this report.

Notes to the Financial Statements

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the government-wide and governmental fund financial statements.

The notes to the financial statements can be found on pages 18-27 of this report.

Supplementary Information

In addition to basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the Charter School's adopted budget to actual results.

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2020**

Government-wide Financial Analysis

As noted earlier, Net Position may serve over time as a useful indicator of financial position. The following table presents an analysis of the condensed government-wide statements of Net Position:

CONDENSED STATEMENT OF NET POSITION

	Net Position June 30, 2020	Net Position June 30, 2019	Variance
Current assets	\$ 41,736	\$ 110,918	\$ (69,182)
Noncurrent assets			
Capital assets, net of depreciation	<u>460,008</u>	<u>562,588</u>	<u>(102,580)</u>
Total assets	<u>\$ 501,744</u>	<u>\$ 673,506</u>	<u>\$ (171,762)</u>
Current liabilities	<u>\$ 585,478</u>	<u>\$ 711,607</u>	<u>\$ (126,129)</u>
Long term liabilities	<u>\$ 77,621</u>	<u>\$ 328,618</u>	<u>\$ (250,997)</u>
Net Position			
Invested in capital assets	\$ 460,008	\$ 155,056	\$ 304,952
Unrestricted	<u>(621,363)</u>	<u>(521,775)</u>	<u>(99,588)</u>
Total Net Position	<u>\$ (161,355)</u>	<u>\$ (366,719)</u>	<u>205,364</u>
Total Liabilities and Net Position	<u>\$ 501,744</u>	<u>\$ 673,506</u>	<u>\$ (171,762)</u>

At the end of the fiscal year, the Charter School ended with a negative balance in net position of \$161,355. Capital assets (e.g. buildings, building improvements, furniture, fixtures and equipment), net of related debt was \$460,008. The Charter School uses its capital assets to provide services to students. Consequently, these assets are not available for future spending.

Resources that are subject to external restrictions on how they may be used are classified as restricted assets. As of June 30, 2020, the Charter school had no restricted assets. The remaining unrestricted balance may be used in any of the Charter School's ongoing operations.

Government-wide Financial Analysis - Continued

The following table presents information on the condensed government-wide statements of changes in net position:

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2020**

CONDENSED STATEMENT OF CHANGES IN NET POSITION

	<u>2020</u>	<u>2019</u>	<u>Variance</u>
Revenues:			
General revenues	\$ 2,874,278	\$ 2,729,526	\$ 144,752
Program revenues:			
Charges for services	-	6,553	(6,553)
Operating grants and contributions	65,992	334,196	(268,204)
Capital grants and contributions	199,696	188,562	11,134
Miscellaneous	82,924	1,259,643	(1,176,719)
Total revenues	<u>3,222,890</u>	<u>4,518,480</u>	<u>(1,295,590)</u>
Expenses:			
Instruction	1,583,948	1,542,089	41,859
Instructional support services	69,083	11,792	57,291
Instruction and Curriculum Development Service	1,398	-	1,398
School Board	10,010	1,013	8,997
General administration	88,696	86,705	1,991
School administration	351,712	234,587	117,125
Facilities and Acquisition	-	1,125,000	(1,125,000)
Fiscal services	22,160	230,874	(208,714)
Food services	108,480	126,735	(18,255)
Pupil transportation services	79,100	85,985	(6,885)
Operation of plant	397,951	269,553	128,398
Maintenance of plant	96,617	118,063	(21,446)
Central services	996	518	478
Administrative technology	16,509	-	16,509
Community service	-	5,090	(5,090)
Interest and other debt service costs	103,039	163,830	(60,791)
Unallocated depreciation expense	87,827	-	87,827
Total expenses	<u>3,017,526</u>	<u>4,001,834</u>	<u>(984,308)</u>
Change in Net Position	205,364	516,646	(311,282)
Net Position - July 1, 2019	<u>(366,719)</u>	<u>(883,365)</u>	<u>516,646</u>
Net Position - June 30, 2020	<u>\$ (161,355)</u>	<u>\$ (366,719)</u>	<u>\$ 205,364</u>

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC. D/B/A/
AVANT GARDE ACADEMY WESTCHASE
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2020**

Government-wide financial analysis - Continued

- At the end of the fiscal year there were 396 students in grades kindergarten to 8th grade. Revenues are based on the amount received per student from the State through the Hillsborough County Public Schools, Florida.
- Expenses for instruction are the result of teachers' salaries and related benefits, and also materials and supplies that directly impact student learning.
- School administration is due primarily to administrator and other administrative personnel and related benefits as well as administrative costs.
- Plant operations expenses consist of utilities, communications, insurance cost, support personnel and related benefits.

Financial Analysis of the Charter School's Funds

As noted earlier, the Charter School uses fund accounting to maintain control over resources that have been segregated for specific activities or objectives. The focus of the Charter School's governmental funds is to provide information on near-term inflows, outflows and spendable resources. Such information is useful in assessing the Charter School's financing requirements. In particular, unreserved fund balance may serve as a useful measure of the Charter School's net resources available for spending at the end of the fiscal year.

At the end of fiscal year 2020 the Charter School's governmental fund reported a negative ending fund balance of \$151,191.

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2020

Budgetary Highlights

Prior to the start of the School's fiscal year, the Board of directors of the School adopted an annual budget. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with the School's budget. Budget to actual comparisons for fiscal year 2020 are presented on Page 29.

The general fund budget for the fiscal year ended June 30, 2020, was developed based on the School's anticipated revenues and expenditures and the expected student population for the school year. Over the course of the year, the school revised its general fund several times. Refer to the Budgetary Comparison Schedule for additional information.

Capital Assets Debt Administration

As of June 30, 2020 the Charter School had investment in capital assets of \$460,008. This amount is net of accumulated depreciation of \$87,827

Economic Factors

During fiscal year 2020, the Charter School net position was a negative \$161,355.

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
YEAR ENDED JUNE 30, 2020**

School Enrollment

During the fiscal year 2020, the grade levels at the Charter School ranged from Grade K through Grade 3, with a total enrollment of 396 students.

Requests for Information

The financial report is designed to provide a general overview of the Charter School's finances for all those with an interest in the School's finances. Questions concerning any of the information should be addressed to the Director, at 13901 Sheldon Road, Tampa, FL 33626.

International School of Excellence, Inc.
d/b/a Avant Garde Academy Westchase
(A Component Unit of the School Board of Hillsborough County, Florida)

Basic Financial Statements
and Additional Information
For the Year Ended June 30, 2020

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
STATEMENT OF NET POSITION
JUNE 30, 2020

	<u>Governmental Activities</u>
Assets	
Cash	\$ 16,336
Deposits	15,170
Prepaid expenses	<u>10,230</u>
	41,736
Furniture, fixtures and equipment	658,906
Less accumulated depreciation	<u>(198,898)</u>
	460,008
 Total Assets	 <u><u>\$ 501,744</u></u>
Liabilities	
Accounts payable	22,578
Accrued liabilities	170,349
Current portion of long-term debt	<u>392,551</u>
Total current liabilities	<u>\$ 585,478</u>
<u>Long Term Liabilities</u>	
Note payable	<u>77,621</u>
Total long term liabilities	<u>\$ 77,621</u>
 Total Liabilities	 <u>\$ 663,099</u>
Net Position	
Invested in capital assets, Net of Related Debt	\$ 460,008
Unrestricted	<u>(621,363)</u>
 Total Net Position	 <u><u>\$ (161,355)</u></u>
 Total Liabilities and Net Position	 <u><u>\$ 501,744</u></u>

The accompanying notes are an integral part of these statements

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
STATEMENT OF ACTIVITIES
JUNE 30, 2020

	Program Revenues				
Governmental activities	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Net Revenues (Expenses) and Change in Net Position
Instruction	\$ 1,583,948	\$ -	\$ -	\$ -	\$ (1,583,948)
Instructional support services	69,083	-	-	-	(69,083)
Instruction and Curriculum Development Service	1,398	-	-	-	(1,398)
School Board	10,010	-	-	-	(10,010)
General administration	88,696	-	-	-	(88,696)
School administration	351,712	-	-	-	(351,712)
Fiscal services	22,160	-	-	-	(22,160)
Food services	108,480	-	65,992	-	(42,488)
Pupil transportation services	79,100	-	-	-	(79,100)
Operation of plant	397,951	-	-	199,696	(198,255)
Maintenance of plant	96,617	-	-	-	(96,617)
Central services	996	-	-	-	(996)
Administrative technology	16,509	-	-	-	(16,509)
Interest and other debt service costs	103,039	-	-	-	(103,039)
Unallocated depreciation expense	87,827	-	-	-	(87,827)
Total governmental activities	\$ 3,017,526	\$ -	\$ 65,992	\$ 199,696	\$ (2,751,838)
General revenues:					
School Board of Hillsborough County					2,874,278
Miscellaneous					82,924
Total general revenues					2,957,202
Change in Net Position					205,364
Net Position - July 1, 2019					(366,719)
Net Position - June 30, 2020					\$ (161,355)

The accompanying notes are an integral part of these statements

International School of Excellence, Inc.
d/b/a Avant Garde Academy Westchase
(A Component Unit of the School Board of Hillsborough County, Florida)

**Basic Financial Statements
and Additional Information
For the Year Ended June 30, 2020**

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
BALANCE SHEET – GOVERNMENTAL FUND JUNE 30, 2020

	<u>General</u> <u>Fund</u>	<u>Special</u> <u>Revenue</u> <u>Fund</u>	<u>Capital</u> <u>Projects</u> <u>Funds</u>	<u>Total</u> <u>Governmental</u> <u>Funds</u>
ASSETS				
Cash	\$ 16,336	\$ -	\$ -	\$ 16,336
Prepaid expenses	10,230			10,230
Deposits	15,170	-	-	15,170
Total Assets	<u>\$ 41,736</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 41,736</u>
LIABILITIES AND FUND BALANCES				
Liabilities:				
Accounts payable	\$ 22,578	\$ -	\$ -	\$ 22,578
Accrued liabilities	170,349	-	-	170,349
Total liabilities	<u>\$ 192,927</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 192,927</u>
Fund Balances:				
Nonspendable				
Deposits	15,170	-	-	15,170
Unassigned	(166,361)	-	-	(166,361)
Total fund balances	<u>(151,191)</u>	<u>-</u>	<u>-</u>	<u>(151,191)</u>
Total Liabilities and Fund Balances	<u>\$ 41,736</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 41,736</u>
Total fund balances- Governmental funds				\$ (151,191)

The accompanying notes are an integral part of these statements

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
RECONCILIATION OF THE GOVERNMENTAL FUND BALANCE SHEET TO THE
STATEMENT OF NET POSITION
JUNE 30, 2020**

Total fund balances- Governmental funds. page 14		\$ (151,191)
Amounts reported for governmental activities in the Statement of Net Position are different because:		
Forgivable notes payable that is not reported in the funds.		(89,245)
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.		
Cost of capital assets	\$ 658,906	
Accumulated depreciation	<u>(198,898)</u>	460,008
Long term debt liability which are not due and payable in the current period and therefore, is not reported in the governmental fund		<u>(380,927)</u>
Total Net Position - governmental activities. page 11		<u><u>\$ (161,355)</u></u>

The accompanying notes are an integral part of these statements

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
STATEMENT OF REVENUES, EXPENDITURES AND CHANGE IN FUND
BALANCE – GOVERNMENTAL FUND
JUNE 30, 2020

	General Fund	Special Revenue Fund	Capital Projects Fund	Total Governmental Funds
Revenues				
Hillsborough County Public Schools	\$ 2,874,278	\$ -	-	\$ 2,874,278
Operating grants and contributions	-	65,992	-	65,992
Capital grants and contributions	-	-	199,696	199,696
Miscellaneous Revenue	82,924	-	-	82,924
Total revenues	2,957,202	65,992	199,696	3,222,890
Expenditures				
Instruction	1,583,948	-	-	1,583,948
Instructional support services	69,083	-	-	69,083
Instruction and Curriculum Development Service	1,398	-	-	1,398
School Board	10,010	-	-	10,010
General administration	88,696	-	-	88,696
School administration	351,712	-	-	351,712
Fiscal services	22,160	-	-	22,160
Food services	42,488	65,992	-	108,480
Pupil transportation services	79,100	-	-	79,100
Operation of plant	198,255	-	199,696	397,951
Maintenance of plant	96,617	-	-	96,617
Central services	996	-	-	996
Administrative technology	16,509	-	-	16,509
Debt service:			-	
Principal	504,883	-	-	504,883
Interest	103,039	-	-	103,039
Capital outlay:			-	
Furniture & equipment	417	-	-	417
Total current expenditure	3,169,311	65,992	199,696	3,434,999
Excess (deficit) of Revenues over expenditures	(212,109)	-	-	(212,109)
Proceeds from note payable	89,245	-	-	89,245
Total other financing sources	89,245	-	-	89,245
Net change in fund balance	(122,864)	-	-	(122,864)
Fund balance - July 1, 2019	(28,327)	-	-	(28,327)
Fund balance - June 30, 2020	\$ (151,191)	\$ -	\$ -	\$ (151,191)

The accompanying notes are an integral part of these statements

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND
CHANGES IN FUND BALANCE OF GOVERNMENTAL FUNDS TO THE STATEMENT
OF ACTIVITIES
JUNE 30, 2020**

Total net changes in fund balance - governmental funds, Page 16	\$	(122,864)
Amounts reported for governmental activities in the statement of Net Position are different because:		
Debt proceeds provide current financial resources to governmental funds, but issuing debt increases long-term liabilities in the statement of net position.		
Proceeds from note payable		(89,245)
Principal payments on long-term debt are reported as expenditures in governmental funds, but as a reduction of long-term liabilities in the statement of net position.		504,883
Capital outlays are reported in governmental funds as expenditures however, in the statement of activities, the cost of those assets is allocated over their estimated useful lives as depreciation expense.		
Cost of capital assets purchased	\$	417
Provision for depreciation	<u>(87,827)</u>	(87,410)
Change in Net Position of governmental activities, Page 12	\$	<u>205,364</u>

The accompanying notes are an integral part of these statements

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS
INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS**

NOTE 1 – ORGANIZATION AND OPERATIONS

Nature of Operations

The International School of Excellence, Inc. d/b/a Avant Garde Academy Westchase ("School"), a component unit of the School Board of Hillsborough County, Florida, is a not-for-profit corporation organized pursuant to Chapter 617, Florida Statutes, the Florida Not-For-Profit Corporation Act. The School was established in 2017 as a public charter school to serve students from kindergarten to eighth grade in Hillsborough County. The governing body of the School is the not-for-profit corporation Board of Directors, which is comprised of not less than three members. There was an average of 396 students enrolled for the 2019/2020 school year.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity:

The Charter School operates under a charter of the sponsoring school district, the Hillsborough County Public Schools Public Schools (the "District"). The current charter is effective until June 30, 2022, and may be renewed in increments of 5 years by mutual agreement between the Charter School and the District. At the end of the term of the charter, the District may choose not to renew the charter under the grounds specified in the charter in which case the District is required to notify the Charter School in writing at least 90 days prior to the Charter's expiration. During the term of the charter, the District may also terminate the charter if good cause is shown. International School of Excellence, Inc. d/b/a/ Avant Garde Academy Westchase is considered a component unit of the Hillsborough County Public Schools.

Criteria of determining if other entities are potential component units which should be reported within the Charter School's financial statements are identified and described in the Governmental Accounting Standards Board (GASB) Codification of Governmental Accounting and Financial Reporting Standards, Sections 2100 and 2600. The application of these criteria provide for identification of any entities for which the Charter School is financially accountable and other organizations for which the nature and significance of their relationship with the

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Charter School's are such that exclusion would cause the Charter School's financial statements to be misleading or incomplete. Based on these criteria, no component units are included within the reporting entity of the Charter School.

Basis of Presentation:

Based on the guidance provided in the American Institute of Certified Public Accountants Audit and Accounting Guide – Audit for States and Local Governments and provisions of Florida Statutes, the Charter School is presented as a governmental organization for financial statement reporting purposes.

Government-wide Financial Statement:

The government-wide financial statements (i.e., the statement of net position and the statement of changes in net position) report information on all activities of the Charter School. The effect of interfund activity, generally, has been removed from these statements.

The statement of activities demonstrates the degree to which the direct expenses of a given function or program is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include 1) operating grants and contributions that are used to meet the operational requirements of a particular function or program, and 2) capital grants and contributions that are restricted to meeting the capital requirements of a particular function or program.

Fund financial statements:

The Charter School accounts are organized on the basis of funds. The operations of the fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, equity, revenues and expenditures.

General Fund – is the School's primary operating fund. It accounts for all financial resources of the school, except those required to be accounted for in another fund.

Special Revenue Fund – accounts for specific revenue, such as federal grants and capital outlay grants that are legally restricted to expenditures for particular purposes.

Capital Projects Fund - This fund is used to account for the acquisition capital assets and related expenditures with restricted capital outlay funds.

Measurement Focus, Basis of Accounting:

The financial statements of the Charter School are prepared in accordance with generally accepted accounting principles (GAAP). The Charter School's reporting entity applies all relevant Governmental Accounting Standards Board (GASB) *Codification of Accounting and Financial Reporting Guidance*.

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

The government-wide statements report using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Revenues from non-exchange transactions are reported according to GASB Codification Section 1600.111 and Section N50 Accounting and Financial Reporting for Non-Exchange Transactions. On the accrual basis, revenues from grants and donations are recognized in the fiscal year in which all eligibility requirements have satisfied.

The governmental fund financial statements are presented on the modified accrual basis of accounting under which revenues is recognized in the accounting period in which it becomes susceptible to accrual (i.e., when it becomes both measurable and available). “Measurable” means the amount of the transaction can be determined and “available” means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. For this purpose, the Charter School considers revenues to be available if they are collected within 60 days of the end of the current fiscal year.

Cash and cash equivalents:

The School considers all demand accounts and money market funds which are not subject to withdrawal restrictions to be cash and cash equivalents. The School maintains its cash accounts with one financial institution. The School's accounts at this institution, at times, may exceed the federally insured limit. The School has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk.

Prepaid items:

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items.

Capital assets

Capital assets, which include land, buildings, building improvements, furniture and fixtures, equipment and library books are reported in the applicable governmental activities in the government-wide financial statements. Capital assets are defined by the Charter School as assets with an initial, individual cost of more than \$500 and a life of more than one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Estimated useful lives, in years, for depreciable assets are as follows:

Leasehold improvements	15 years
Furniture, equipment and computers	3-5 years

Donated capital assets, if any, are recorded at estimated fair value at the date of donation. Within governmental funds, amounts incurred for the acquisition of capital assets are reported as fund expenditures. Depreciation expense is not reported within the governmental fund financial statements.

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS**

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Due from Other Governments or Agencies

Amounts due to the Charter School by other governments or agencies are for grants or programs under which the services have been provided by the Charter School.

Revenue Sources

Revenues for operations will be received primarily from the District pursuant to the funding provisions included in the Charter School's charter. In accordance with the funding provisions of the charter and section 1002.33, Florida Statutes, the Charter School will report the number of full-time equivalent (FTE) students and related data to the District. Under the provisions of Section 1011.62, Florida Statutes, the District reports the number of the full-time equivalent (FTE) students and related data to the Florida Department of Education (FDOE) for funding through the FEFP. Funding for the School is adjusted during the year to reflect the revised calculations by the FDOE under the FEFP and the actual weighted full-time equivalent students reported by the Charter School during the designated full-time equivalent student survey periods.

The Charter School also receives Federal funding for the school food program. Federal awards are generally received based on applications submitted to and approved by various granting agencies. For Federal awards in which a claim to these grant proceeds is based on incurring eligible expenditures, revenues are recognized to the extent that eligible expenditures have been incurred. Also, other revenues may be derived from various fundraising activities and certain other programs.

Compensated Absences

The Charter School grants a specific number of sick days. Full time instructional employees are eligible to one day per month to up to ten days of active work.

GASB Codification Section C60, Accounting for Compensated Absences, provides that compensated absences that are contingent on a specific event that is outside the control of the employer and employee should be accounted for in the period those events take place.

Accordingly, these financial statements do not include an accrual for sick days available to be used in future benefit years.

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS**

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Deferred outflows/Inflows of Resources:

The statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/ expenditure) until then.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time.

Equity classifications:

Government-wide financial statement

Equity is classified as Net Position and displayed in three components:

- a. Invested in capital assets, net of related debt – consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of any bonds or other borrowing that are attributable to the acquisition, construction or improvement of those assets.
- b. Restricted net position– consists of net position with constraints placed on their use either by: 1) external groups such as creditors, grantors, contributors or laws or regulations of other governments, or 2) law through constitutional provisions or enabling legislation. There is no restricted net position.
- c. Unrestricted net position– all other Net Position that do not meet the definition of “restricted” or “invested in capital assets, net of related debt”

Fund financial statements

GASB Codification Section 1800.142. Fund Balance Reporting and Governmental Fund Type Definitions, defines the different types of fund balances that a governmental entity must use for financial reporting purposes. GASB requires the fund balance amounts to be properly reported within one of the fund balance categories list below:

- a. Non-spendable – fund balance associated with inventories, prepaid expenses, long-term loans and notes receivable, and property held for resale (unless the proceeds are restricted, committed, or assigned). All non-spendable fund balances at year end related to not in spendable asset form.
- b. Restricted – fund balance category includes amounts that can be spent only for the specific purposes stipulated by constitution, external resource provider, or through enabling legislation. Restricted fund balance of the School relates to reserves required by the landlord for property maintenance and repairs.

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS**

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

- c. Committed – fund balance classification includes amounts that can be used only for the specific purposes determined by a formal action of the Charter School’s Board of Director. There are no committed fund balances at year end.
- d. Assigned – fund balance classification is intended to be used by the Charter School’s management for specific purposes but do not meet the criteria to be classified as restricted or committed. There are no assigned fund balances at year end.
- e. Unassigned – fund balance is the residual classification for the Charter school’s general fund and includes all spendable amounts not contained in the other classification,

Encumbrances

Encumbrances represent commitments relating to unperformed contracts for goods or services. At June 30, 2020, there were no encumbrances outstanding.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

Subsequent Events

In accordance with GASB Codification Section 2250.106, the School has evaluated subsequent events and transactions for potential recognition of disclosure through September 30, 2020, which is the date the financial statements were available to be issued.

NOTE 3 - CASH AND CERTIFICATE OF DEPOSIT

As of June 30, 2020, the bank balance was \$16,336. The bank balance did not exceed the FDIC limit as of June 30, 2020.

The Charter School is operated under a Charter sponsored by the Hillsborough County Public School District as described in Note 1. Accordingly, its bank deposits are governed by Chapter 280 of the Florida Statutes. All time and demand deposits are held in banking institutions approved by the State Treasurer of the State of Florida to hold public funds. Under Florida Statutes, Chapter 280, “Florida Security for Public Deposits Act”, the State Treasurer requires all qualified public depositories to deposit with the Treasurer or another banking institution eligible collateral having a market value equal to an amount from 50% to 125% of the average daily balance for each month of all public deposits in excess of any applicable deposit insurance held.

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS**

NOTE 3 - CASH AND CERTIFICATE OF DEPOSIT-continued

The percentage of eligible collateral (generally, U.S. Government and agency securities, state or local government debt, or corporate bonds) to public deposits is dependent upon the depository's financial history and its financial condition. Any losses to public depositors are covered by applicable deposit insurance, sale of securities pledged as collateral and, if necessary, assessments against other qualified public depositories of the same type as the depository in default. Therefore, all cash deposits in an approved Florida banking institution are both collateralized and insured and not subject to a concentration of credit risk or a custodial credit risk as defined in Government Accounting Standards Board ("GASB") Statement No. 40. The Charter School has no monetary assets other than cash in an approved depository.

NOTE 4 – CAPITAL ASSETS

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
Capital assets, depreciable:				
Leasehold improvements	\$ 136,401	-	-	\$ 136,401
Furniture, Fixtures, and Equipment	522,088	\$ 417	-	522,505
Total	<u>658,489</u>	<u>417</u>	<u>-</u>	<u>658,906</u>
Capital assets, depreciable:				
Leasehold improvements	(18,867)	(8,643)	-	(27,510)
Furniture, Fixtures, and Equipment	(92,204)	(79,184)	-	(171,388)
Total	<u>(111,071)</u>	<u>(87,827)</u>	<u>-</u>	<u>(198,898)</u>
Net capital assets	<u>\$ 547,418</u>	<u>\$ (87,410)</u>	<u>-</u>	<u>\$ 460,008</u>

The provision for depreciation for the year ended June 30, 2020 amounted to \$86,827. The Charter School allocated depreciation to instruction services.

NOTE 5 – COMMITMENTS AND CONTINGENCIES

Operating agreement:

The School previously entered into a contract for the period July 2016 to June 30, 2022 with Alliance Education Services, Inc. ("Alliance"). The contract calls for Alliance to provide the School with support during the initial planning year and general management of the day-to-day educational and operational aspects of the School. An annual fee of 6% of the total revenues is to be paid in monthly installments. No management fee was paid for the year. On June 27, 2020 a mutual release was agreed upon by the school and the management company.

EXCELSIOR ACADEMIES, INC.
NOTES TO THE FINANCIAL STATEMENTS

NOTE 5 – COMMITMENTS AND CONTINGENCIES-continued

Lease Agreement:

The School previously entered into a lease agreement for its educational facility through July 31, 2042. In July 2020 the school entered into a 5th amendment to the lease that reduces the monthly base rent payments with annual increases. Lease terms also require rent premium payments for students in excess of a base numbers per school year. Net rental expenditures under the lease for the year ended June 30, 2020 totaled \$ 199,696.

The approximate total future minimum payments for the years ended June 30, are as follows:

Fiscal Year Ending June 30,	Facilities
2021	\$ 190,000
2022	400,000
2023	500,000
2024	800,000
	\$ 1,890,000

NOTE 6 – RISK MANAGEMENT

The Charter School is exposed to various risks of loss related to torts, thefts of damage to and destruction of assets, errors and omissions and natural disasters for which the school carries commercial insurance. Settlement amounts have not exceeded insurance coverage for the past three (3) years. In addition, there were no reductions in insurance coverage from those in the prior year.

NOTE 7- DEFICIT FUND BALANCE AND DEFICIT NET POSITION

The School reported a total deficit General Fund balance and a total deficit net position balance of \$151,191 and \$ 161,355, respectively, at June 30, 2020. Although the Charter School had deficit balances at June 30, 2020, the School's board, through its related entities has resources to supplement the deficit on an as needed basis and will continue to do so, if necessary. The Charter School was in its third year of operation and required substantial capital investments. In addition, the 2019-2020 school year, the school has increased enrollment and will continue operations according to a plan which includes controlling its expenses, thereby eliminating the deficit balances. These efforts have benefitted the School as it recognized a reduction in its net position deficit and fund respectively over the course of only one school year.

**INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS**

NOTE 8- NOTES PAYABLE

The School previously entered into a promissory note payable for \$ 1,098,980 for certain startup costs. Principal and interest at a fixed rate of 8.00% are payable in monthly installments of \$ 35,252 through October 2020. The outstanding balance at June 30, 2020 was \$ 146,062.

The School entered into a note payable in the amount of \$ 494,975. Principal and interest at a fixed rate of 8.00% are payable in monthly installments of \$ 15,408 through October 2021. The outstanding balance at June 30, 2020 was \$ 234,866.

On June 30, 2020, the School had a fixed rate 1% forgivable loan from the Small Business Administration's payroll protection program of \$89,245 with maturity date of 24 months after the disbursement date.

Changes in the School's notes payable for the fiscal year ended June 30, 2020, are as follows:

	Balance at July 1, 2019	Additions	Retirements	Balance at June 30, 2020	Amount due within one year
Forgivable note payable	\$ -	\$ 89,245	\$ -	\$ 89,245	\$ 89,245
Note payable-Cencor Capital	\$ 493,448	\$ -	\$ 347,386	\$ 146,062	\$ 146,062
Note payable-Cencor Capital	392,362	-	157,497	234,865	157,244
	<u>\$ 885,810</u>	<u>\$ 89,245</u>	<u>\$ 504,883</u>	<u>\$ 470,172</u>	<u>\$ 392,551</u>

NOTE 9 – FUNDING AND CREDIT RISK CONCENTRATION

The School receives substantially all of its support and revenue from federal, state and local funding sources, passed through the Hillsborough County Public Schools, in the form of performance and budget based contracts. Continuing operation of the School is greatly dependent upon the continued support of these governmental agencies.

**SUPPLEMENTARY INFORMATION
BUDGETARY COMPARISON SCHEDULE
YEAR ENDED JUNE 30, 2020**

GENERAL FUND

	Original Budget	Final Budget	Actual Amounts GAAP Basis	Variances Positive (Negative)
Revenues:				
State sources	\$ 3,388,694	\$ 3,388,694	\$ 2,874,278	\$ (514,416)
Capital grants and contributions	202,500	202,500	199,696	(2,804)
Misellaneous revenues	89,000	89,000	82,924	(6,076)
Total revenues	<u>3,680,194</u>	<u>3,680,194</u>	<u>3,156,898</u>	<u>(523,296)</u>
Instruction	1,675,847	1,675,847	1,583,948	91,899
Instructional support services	5,800	5,800	69,083	(63,283)
Instruction and Curriculum Development Service			1,398	
School Board	15,500	15,500	10,010	5,490
General Administration	92,084	92,084	88,696	3,388
School Administration	341,642	341,642	351,712	(10,070)
Pupil transportation services	92,000	92,000	79,100	12,900
Food service	35,000	35,000	42,488	(7,488)
Fiscal Services	275,365	275,365	22,160	253,205
Maintenance of Plant	126,982	126,982	96,617	30,365
Central services	-	-	996	(996)
Administrative technology	15,000	15,000	16,509	(1,509)
Operation of Plant	314,004	314,004	198,255	115,749
Total expenditure	<u>2,989,224</u>	<u>2,989,224</u>	<u>2,560,972</u>	<u>429,650</u>
Excess (deficit) of revenues over expenditures	<u>\$ 690,970</u>	<u>\$ 690,970</u>	<u>\$ 595,926</u>	<u>\$ (93,646)</u>

SPECIAL REVENUE FUND

	Original Budget	Final Budget	Actual Amounts GAAP Basis	Variances Positive (Negative)
Revenues:				
Operating grants and contributions	\$ 118,274	\$ 118,274	\$ 65,992	\$ (52,282)
Charges for services	-	-	-	-
Total revenues	<u>118,274</u>	<u>118,274</u>	<u>65,992</u>	<u>(52,282)</u>
Food Services	118,274	118,274	65,992	52,282
Total expenditure	<u>118,274</u>	<u>118,274</u>	<u>65,992</u>	<u>52,282</u>
Excess (deficit) of revenues over expenditures	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
NOTES TO THE FINANCIAL STATEMENTS
NOTES TO SUPPLEMENTARY INFORMATION

Budgetary Basis of Accounting

Budgets are presented on the modified accrual basis of accounting. During the fiscal year, expenditures were controlled at the object level (e.g., salaries, purchased services, and capital outlay).

NOTE A.

The Charter School formally adopted a budget for the year ended June 30, 2020. Budgeted amounts may be amended by resolution or ordinance by the Board. The budget has been prepared in accordance with accounting principles generally accepted in the United States of America. A comparison of the actual results of operations to the budgeted amounts for the General Fund is presented as supplementary information.

NOTE B.

The budget is adopted using the same basis of accounting on which the financial statements are prepared except for a 5% administrative charge that is retained by the Hillsborough County Public Schools, Florida.



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors
International School of Excellence, Inc.
d/b/a/ Avant Garde Academy Westchase
Tampa, Florida

We have audited, in accordance with the standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and each major fund of International School of Excellence, Inc. d/b/a/ Avant Garde Academy Westchase (the "Charter School"), a component unit of the Hillsborough County Public Schools, Florida, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise Excelsior Prep Charter School, Inc.'s basic financial statements, and have issued our report thereon dated September 30, 2020.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Charter School's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Charter School's internal control. Accordingly, we do not express an opinion on the effectiveness of the Charter School's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Internal Control over Financial Reporting (Continued)

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.


Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Charter School's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

This report is intended solely for the information and use of the Board of Directors, management, the Hillsborough County Public Schools, Florida and the Auditor General of the State of Florida, and is not intended to be and should not be used by anyone other than these specified parties.


Miami, Florida
September 30, 2020

**MANAGEMENT LETTER IN ACCORDANCE WITH THE RULES OF THE AUDITOR
GENERAL OF THE STATE OF FLORIDA**

To the Board of Directors
International School of Excellence, Inc.
d/b/a/ Avant Garde Academy Westchase
Tampa, Florida

Report on the Financial Statements

We have audited the financial statements of International School of Excellence, Inc. d/b/a/ Avant Garde Academy Westchase (the “Charter School”), Florida, as of and for the fiscal year ended June 30, 2020, and have issued our report thereon dated September 30, 2020.

Auditor’s Responsibility

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*; and Chapter 10.850, Rules of the Auditor General.

Other Report Requirements

We have issued our Independent Auditor's Report on Internal Control over Financial Reporting and Compliance and Other Matters Based on an audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*. Disclosures in those reports and schedule, which are dated September 30, 2020, should be considered in conjunction with this management letter.

Prior Audit Findings

Section 10.854(1)(e)1., Rules of the Auditor General, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial audit report. There were no findings or recommendations in the preceding annual financial audit report.

Official Title

Section 10.854(1)(e)5., Rules of the Auditor General, requires that the name or official title of the entity and the school code assigned by the Florida Department of Education be disclosed in this management letter. The official title and the school code assigned by the Florida Department of Education of the entity are of International School of Excellence, Inc. d/b/a/ Avant Garde Academy Westchase and 7811.

Management Letter - Continued

Financial Condition and Management

Sections 10.854(1)(e)2. and 10.855(11), Rules of the Auditor General, require us to apply appropriate procedures and communicate whether or not the School has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and to identify of the specific conditions met. In connection with our audit, we determined that the School did not meet any of the conditions described in Section 218.503(1), Florida Statutes.

Pursuant to Sections 10.854(1)(e)6a. and 10.855(12), Rules of the Auditor General, we applied financial condition assessment procedures for the School. It is management's responsibility to monitor the School's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same. At June 30, 2020, the school met the definition of deteriorating financial conditions as follows:

Finding 2020-01 Fund balance deficit

Criteria: As defined in Section 218.39(5)(b) at the conclusion of the audit, the auditor shall discuss with and notify the governing board of the Charter School of fund balance deficit in total or for that portion of a fund balance not classified as restricted, committed, or nonspendable, or a total or unrestricted net assets deficit and for which sufficient resources are not available to cover the deficit.

Condition: At June 30, 2020, the School had a spendable- unassigned fund balance deficit of (\$151,191). Current liabilities exceed current assets. Current assets should equal or exceed current liabilities.

Cause: The School is in its third year of operations and expended resources for the initial startup cost and purchases of capital assets for which it did incur some related debt.

Potential effect: Potentially the School could lack the resources to meet its obligations.

Recommendation: The School should monitor its enrollment and budget versus expenditures to ensure spending is within the budget.

Views of Responsible Officials: The School officials believe this situation arose from the expenditure of resources for capital assets and startup costs in the first year of operations and is not a true deteriorating financial condition. The Organization has sufficient resources to support the day to day operational needs of the School.



Management Letter - Continued

Financial Condition and Management - continued

Section 10.854(1)(e)(3), Rules of the Auditor General, requires that we communicate any recommendations to improve financial management. In connection with our audit, we did not have any such recommendations.

Transparency

Sections 10.854(1)(e)7. and 10.855(13), Rules of the Auditor General, require us to apply appropriate procedures and communicate the results of our determination as to whether the School maintains on its website information specified in Section 1002.33(9)(p), Florida Statutes. In connection with our audit, we determined that the School maintained on its Web site the information specified in Section 1002.33(9)(p), Florida Statutes.

Additional Matters

Section 10.854(1)(e)4., Rules of the Auditor General, requires us to communicate noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements that is less than material but warrants the attention of those charged with governance. In connection with our audit, we did not note any such findings. the attention of those charged with governance. In connection with our audit, we did not have any such findings.

Purpose of this letter

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, Federal and other granting agencies, the Board of Directors, applicable management, and the Hillsborough County Public Schools, Florida and is not intended to be and should not be used by anyone other than these specified parties.

Gardner & Associates, PA
Miami, Florida
September 30, 2020

INTERNATIONAL SCHOOL OF EXCELLENCE, INC.
D/B/A/ AVANT GARDE ACADEMY WESTCHASE
SCHEDULE OF FINDINGS AND RESPONSES
Year Ended June 30, 2020

Finding: (Fund deficit)

At June 30, 2020, the School had a spendable- unassigned fund balance deficit of (\$151,191). Current liabilities exceed current assets. Current assets should equal or exceed current liabilities.

As defined in Section 218.39(5)(b) at the conclusion of the audit, the auditor shall discuss with and notify the governing board of the Charter School of fund balance deficit in total or for that portion of a fund balance not classified as restricted, committed, or non-spendable, or a total or unrestricted net assets deficit and for which sufficient resources are not available to cover the deficit.

Management response:

The Charter School acknowledges a spendable-unassignable fund balance deficit of (\$151,191) at June 30, 2020. The Charter School anticipates maintaining enrollment and with effective management of expenses with the proposed budget and believe the fund balance deficit will be remedied during fiscal year 2020 2021.