Comprehensive Annual Financial Report

For the Fiscal Year Ended September 30, 2018



Prepared by the Finance Staff



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Village of Estero, Florida Comprehensive Annual Financial Report For the Fiscal Year Ended September 30, 2018

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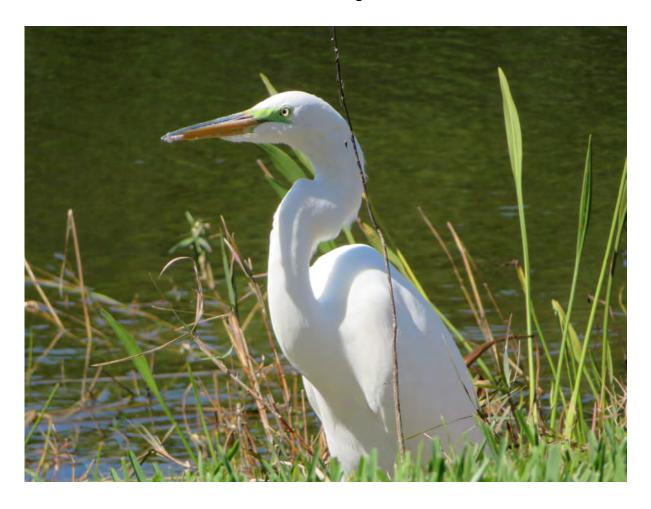
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Introductory Section





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March 12, 2019

William Ribble Vice Mayor District One

Howard Levitan

District Two

Jon McLain
District Three

Katy Errington

District Four

Jim Boesch Mayor District Five

Nick Batos

Jim Wilson

District Seven

Steve Sarkozy Village Manager

Burt Saunders
Village Attorney

Honorable Mayor and Members of Village Council Village of Estero

Estero, Florida

Dear Mayor and Members of Village Council:

We are pleased to present to you the Comprehensive Annual Financial Report (CAFR) of the Village of Estero, Florida (Village) for the fiscal year ended September 30, 2018. Chapter 218.39 Florida Statutes requires that a complete set of financial statements be published within nine months of the fiscal year end. This report is published to fulfill that requirement.

Management assumes full responsibility for the completeness and reliability of the information contained in this report, based upon a comprehensive framework of internal control that it has established for this purpose. Because the cost of internal controls should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute, assurance that the financial statements will be free from material misstatement.

In addition, the Village maintains budgetary controls. The objective of these controls is to ensure compliance with legal provisions embodied in the annual budget approved by Village Council.

In compliance with the laws of the State of Florida, the Village's financial statements have been independently audited by Tuscan & Company, PA, a firm of licensed certified public accountants. The independent auditor has issued an unmodified ("clean") opinion on the Village's financial statements for the fiscal year ended September 30, 2018. The independent auditor's report is presented as the first component of the financial section of this report.

Management's Discussion and Analysis (MD&A) immediately follows the independent auditor's report and provides a narrative introduction, overview, and analysis of the basic financial statements. The MD&A complements this letter of transmittal and should be read in conjunction with it.

Profile of the Government

The Village, incorporated on December 31, 2014, is located in the southwest part of the State in Lee County. The Village currently occupies a land area of 30 square miles and serves a population of 31,806. The Village is empowered to levy a property tax on both real and personal properties located within its boundaries. It also is empowered by State Statute to extend its corporate limits by annexation, which may occur periodically when deemed appropriate by the governing council.

Village of Estero 9401 Corkscrew Palms Circle • Estero, Florida 33928 Phone: (239) 221-5035 | Fax: (239) 494-5343

The Village operates under the Village Council-Manager form of government. Policy-making and legislative authority are vested in a governing council consisting of the mayor, vice-mayor and five council members, all elected on a non-partisan basis. For the initial elections, the four council members receiving the highest number of votes shall serve four year terms and the other three council members shall serve initial two year terms. Thereafter, council members serve four-year staggered terms, with three or four council members elected every two years. The mayor, vice-mayor and five council members are elected-at-large from seven districts. The mayor and vice-mayor are elected by a majority vote of the council members. The governing council is responsible, among other things, for passing ordinances, adopting the budget, appointing committees and hiring both the Village Manager and Attorney. The Village Manager is responsible for carrying out the policies and ordinances of the governing council, for overseeing the day-to-day operations of the Village, and for appointing the heads of the various departments.

The Village provides the following services: streets and roads, community development, code enforcement, and general and administrative services. The Village uses the "government lite" concept of outsourcing Village services to minimize expenditures and provide exemplary services to the community.

The Council is required to adopt a final budget by no later than the close of the fiscal year. The annual budget serves as the foundation for the Village's financial planning and control. The budget is prepared by fund, function (e.g., public safety) and department (e.g., community development).

The Village Manager may transfer resources among programs within a department, fund, service, strategy, or organizational unit and shall report such transfers to the council, in writing, in a timely manner. The Village Council may provide for the transfer of all or part of any unencumbered appropriations balance from one department, fund, service, strategy or organizational unit to the appropriation for other departments or organizational units or a new appropriation.

Economic condition and outlook

The construction of residential, multi-family and commercial property continues resulting in a 6% increase in taxable property values over the prior year. The Village is excited that it will be home to two new hospitals as approved by Florida regulators. These new facilities are anticipated to provide significant employment opportunities as well as economic support for existing residential, commercial and retail properties. As a result, the Village's taxable property values are predicted to increase for the next few fiscal years; however, growth may slow as the Village nears build-out of vacant land.

The unemployment rate in 2018 for Lee County was 4.0% compared to 4.2% in Florida and 4.4% nationally (Labor Market Statistics, Local Area Unemployment Statistics Program).

The national and state economics are key factors in assessing the Village's financial future. Changes in the national, state and local economies can affect both revenues and expenditures due to the impact of tax receipts and the costs of providing Village services. While economic changes at the state and national level can often translate into comparable changes locally, it is important to note that the Village of Estero and the Southwest Florida region often behave differently, showing economic trends and reflecting experience that may lag or precede noticed changes elsewhere.

Long-term financial planning

The Village is nearing completion on several initial studies which include stormwater master plan, comprehensive plan, land development code, parks and recreation master plan, and a bicycle pedestrian study. These studies will provide public policy in terms of transportation, land use, recreation, and housing. The Village has developed and adopted a five year capital improvement program in fiscal year ending September 30, 2019. This five-year capital budget will provide data as to when major cash infusions will be necessary. These infusions may come from the issuance of debt, grants, new revenue sources, impact fees and/or a build-up of fund balance. Any or all of these methods may be utilized. Not as obvious, but just as important is the increase in services, with the costs associated with these services, requested by citizens or mandated by external forces. Special care is being taken to properly estimate and budget the professional maintenance of all projects once built.

Awards and Acknowledgements

The Government Financial Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Village of Estero for fiscal year ended September 30, 2017. The Village has achieved this prestigious award each fiscal year since inception. In order to be awarded a Certificate of Achievement, the Village must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report will meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for this certificate.

The preparation of this Comprehensive Annual Financial Report would not have been possible without the efficient and dedicated service of the Finance staff. Their continuing effort toward improving the accounting and financial reporting systems advances the quality of information reported to the Village Council, State and Federal Agencies and the citizens of the Village of Estero. Also, special thanks should be expressed to the Village executive assistant for her support. We sincerely appreciate and commend them for their contributions.

Appreciation is also extended to our external auditors, Tuscan & Company, PA, for their assistance and to the Mayor and Village Council members for their unfailing support for maintaining the highest standards of professionalism in the management of the Village of Estero finances.

Respectfully submitted,

Steven R. Sarkozy Village Manager Lisa Griggs Roberson, CPA Finance Director



Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

Village of Estero Florida

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

September 30, 2017

Christopher P. Morrill

Executive Director/CEO

Village of Estero, Florida VILLAGE OFFICIALS

As of September 30, 2018



Mayor Jim Boesch, District 5

Vice-Mayor Bill Ribble, District 1

Village Council

Howard Levitan, District 2 Jon McLain, District 3

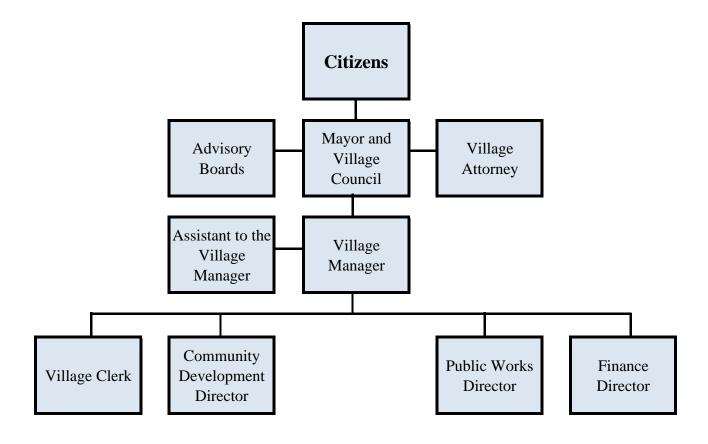
Katy Errington, District 4 Nick Batos, District 6

Jim Wilson, District 7

Village Administration

Steven R. Sarkozy, Village Manager Burt L. Saunders, Village Attorney Kathleen Hall, Village Clerk Lisa Griggs Roberson, CPA, Finance Director

Organizational Chart



Financial Section





Florida Institute of Certified Public Accountants

American Institute of Certified Public Accountants

Private Companies Practice Section

Tax Division

INDEPENDENT AUDITOR'S REPORT

Village Council Village of Estero 9401 Corkscrew Palms Circle Estero , Florida 33928

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and each major fund of the Village of Estero (the "Village") as of and for the year ended September 30, 2018, and the related notes to the financial statements, which collectively comprise the Village's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. The financial statements of the Village as of September 30, 2017, and for the year then ended were audited by other auditors, whose report dated March 26, 2018 expressed unmodified opinions on those financial statements. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States of America. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Village's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Village's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Village Council Village of Estero

Opinions

In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the Village of Estero as of September 30, 2018, and the respective changes in financial position, for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As described in Note 14, the Village adopted the provisions on Governmental Accounting Standards Board Statement (GASB) No. 75, *Accounting and Financial Reporting of Postemployment Benefits Other than Pensions*. As a result of the implementation of GASB No. 75, the Village reported a restatement of its beginning net position and recorded its actuarially determined net OPEB liability as a result of the change in accounting principle. The auditors' opinion was not modified with respect to this restatement.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis (MD&A) on pages 5-14, budgetary comparison for the general fund and building fee fund on pages 44-45, and schedule of changes in the net OPEB liability and related ratios GASB 75 and related notes to the schedule on page 47, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information - management's discussion and analysis (MD&A) on pages 5-14, budgetary comparison for the general fund and building fee fund on pages 44-45, and schedule of changes in the net OPEB liability and related ratios GASB 75 and related notes to the schedule on page 47, as listed in the table of contents, in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the required supplementary information management's discussion and analysis (MD&A) on pages 5-14, budgetary comparison for the general fund and building fee fund on pages 44-45, and schedule of changes in the net OPEB liability and related ratios GASB 75 and related notes to the schedule on page 47, as listed in the table of contents, because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Village's basic financial statements. The introductory section, individual fund financial statements and statistical section as listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The individual fund financial statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the individual fund financial statements are fairly

Village Council Village of Estero

stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Village's basic financial statements. The Exhibit - Management's Response to Independent Auditor's Report to Management is not a required part of the basic financial statements but is required by Government Auditing Standards. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Section 218.415, Florida Statutes

In accordance with Section 218.415, Florida Statutes, we have also issued a report dated March 12, 2019, on our consideration of the Village of Estero's compliance with provisions of Section 218.415, Florida Statutes. The purpose of that report is to describe the scope of our testing of compliance and the results of that testing, and to provide an opinion on compliance with the aforementioned Statute. That report is an integral part of an audit performed in accordance with Sections 218.39 and 218.415, Florida Statutes in considering the Village of Estero's compliance with Section 218.415, Florida Statutes.

Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated March 12, 2019, on our consideration of the Village of Estero's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contract and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Village of Estero's internal control over financial reporting and compliance.

TUSCAN & COMPANY, P.A.

Fort Myers, Florida March 12, 2019

Management's Discussion and Analysis

As management of the Village of Estero, Florida (the Village), we offer readers of the financial statements this narrative overview and analysis of the Village's financial activities for the fiscal year ended September 30, 2018. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in our letter of transmittal, which precedes the Management's Discussion and Analysis.

Financial Highlights

- At the close of fiscal year ended September 30, 2018 the Village's assets exceeded its liabilities, resulting in net position of \$55,825,828, all of which is related to governmental activities. Of this amount, \$21,312,574 represents unrestricted net position, which may be used to meet the government's ongoing obligations to citizens and creditors.
- ➤ Total net position of the Village's governmental activities increased \$11,258,853, or 25.3%.
- ➤ Total general and program revenues were \$17,808,811 and decreased \$25,128,580. \$26,670,402 of the decrease was the result of a capital contribution for infrastructure assets received from Lee County in relation to the Village's incorporation which occurred in the prior fiscal year.
- Total expenses were \$6,549,958 and decreased \$107,799.
- ➤ The fund balance of the governmental funds increased by \$12,338,192 in order to provide operating and disaster reserves as well as funding for capital projects in future years.
- ➤ The governmental funds reported total ending fund balance of \$30,986,001 as of September 30, 2018 of which \$9,714,291 was restricted, \$14,633 was non-spendable and \$21,257,077 was unassigned.
- At the end of the current fiscal year, unrestricted fund balance (the total of the committed, assigned, and unassigned components of fund balance) for the general fund was \$21,257,077, or 527.0% of total General Fund expenditures and 167.8% of total General Fund revenue.
- At the close of fiscal year ended September 30, 2018, the Village's has no loan or bond payable and does not have any pension related debt.
- ➤ Effective September 30, 2018, the Village adopted the provisions of Governmental Accounting Standards Board Statement No. 75 "Accounting and Financial Reporting of Post Employment Benefits Other than Pensions (OPEB)" (GASB Statement No. 75). This accounting standard requires the Village to report its actuarially determined net OPEB liability of \$10,160 in the government-wide financial statements of the Village as of September 30, 2018 and to restate its government-wide beginning net position.

Overview of the Financial Statements

The discussion and analysis provided here are intended to serve as an introduction to the Village's basic financial statements. The basic financial statements consist of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to the financial statements. The report also includes supplementary information intended to provide further additional detail to support the basic financial statements themselves.

Government-wide Financial Statements. The government-wide financial statements are designed to provide readers with a broad overview of the Village's finances, in a manner similar to a private sector business.

The *Statement of Net Position* presents information that includes all of the Village's assets, liabilities, and deferred inflows/outflows of resources with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Village is improving or deteriorating. Evaluation of the overall economic health of the Village would extend to other nonfinancial factors such as diversification of the taxpayer base or the condition of the Village's infrastructure in addition to the financial information provided in this report.

The *Statement of Activities* presents information showing how the Village's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus revenues and expenses are reported for some items that will only result in cash flows in future periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions of the Village that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities include general government, public safety, physical environment, transportation and human services. The Village does not currently have any business-type activities.

The government-wide financial statements can be found on pages 16-17 of this report.

Fund Financial Statements. A fund is a group of related accounts that are used to maintain control over resources segregated for specific activities or objectives. The Village, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related laws and regulations. All of the funds of the Village are governmental funds.

Governmental Funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in assessing a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide reconciliations to facilitate this comparison between governmental funds and governmental activities.

The Village has three (3) governmental funds, the General Fund, Building Fee Fund and the Capital Projects Fund which are classified as major funds.

The basic governmental fund financial statements can be found on pages 18-21 of this report.

Notes to the Financial Statements. The notes provide additional information that is necessary to acquire a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements begin immediately following the basic financial statements.

Other Information. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information.

Government-wide Overall Financial Analysis

As noted earlier, over time net position may serve as a useful indicator of a government's financial position. In the case of the Village, assets and deferred outflows of resources exceeded liabilities by \$55,825,828 at the close as of September 30, 2018.

Village of Estero, Florida Summary of Net Position

	Governmental Activities					
	2018	2017				
Assets:						
Current and other assets	\$ 31,896,609	\$ 19,445,670				
Capital assets	24,798,963	25,896,783				
Total assets	56,695,572	45,342,453				
Liabilities:						
Other liabilities	859,584	762,152				
Non-current liabilities	10,160	13,326				
Total liabilities	869,744	775,478				
Net position:						
Investment in capital assets	24,798,963	25,896,783				
Restricted	9,714,291	5,514,939				
Unrestricted	21,312,574	13,155,253				
Total net position	\$ 55,825,828	\$ 44,566,975				

The largest portion of net position \$24,798,963 (44.4%) reflects investment in capital assets (e.g., land, buildings, improvements, machinery and equipment, furniture, and infrastructure), less any related debt to acquire those assets that are still outstanding. The Village uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. The decrease in the investment in capital assets is primarily the result of the initial full year of depreciation for \$26,670,402 in infrastructure assets capitalized in the prior fiscal year.

The restricted net position amount of \$9,714,291 (17.4% of total net position) represents assets that are subject to external restrictions on how they are used. The remaining balance of unrestricted net position (\$21,312,574; 38.2% of total net position), may be used to meet the government's ongoing obligations to citizens and creditors.

At fiscal year ended September 2018, the Village is able to report positive balances in all three categories of net position. The same situation held true for the prior fiscal year.

Governmental Activities. The governmental activities increased the Village's total assets by \$11,353,119, increased the Village's total liabilities by \$94,266, and increased the total net position by \$11,258,853. The increase in net position resulting from governmental activities is 25.3% in comparison to prior fiscal year. The decrease in the governmental activities' net investment in capital assets is \$1,097,820, or 4.2%, in comparison prior fiscal year. The increases in both assets and net position are primarily the result of revenues exceeding operating expenditures. Also, we experienced lower than expected capital projects expenses as the time line for Estero Parkway Improvements was extended due to a longer than expected planning and design phase.

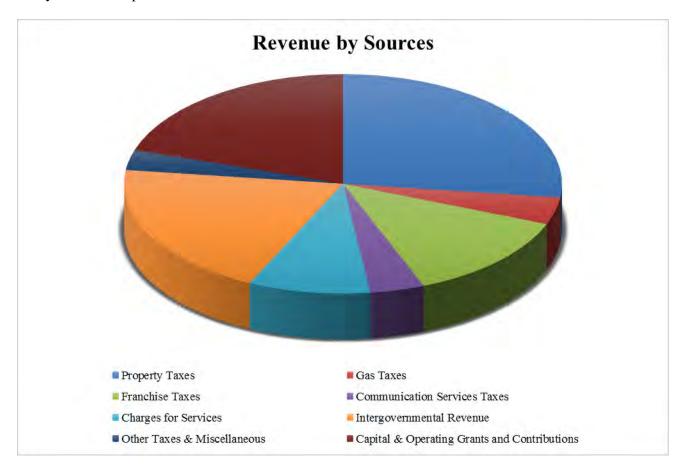
The following schedule compares the key elements of the changes in net position for the primary government for the fiscal years ended September 30, 2018 and 2017:

Village of Estero, Florida Changes in Net Position

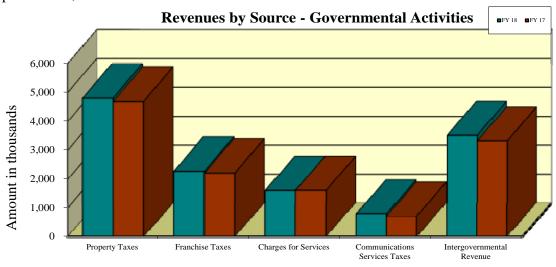
	Governmental Activities				
		2018	2017		
Revenues:					
Program Revenues:					
Charges for services	\$	1,613,705	\$	1,619,835	
Operating grants and contributions		177,777		176,414	
Capital grants and contributions		-		26,670,402	
Impact fees & other assessments		3,322,274		2,596,943	
General Revenues:					
Property taxes, levied for general purposes		4,819,043		4,699,042	
Gas taxes		749,468		734,682	
Franchise taxes		2,288,523		2,224,309	
Communications services taxes		794,969		719,940	
Other taxes		22,561		22,028	
Intergovernmental revenue		3,522,911		3,326,662	
Investment earnings		407,796		119,081	
Miscellaneous		89,784	_	28,053	
Total revenues		17,808,811		42,937,391	
Expenses:					
General government		2,788,737		2,617,224	
Public safety		1,196,671		1,317,701	
Physical environment		345,096		436,856	
Transportation		2,196,698		2,237,548	
Human services		22,756		48,428	
Total expenses		6,549,958	_	6,657,757	
Increase in net position		11,258,853		36,279,634	
Net position - beginning *		44,566,975		8,287,341	
Net position - ending	\$	55,825,828	\$	44,566,975	

^{*} As Restated at September 30, 2017 due to implementation of GASB Statement No. 75.

The following is a chart of revenues by source for governmental activities with percent of total revenues for fiscal year ended September 30, 2018:



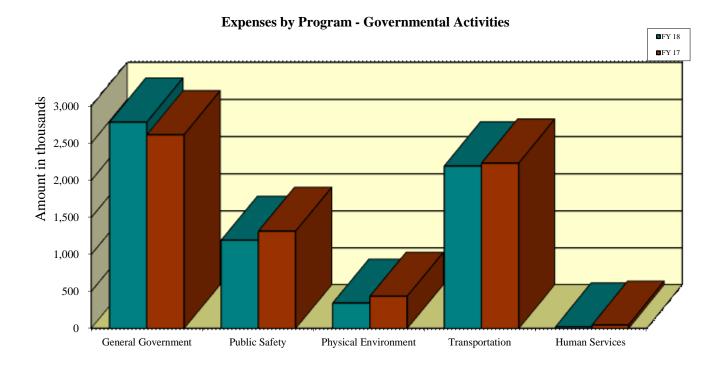
The following chart shows the significant revenues by source for governmental activities for fiscal year ended September 30, 2018 and 2017.



Revenues:

- > Capital and operating grants and contributions in the prior year consisted of a capital contribution for infrastructure assets received from Lee County in relation to the Village's incorporation.
- > Impact fees and other assessments increased in the current fiscal year as a result of a rise in construction and funds received from several developments for park improvements and bonus density for park and open space land acquisition.
- > Investment earnings were up significantly in the current year as cash and investment balances were higher in part due to an accumulation of funds for future capital projects.

The following is a chart of expenses by program for governmental activities for fiscal year ended September 30, 2018 and 2017.



Expenses:

- For General government expenses increased \$171,513, 6.6%, primarily related to the increase in planning and zoning cost of contractual services for the start of the Village's update of the land development code. Also, two full-time staff members were added in planning and public works.
- > Public safety expenses decreased \$121,030, or 9.2% as a result of building fee contractual services staff vacancy.
- ➤ Physical environment decreased \$91,760, 21.0%, as the contractual services for flood plain community rating services were primarily completed in the prior year.

Financial Analysis of the Village's Governmental Funds

Governmental Funds. The focus of the Village's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Village's financial requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for discretionary use as they represent the portion of fund balance which has not yet been limited to use for a particular purpose by either an external party, the Village itself, or a group or individual that has been delegated authority to assign resources for use for particular purchase by the Village.

Financial Analysis of the Village's Governmental Funds (continued)

Governmental funds reported an ending fund balance of \$30,986,001. \$21,257,077 is unassigned fund balance which is available for spending at the Village's discretion. The remainder of the fund balance of \$9,714,291 is legally restricted as to use with an additional \$14,633 in non-spendable deposits.

The total ending fund balance of governmental funds reflects the increase of \$12,338,192. This increase is due to revenues exceeding expenditures.

Major Governmental Funds

General Fund-The fund balance of the general fund had a net increase of \$8,138,840. Revenues of \$12,667,107 exceeded expenditures of \$4,033,656 and the transfers to the capital projects fund of \$494,611 which generated the increase in fund balance for the Village's fiscal year. The general fund balance is increasing as planned in order to provide operating and disaster reserves as well as funding for capital projects in future years. The revenue increase was largely the result of a rise in investment earnings as a result of the growth in cash and investment account balances. The Village also experienced increases in sales tax and communications services tax revenue from prior year. Also, savings was experienced in several operating expenditures categories from prior year as a result of changes in contractual service providers.

Building Fee Fund-The fund balance of the building fee activity had a net increase of \$391,076 as revenues of \$1,333,428 exceeded the expenditures of \$942,352. In the current fiscal year, permit activity included several commercial projects. The inspections cost for these commercial projects will be expended in the next fiscal year. The fund balance will be carried forward to provide funding for future inspections. The building fee funds are restricted for use on building code compliance.

Capital Projects-The fund balance of the capital projects had a net increase of \$3,808,276 as revenues of \$3,808,276 exceeded the expenditures of \$494,611 and the transfers in from the general fund of \$494,611. The capital projects fund balance is increasing as planned in order to provide funding for capital projects in future years as staff continues to develop a detailed capital improvement project listing. Also, the Estero Parkway Improvements capital project time line was extended due to a longer than expected planning and design phase. The capital project funds are restricted for use on road and park capital improvements.

General Fund Budgetary Highlights

Final budget compared to Actual Results. The most significant differences between final budget and actual revenues are as follows:

Revenue source	Final budget	<u>revenues</u>	<u>Difference</u>	
Franchise taxes	\$ 2,172,000	\$ 2,288,523	\$ 116,523	
Investment earnings	40,000	312,499	272,499	

- Franchise taxes actual collections for electric service in the Village were higher than anticipated.
- > Investment earnings increase is the result of the growth in cash and investment account balances as funding is accumulated to provide operating and disaster reserves as well as funding for capital projects in future years.

Final budget compared to Actual Results (continued)

		<u>Actual</u>	
<u>Expenditures</u>	Final budget	<u>expenditures</u>	<u>Difference</u>
General government, non-departmental	\$2,821,550	\$ 2,090,697	\$ 730,853
General government, community development	1,264,300	824,193	440,107
Public safety, community development	217,000	158,119	58,881
Transportation, non-departmental	590,100	427,673	162,427
Culture and recreation	250,000	_	250,000

- ➤ General government, non-departmental services were less than budgeted amounts in various line items. Significant savings were noted in professional and legal services as well as operating contingencies which were not needed for operation costs this fiscal year.
- ➤ General government, community development expenditures were lower than budgeted as capital outlay budgeted for acquisition of new software was delayed and budgeted in the next fiscal year.
- ➤ Public safety, community development services in the current fiscal year were less than budget primarily as the result of a contractual administration staff vacant position in code enforcement.
- > Transportation, non-departmental actual cost were less than budgeted as the budgeted bicycle and pedestrian study will be completed by the Metropolitan Planning Organization for the Village.
- > Culture and recreation services for a parks master plan were delayed and budgeted in the following fiscal year.

Original Budget Compared to Final Budget-General Fund.

	<u>Original</u>	<u>Final</u>	
<u>Expenditures</u>	<u>Budget</u>	<u>Budget</u>	<u>Difference</u>
General government, non-departmental	\$ 2,626,550	\$ 2,821,550	\$ 195,000

➤ General government, non-departmental budget amended was completed for capital outlay expenditures related to the expansion of office space which was originally budgeted in the prior fiscal year and completed in the current fiscal year.

Capital Assets and Debt Administration

Capital Assets. Non-depreciable capital assets can include land, artwork, and construction in progress. Depreciable assets can include buildings, improvements other than buildings, machinery and equipment, and infrastructure. The following is a schedule of the Village's capital assets as of September 30, 2018 and 2017:

Village of Estero, Florida Capital Assets

	Governmental Activities				
	2018	2017			
Buildings and building improvements	\$ 557,059	\$ 384,419			
Machinery and equipment	158,285	143,768			
Infrastructure	26,670,402	26,670,402			
Construction in progress	527,742	71,998			
Total capital assets	27,913,488	27,270,587			
Accumulated depreciation	(3,114,525)	(1,373,804)			
Total capital assets, net	\$ 24,798,963	\$ 25,896,783			

Noteworthy capital asset purchases/projects that took place in the current reporting period were as follows:

- > Building and building improvements includes the expansion of leased office space which required the Village to fund build-out capital cost.
- ➤ Accumulated depreciation increased significantly from the prior fiscal year as 2018 was the initial full year of depreciation for \$26,670,402 in infrastructure assets capitalized in the prior fiscal year.

Additional information on the Village's capital assets can be found in Note 5 on page 35.

Debt Administration

At September 30, 2018, the Village had no outstanding loan or bond payable and does not have any pension related debt. As noted in the subsequent events Note 13 on page 42, on January 14, 2019, the Village executed a \$20,000,000 taxable revenue note that was issued pursuant to a loan agreement.

The Other Postemployment Benefits (OPEB) liability at September 30, 2018 and 2017, totaled \$10,160 and \$13,326 respectively. Additional information on the Village's OPEB liability can be found in Note 6 on page 36.

Economic Factors and Next Year's Budget Rates

The following were factors considered when next year's budget was prepared:

- > The initial update to the Village's Land Development Code will commence to formalize how land in the Village may be used with specific development guidelines.
- A Parks and Recreation Master Plan is scheduled to be completed in next fiscal year providing valuable information about the Village facilities and possible needs for future facilities.
- ➤ The Lee County Metropolitan Planning Organization will complete a Bicycle Pedestrian Study to provide a comprehensive look at strategies for improving safety, convenience, and enjoyment of walking and biking in the Village.
- > The Village has developed specific capital improvement projects and will begin work on the following: Williams Road (Walgreens Entrance) Improvements; Williams Road at Estero High School Improvements; Coconut Road Crosswalk & Drainage Improvements; and Poinciana Ave. & Trailside Dr. resurfacing.
- ➤ Planning and design will continue on Estero Parkway Improvements which will include bike lanes, sidewalks and enhanced landscaping.
- ➤ A project will begin to enhance the landscaping on US 41 through a partnership with Florida Department of Transportation.
- > Florida Department of Transportation will continue with planning and design on I-75 interchange improvements at Corkscrew Road.
- > The Village will be hiring a consultant to recommend improvements to the Village's branding efforts and establish a standard monument sign theme. The consultants work will begin by understanding the Village's vision and working toward a branding effort and sign theme that portrays that vision.
- After the completion of the Stormwater Master Plan, the Village will design and implement a water level & water quality monitoring program. The monitoring program will allow the Village to better identify pollutant sources and track water quality and water level trends.
- > The Village is committed to the "government-light" concept and has budgeted to continue using consultants or interlocal agreements for legal representation, permit issuance, planning and development review, law enforcement, physical environment and transportation expenditures.

Request for information

This financial report is designed to provide the reader an overview of the Village. Questions regarding any information provided in this report should be directed to: Village of Estero, Finance Department, 9401 Corkscrew Palms Circle, Estero, Florida, 33928, phone (239) 221-5035.

Basic Financial Statements



Statement of Net Position

September 30, 2018

	Governmental Activities	
ASSETS		
Cash and cash equivalents	\$ 8,547,937	
Investments	22,466,495	
Receivables (net)	438,668	
Due from other governments	377,852	
Prepaids	51,024	
Capital assets:		
Non-depreciable	527,742	
Depreciable (net)	24,271,221	
Deposits	14,633	
Total assets	56,695,572	
LIABILITIES		
Accounts payable	443,126	
Accrued liabilities	93,205	
Due to other governments	89,065	
Customer deposits	234,188	
Non-current liabilities:		
Due in more than one year	10,160	
Total liabilities	869,744	
NET POSITION		
Investment in capital assets	24,798,963	
Restricted for:		
Culture and recreation capital improvements	1,855,826	
Highways and streets capital improvements	6,859,256	
Parks and public land acquisition	420,149	
Building code compliance	579,060	
Unrestricted	21,312,574	
Total net position	\$ 55,825,828	

The notes to the financial statements are an integral part of this statement.

Statement of Activities

For the Year Ended September 30, 2018

Net (Expense) Revenue and Changes in Net

			Program Revenues					Position		
Functions/Programs	ī	Expenses	C	Charges for Services	G	Operating rants and ntributions		Capital Grants and ontributions		Total Governmental Activities
Primary government:		эхреньев		Bervices		in i		ond routions		Tienvines
Governmental activities:										
General government	\$	2,788,737	\$	279,144	\$	_	\$	_	\$	(2,509,593)
Public safety	·	1,196,671	·	1,334,561	·	-	·	_		137,890
Physical environment		345,096		-		-		-		(345,096)
Transportation		2,196,698		-		177,777		2,273,207		254,286
Human services		22,756		-		-		-		(22,756)
Culture and recreation		_				_		1,049,067		1,049,067
Total governmental activities	\$	6,549,958	\$	1,613,705	\$	177,777	\$	3,322,274	\$	(1,436,202)
	Gene	ral revenues:								
	Tax									
			for g	general purpos	es				\$	4,819,043
	Ga									749,468
		nchise								2,288,523
		mmunication	s serv	vices						794,969
		cal business								22,561
		· ·		enues, not rest	tricted	to specific p	rograi	ms		3,522,911
		estment earnii	ngs							407,796
		cellaneous							_	89,784
		tal general re								12,695,055
		Change in ne	-							11,258,853
	•	U	•	g, as Restated						44,566,975
	Net p	osition - endi	ng						\$	55,825,828

Balance Sheet

Governmental Funds

September 30, 2018

		Special		
		Revenue		Total
		Building	Capital	Governmental
	General	Fee	Projects	Funds
ASSETS				_
Cash and cash equivalents	\$ 3,714,477	\$ 652,593	\$ 4,180,867	\$ 8,547,937
Investments	17,545,929	-	4,920,566	22,466,495
Receivables (net)	436,947	309	1,412	438,668
Due from other governments	345,466	-	32,386	377,852
Deposits	14,633			14,633
Total assets	\$22,057,452	\$ 652,902	\$ 9,135,231	\$31,845,585
LIABILITIES				
Liabilities:				
Accounts payable	\$ 377,087	\$ 66,039	\$ -	\$ 443,126
Accrued liabilities	93,205	-	-	93,205
Due to other governments	81,262	7,803	-	89,065
Customer deposits	234,188			234,188
Total liabilities	785,742	73,842		859,584
Fund balances:				
Nonspendable:				
Deposits	14,633	-	-	14,633
Restricted for:				
Culture and recreation capital improvements	-	-	1,855,826	1,855,826
Highways and streets capital improvements	-	-	6,859,256	6,859,256
Parks and public land acquisition	-	-	420,149	420,149
Building code compliance	-	579,060	-	579,060
Unassigned	21,257,077			21,257,077
Total fund balances	21,271,710	579,060	9,135,231	30,986,001
Total liabilities and fund balances	<u>\$22,057,452</u>	\$ 652,902	\$ 9,135,231	\$31,845,585

The notes to the financial statements are an integral part of this statement.

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Reconciliation of the Balance Sheet of Governmental Funds to the Statement of Net Position

September 30, 2018

Amounts reported for governmental activities in the statement of net position are different because:

Fund balances - total governmental funds		\$ 30,986,001
Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the governmental funds Non-depreciable capital assets Depreciable capital assets Less accumulated depreciation	\$ 527,742 27,385,746 (3,114,525)	24,798,963
Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds Other postemployment benefit (OPEB) obligation		(10,160)
Expenditures for insurance and similar services extending over more than one accounting period are not allocated between or among accounting periods, but are accounted for as expenditures of the period of acquisition in the governmental funds		 51,024
Net position of governmental activities		\$ 55,825,828

The notes to the financial statements are an integral part of this statement.

Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds

For the Year Ended September 30, 2018

For the Year Ended September 30, 2018				
		Special		Total
		Revenue	C:4-1	Total
	C 1	Building	Capital	Governmental
	General	Fee	Projects	Funds
REVENUES				
Taxes	.	.	Φ.	4. 4.040.04 2
Property	\$ 4,819,043	\$ -	\$ -	\$ 4,819,043
Gas	535,730	-	391,515	927,245
Franchise	2,288,523	-	-	2,288,523
Communications services	794,969	-	-	794,969
Local business	22,561	-	-	22,561
Licenses, permits and assessments	1,400	1,332,618	520,000	1,854,018
Impact fees	-	-	2,802,274	2,802,274
Intergovernmental revenues	3,522,911	-	-	3,522,911
Charges for services	279,144	-	-	279,144
Fines and forfeitures	543	-	-	543
Miscellaneous	212 400	010	04.407	407.706
Investment earnings	312,499	810	94,487	407,796
Other income	89,784			89,784
Total revenues	12,667,107	1,333,428	3,808,276	17,808,811
EXPENDITURES				
Current				
General government	2,737,183	-	-	2,737,183
Public safety	234,985	942,352	-	1,177,337
Physical environment	433,352	-	-	433,352
Transportation	427,673	-	29,417	457,090
Economic environment	-	-	-	-
Human services	22,756	-	-	22,756
Culture and recreation	-	-	-	-
Capital outlay	177,707		465,194	642,901
Total expenditures	4,033,656	942,352	494,611	5,470,619
Excess of revenues over expenditures	8,633,451	391,076	3,313,665	12,338,192
OTHER FINANCING SOURCES (USES)				
Transfers in	_	_	494,611	494,611
Transfers out	(494,611)	_		(494,611)
Total other financing sources (uses)			404 611	(474,011)
Total other imalicing sources (uses)	(494,611)		494,611	
Net change in fund balances	8,138,840	391,076	3,808,276	12,338,192
Fund balances - beginning	13,132,870	187,984	5,326,955	18,647,809
Fund balances - ending	\$21,271,710	\$ 579,060	\$ 9,135,231	\$30,986,001
The notes to the financial statements are an integral part	of this statement.	_	_	_

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Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities

For the Year Ended September 30, 2018

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balances - total governmental funds

\$ 12,338,192

Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of these assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which expenditures for capital assets exceeded depreciation in the current period.

Expenditures for capital assets Depreciation

\$ 642,901

(1,740,721)

(1,097,820)

Other postemployment benefit (OPEB) expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.

3,166

Expenditures for insurance and similar services extending over more than one accounting period are not allocated between or among accounting periods in the governmental funds, but are accounted for as expenditures of the period of acquisition. This amount represents the increase in prepaids at 9/30/18 from 9/30/17.

15,315

Change in net position of governmental activities

\$ 11,258,853

The notes to the financial statements are an integral part of this statement.



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Notes to the Financial Statements

September 30, 2018

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Notes to the Financial Statements

September 30, 2018

Note 1 - Summary of Significant Accounting Policies

Introduction

The accounting and reporting framework and the more significant accounting principles and practices of the Village of Estero, Florida ("Village") are discussed in subsequent sections of this note. The remainder of the notes are organized to provide explanations, including required disclosures, of the Village's financial activities for the fiscal year ended September 30, 2018.

Reporting Entity

The Village was incorporated on December 31, 2014, pursuant to House Bill 1373 and amended on June 30, 2015 by House Bill 983. The Village operates under a Village Council-Manager form of government and consists of seven districts, each represented by an elected council member with each member elected-at-large. The Village Manager is hired by a majority vote of the Council. As of September 30, 2018, the Village of Estero has provided the following services to the Village residents: public works, streets and roads, building permit services, planning and zoning, code enforcement and general and administrative services.

The Village of Estero uses the "government lite" concept of outsourcing Village services to minimize expenditures and provide exemplary services to the community.

Governmental Accounting Standards Board (GASB) Statement No. 14, *Financial Reporting Entity* as amended requires the financial statements of the Village (the primary government) to include its component units, if any. A component unit is a legally separate organization for which the elected officials of the primary government are financially accountable. Blended component units, although legally separate entities are, in substance, part of the government's operations and so the data from these units are combined with data of the primary government. Based on the criteria established in GASB Statement No. 14 as amended, there are no component units required to be included or included in the Village's financial statements.

(a) Government-wide and Fund Financial Statements

The government-wide financial statements include the statement of net position and the statement of activities. These statements report financial information for the Village as a whole. The primary government and component units are presented separately within the financial statements with the focus on the primary government. Individual funds are not displayed, but the statements distinguish governmental activities, generally supported by taxes and Village general revenues, from business-type activities, generally financed in whole or in part with fees charged to external customers. The Village does not currently have any business-type activities or component units.

Notes to the Financial Statements

September 30, 2018

Note 1 - Summary of Significant Accounting Policies (Continued)

(a) Government-wide and Fund Financial Statements (continued)

The statement of activities reports the expenses of a given function offset by program revenues directly connected with the functional program. A function is an assembly of similar activities and may include portions of a fund or summarize more than one fund to capture the expenses and program revenues associated with a distinct functional activity.

Fund financial statements are provided for governmental funds. Major individual governmental funds are reported in separate columns with composite columns for non-major funds, if applicable.

(b) Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide statements are reported using the economic resources measurement focus and the accrual basis of accounting. This generally includes the reclassification or elimination of internal activity (between or within funds). Reimbursements are reported as reductions to expenses. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. Property tax revenues are recognized in the year for which they are levied, while grants are recognized when grantor eligibility requirements are met.

Notes to the Financial Statements

September 30, 2018

Note 1 - Summary of Significant Accounting Policies (Continued)

(b) Measurement Focus, Basis of Accounting, and Financial Statement Presentation (continued)

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the Village considers revenues to be available if they are collected within sixty days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, sales and franchise taxes, intergovernmental revenues, charges for services, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period, if available. All other revenue items are considered to be measurable and available only when cash is received by the Village.

The Village reports the following major funds in the governmental fund financial statements:

The *General Fund* is the operating fund of the Village. It accounts for all financial resources, except those required to be accounted for in another fund. Revenue is derived primarily from property taxes and other governmental revenue. The general operating expenditures, fixed charges and capital outlay costs that are not paid through other funds are paid from the General Fund.

The *Building Fee Fund* is considered as a special revenue fund and accounts for the resources collected for building permits fees levied within the Village's limits. This revenue is restricted for use enforcing the Florida Building Code.

The Capital Projects Fund accounts for resources accumulated to provide for capital projects. The capital projects fund accounts for gas tax and road and park impact fees levied within the Village which are restricted for use on road and park capital improvements.

Notes to the Financial Statements

September 30, 2018

Note 1 - Summary of Significant Accounting Policies (Continued)

(c) Assets, Liabilities, Deferred Outflows/Inflows of Resources and Net Position or Fund Balance

Cash and Investments

Cash and cash equivalents consist of amounts in cash on hand and cash on deposit with financial institutions including certificates of deposit.

The Village's investment policy allows management to invest any surplus funds in its control in the following as outlined in Florida Statute, Chapter 218.415 (17):

- 1. The Local Government Surplus Trust Fund (LGSTF), or any intergovernmental investment pool authorized pursuant to the Florida Interlocal Cooperation Act of 1969, as provided in Florida Statute, Chapter 163.01,
- 2. Securities and Exchange Commission registered money market funds with the highest credit quality rating from a nationally recognized rating agency,
- 3. Interest-bearing time deposits or savings accounts in qualified public depositories, as defined in Florida Statutes, Chapter 280.02, and
- 4. Direct obligations of the United States Treasury.

Investments for the Village are reported at fair value.

Receivables

Receivables as of year end for the government's general fund are reported net of allowance for uncollectibles. As of September 30, 2018, the allowance for uncollectible receivables was \$0. As management believes all receivables to be fully collectible.

Prepaids

Certain payments to vendors reflect costs applicable to future accounting periods and are reported as prepaid items in the government-wide financial statements. In the fund financial statements, the purchases method is used as such expenditures are reported when payments are completed.

Notes to the Financial Statements

September 30, 2018

Note 1 - Summary of Significant Accounting Policies (Continued)

(c) Assets, Liabilities, Deferred Outflows/Inflows of Resources and Net Position or Fund Balance (continued)

Capital Assets

Capital assets include property, buildings, furniture, equipment, vehicles, software, and infrastructure assets. Capital assets used in governmental fund types of the Village are recorded at cost if purchased or constructed. Donated capital assets are recorded at their acquisition value at the date of donation. Capital assets are reported in the government-wide financial statements in the applicable governmental column. Interest incurred during construction is not capitalized on general capital assets.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

The threshold for capitalizing furnishings and equipment is \$5,000 or more and useful lives in excess of one year. The threshold for capitalizing intangible assets is \$25,000 or more and useful lives in excess of one year. The threshold for capitalizing infrastructure and capital improvement projects is \$50,000 or more and useful lives in excess of one year.

Infrastructure assets are defined as public domain capital assets such as roads, bridges, sidewalks, traffic signals, easements and similar items that are immovable and of value only to the governmental unit.

Depreciation and amortization is calculated using the straight-line method over the estimated useful lives of the related assets. The ranges of the useful lives are as follows:

Asset	Years	
Buildings and building improvements	5-20	
Improvements other than buildings	7-50	
Machinery and equipment	3-10	
Infrastructure	10-50	
Intangible software	3-5	

Notes to the Financial Statements

September 30, 2018

Note 1 - Summary of Significant Accounting Policies (Continued)

(c) Assets, Liabilities, Deferred Outflows/Inflows of Resources and Net Position or Fund Balance (continued)

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will *not* be recognized as an outflow of resources (expense/ expenditure) until then. The Village does not have any items that qualify for reporting in this category.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will *not* be recognized as an inflow of resources (revenue) until that time. The Village does not have any items that qualify for reporting in this category.

Net Position Flow Assumption

Sometimes the government will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted – net position and unrestricted – net position in the government-wide financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the government's policy to consider restricted – net position to have been depleted before unrestricted – net position is applied.

Fund Balance Flow Assumption

When both restricted and unrestricted resources are available for use, it is the Village's policy to use restricted resources first, then unrestricted resources as needed. When components of unrestricted fund balance can be used for the same purpose, committed fund balance is depleted first, followed by assigned fund balance. Unassigned fund balance is applied last.

Net Position/Fund Balances

Net position in government-wide fund financial statements are classified as net investment in capital assets; restricted; and unrestricted. Restricted net positions represent constraints on resources that are either a) externally imposed by creditors, grantors, contributors or laws or regulations of other governments or b) imposed by law through State Statute.

The Village has adopted a fund balance policy which includes a minimum level of fund balance of four months of general fund operating expenditures. If the unassigned fund balance falls below the minimum level, the Village Manager will prepare and submit a plan for committed and/or assigned fund balance reduction, expenditure reductions and/or revenue increases to the Council. The Council shall take action necessary to restore the unassigned fund balance to acceptable levels within no more than two years. The Village was in compliance with the fund balance policy at September 30, 2018.

Notes to the Financial Statements

September 30, 2018

Note 1 - Summary of Significant Accounting Policies (Continued)

(c) Assets, Liabilities, Deferred Outflows/Inflows of Resources and Net Position or Fund Balance (continued)

Net Position/Fund Balances (Continued)

The governmental fund financial statements fund balance is reported in five classifications.

Nonspendable Nonspendable fund balances include amounts that are (a) not in

spendable form or (b) legally or contractually required to be maintained intact. Including items that are not expected to be converted to cash,

such as inventories and prepaid amounts.

Restricted Restricted fund balances include amounts that can be spent only for

specific purposes stipulated by (a) external resource providers such as creditors, grantors, contributors or laws or regulations of other governments, or (b) imposed by law through constitutional provisions or enabling legislation. The Village's restricted fund balances have

constrains placed on the uses of resources by State Statute.

Committed Committed fund balances are classified as such as a result of Village

Council taking formal action and adopting an ordinance which can only be modified or rescinded by subsequent formal action. An ordinance is the Village's highest level of decision-making authority. The Village

does not have any committed fund balance.

Assigned Assigned fund balances are constrained by the Village's intent to be

used for specific purposes but are neither restricted nor committed. The

Village does not have any assigned fund balance.

Unassigned Unassigned fund balance is the residual classification for the general

fund. This classification represents spendable fund balance that has not been assigned to other funds and that has not been restricted, committed, or assigned to specific purposes within the general fund. Unassigned fund balance may also include negative balances for any governmental fund if expenditures exceed amounts restricted,

committed, or assigned for those specific purposes.

(d) Revenues and expenditures/expense

Program Revenues

Amounts reported as program revenues include: (1) charges for services which report fees, fines and forfeitures and other charges to users of the Village's services; (2) operating grants and contributions which finance annual operating activities including restricted investment income; and (3) capital grants and contributions, which fund the acquisition, construction, or rehabilitation of capital assets. These revenues are subject to externally imposed restrictions to these program uses. Taxes and other revenue sources not properly included with program revenues are reported under general revenue.

Notes to the Financial Statements

September 30, 2018

Note 1 - Summary of Significant Accounting Policies (Continued)

(d) Revenues and expenditures/expense (continued)

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management of the Village to make estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenue and expenditures or expenses during the reporting period. Actual results could differ from those estimates.

(e) New accounting pronouncements

For the year ended September 30, 2018, the financial statements include the impact of adoption of the GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions. The primary objective of this statement is to improve the accounting and financial reporting by state and local governments for postemployment benefits other than pensions. This statement replaces the requirements of GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions. For further information, see Note 6.

Note 2 - Cash

As of September 30, 2018, the carrying amount of the Village's deposits was \$8,547,937, and the bank balance was \$9,150,934. The Village's deposits consist of demand deposit accounts. These demand deposits are held by a bank that qualifies as a public depository under the Public Depository Security Act of the State of Florida as required by Chapter 280. When public deposits are made in accordance with Chapter 280, no public depositor shall be liable for any loss thereof and, therefore, the Village is not exposed to custodial credit risk.

Note 3 - Investments

The Village has funds invested in the Florida Prime Surplus Funds Trust Fund, which is administered by the State Board of Administration (SBA). The SBA pool's investments are recorded at amortized cost and total \$22,466,495 and are available for immediate withdrawal.

(a) General Description

The Florida Prime is administered by the State Board of Administration under the regulatory oversight of the State of Florida, Chapter 19-7 of the Florida Administrative Code.

In accordance with GASB Statement No. 79, Certain External Investment Pools and Pool Participants, Florida PRIME currently meets all of the necessary criteria to elect to measure all of the investments in Florida PRIME at amortized cost. Therefore, the Village's participant account balance is recorded at amortized cost and exempt from the GASB No. 72, Fair Value Measurement and Application.

Notes to the Financial Statements

September 30, 2018

Note 3 - Investments (continued)

(b) Investment Policies

All Florida Prime investment policies can be found at www.sbafla.com/prime.

Village investment in Florida Prime was made in accordance with the provisions of Section 218.415(17), Florida Statutes "Investment of Local Government Surplus Funds".

(c) Credit Quality Disclosure

Florida Prime is rated by Standards and Poor's. The current rating is AAAm.

(d) Interest Rate Risk Disclosure

The dollar weighted average days to maturity (WAM) of Florida Prime at September 30, 2018, is 33 days. Next interest rate reset dates for floating rate securities are used in the calculation of the WAM. The weighted average life (WAL) of Florida PRIME at September 30, 2018, is 72 days.

(e) Foreign Currency Risk Disclosure

Florida Prime was not exposed to any foreign currency risk during the period from October 1, 2017 through September 30, 2018.

(f) Securities Lending Disclosure

Florida Prime did not participate in a securities lending program in the period from October 1, 2017 through September 30, 2018.

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Notes to the Financial Statements

September 30, 2018

Note 3 - Investments (Continued)

(g) Limitations or Restrictions on Withdrawals Disclosure

With regard to the redemption gates relating to the SBA trust fund, Chapter 218.409(8)(a), Florida Statutes, states that "The principal, and any part thereof, of each account constituting the trust fund is subject to payment at any time from the moneys in the trust fund. However, the Executive Director may, in good faith, on the occurrence of an event that has a material impact on liquidity or operations of the trust fund, for 48 hours limit contributions to or withdrawals from the trust fund to ensure that the Board can invest moneys entrusted to it in exercising its fiduciary responsibility. Such action must be immediately disclosed to all participants, the Trustees, the Joint Legislative Auditing Committee, the Investment Advisory Council, and the Participant Local Government Advisory Council. The Trustees shall convene an emergency meeting as soon as practicable from the time the Executive Director has instituted such measures and review the necessity of those measures. If the Trustees are unable to convene an emergency meeting before the expiration of the 48-hour moratorium on contributions and withdrawals, the moratorium may be extended by the Executive Director until the Trustees are able to meet to review the necessity for the moratorium. If the Trustees agree with such measures, the Trustees shall vote to continue the measures for up to an additional 15 days. The Trustees must convene and vote to continue any such measures before the expiration of the time limit set, but in no case may the time limit set by the Trustees exceed 15 days."

With regard to liquidity fees, Florida Statute 218.409(4) provides authority for the SBA to impose penalties for early withdrawal, subject to disclosure in the enrollment materials of the amount and purpose of such fees. At present, no such disclosure has been made.

As of September 30, 2018, there were no redemption fees or maximum transaction amounts, or any other requirements that serve to limit a participant's daily access to 100 percent of their account value.

(h) Financial Statements

The SBA will provide separate financial statements for Florida Prime for the fiscal year ended June 30, 2018. The SBA will not provide financial statements for Florida Prime for the period ending September 30, 2018.

Notes to the Financial Statements

September 30, 2018

Note 4 - Receivables, Prepaids, and Accrued Liabilities

(a) Receivables

Receivables as of September 30, 2018 for the governmental funds in the aggregate, including the applicable allowances for uncollectible accounts are as follows:

				Total
		Building	Capital	Governmental
	General	Fee	Projects	Funds
Receivables:				
Accounts (gross)	\$436,947	\$ 309	\$ 1,412	\$ 438,668
Allowance for uncollectable receivable				
Net total receivables	\$436,947	\$ 309	\$ 1,412	\$ 438,668

All of the accounts receivables are expected to be collected within one year.

(b) Prepaids

Prepaid assets for the Village total \$51,024 at September 30, 2018.

(c) Accrued Liabilities

Accrued liabilities as of September 30, 2018 are as follows:

	G	eneral
Accrued liabilities:		
Wages, benefits and taxes	\$	28,065
Construction bond deposit		65,140
Total accrued liabilities	\$	93,205

(d) Customer Deposits

Customer deposits are received in advance for planning and zoning professional services as required by the Village cost recovery program. Deposits are required prior to commencement of the professional services and any amounts received in excess of professional service costs are refunded at completion of planning and zoning process.

Customer deposits as of September 30, 2018 total \$234,188.

Notes to the Financial Statements

September 30, 2018

Note 5 - Capital Assets

Capital asset activity for the year ended September 30, 2018 is as follows:

	Beginning			Transfers/	Ending
Governmental Activities:	Balance	Increases	Decreases	Reclassifications	Balance
Capital assets not being depreciated:					
Construction in progress	\$ 71,998	\$ 465,194	\$ -	\$ (9,450)	\$ 527,742
Total capital assets not being depreciated	71,998	465,194		(9,450)	527,742
Capital assets being depreciated:					
Buildings and building improvements	384,419	163,190	-	9,450	557,059
Machinery and equipment	143,768	14,517	-	-	158,285
Infrastructure	26,670,402				26,670,402
Total capital assets being depreciated	27,198,589	177,707		9,450	27,385,746
Less accumulated depreciation for:					
Buildings and building improvements	121,398	93,726	-	-	215,124
Machinery and equipment	35,734	24,601	-	-	60,335
Infrastructure	1,216,672	1,622,394			2,839,066
Total accumulated depreciation	1,373,804	1,740,721			3,114,525
Total capital assets being depreciated, net	25,824,785	(1,563,014)		9,450	24,271,221
Total governmental activities capital assets, net	\$ 25,896,783	\$ (1,097,820)	\$ -	\$	24,798,963
				Less: related debt	
					\$ 24,798,963

Depreciation expense was charged to functions/programs of the primary government as follows:

	General
General government	\$ 98,020
Public safety	20,307
Transportation	1,622,394
Total depreciation expense-governmental activities	<u>\$1,740,721</u>

Note 6 - Other Postemployment Benefits (OPEB)

General Information about the OPEB Plan

Plan Description. The Village administers a single-employer defined benefit plan (the "Plan") that provides the opportunity to obtain health insurance to its retired full-time employees and their dependents upon reaching the normal retirement age of 70.5. Pursuant to the provisions of section 112.0801, Florida Statutes, former employees and eligible dependents who retire from the Village may continue to participate in the Village's fully insured health and hospitalization plan for medical and prescription drug coverage. No assets are accumulated in a trust or otherwise that meets the criteria in paragraph 4 of GASB Statement No. 75.

Notes to the Financial Statements

September 30, 2018

Note 6 - Other Postemployment Benefits (OPEB) (continued)

Benefits provided. The Village does not contribute toward the benefits (insurance premiums) of retired employees and there have been no substantive plan provision changes since the last full valuation, which was for the fiscal year ending September 30, 2016.

Employees covered by benefits terms. The Village has 8 full-time active employees with 7 currently covered by the benefit terms, no inactive employees currently receive benefits and no inactive employees are entitled to receive benefits.

The Village has elected to use the alternative measurement method and engaged an actuary to determine the liability using the alternative measurement method for postemployment healthcare benefits other than pensions as of September 30, 2018 which was the third year healthcare benefits were provided to employees.

The year ended September 30, 2018, was the Village's transition year and as such, the Village implemented GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions. GASB Statement No. 75 requires the Village record its actuarially determined total OPEB liability.

Funding Policy. The Village OPEB benefits are unfunded and recorded on the "pay as you go" basis. As of September 30, 2018, there are no retirees receiving this benefit, and with the availability of more cost effective health insurance plan, it is not anticipated that there will be future participation that would be a material cost to the Village. This liability, which is no longer considered a likely cost, is not being funded by the Village. Therefore, the Plan does not issue a publicly available financial report and all required disclosures are presented herein.

As required by 112.0801, Florida Statutes, the Village offers the insurance coverage to the retirees at a premium cost of no more than the premium cost applicable to active employees. This results in a Village subsidy of the premium rates paid by retirees as it allows them to participate in the Plan at reduced or blended group (implicitly subsidized) premium rates for both active and retired employees.

The Village's total OPEB liability of \$10,160 was measured as of September 30, 2018 and was determined by an actuarial valuation as of that date. The next change in OPEB liability was a reduction of \$3,166 which was recognized during the fiscal year ended September 30, 2018.

Total OPEB Liability

Actuarial Methods and Assumptions. The total OPEB liability in the September 30, 2018 actuarial valuation was determined using the following actuarial assumptions and other inputs were applied to all periods included in the measurement:

Inflation 2.6% Salary increases (payroll growth) 3.25%

Discount rate 4.15% (2018) 3.63% (2017)

Health care trend rates 8.0% for 2019; decreasing 0.5% per year to an

ultimate rate of 5.0% for 2025 and later years

Retirees' share of benefit-related cost 100%

Notes to the Financial Statements

September 30, 2018

Note 6 - Other Postemployment Benefits (OPEB) (continued)

The discount rate was based upon a yield for 20-year tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The discount rate was updated from the prior valuation rate of 4.00% and will be updated annually to reflect market conditions as of the Measurement Date.

Mortality rates were based upon the RPH-2018 Total Dataset Mortality Table fully generational using Scale MP-2018 and were updated from the SOA RPH-2015 Total Dataset Mortality Table fully generational using Scale MP-2015 to SOA RPH-2018 Total Dataset Mortality Table fully generational using Scale MP-2018.

Termination rates have been updated to follow the most recent FRS Pension Plan actuarial valuation as of July 1, 2018. This change caused a decrease in liabilities.

The actuarial assumptions used in the September 30, 2018 valuation represent a reasonable long-term expectation of future OPEB outcomes. As national economic and Village experience change over time, the assumptions will be tested for ongoing reasonableness and, if necessary, updated.

The actuarial cost method has been updated from Projected Unit Credit with linear proration to decrement to Entry Age Normal Level % of Salary. In conjunction with this change, the payroll growth assumption has been updated to follow the most recent FRS Pension Plan actuarial valuation as of July 1, 2018. The net impact of these changes is a slight decrease in liabilities.

The Village subsidizes the premium rates paid by retirees by allowing them to participate at blended premium rates for both active and retired employees. These rates provide an implicit subsidy for retirees because, on an actuarial basis, retiree claims are expected to result in higher costs to the plan on average than those of active employees.

The projection of future benefit payments for an ongoing plan involves estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

Per GASB Statement No. 75 paragraph 43(a) since the Village used the alternative measurement method the effects of assumptions are recognized immediately. As such, since the Plan holds no assets their deferred inflows/outflows are zero.

Notes to the Financial Statements

September 30, 2018

Note 6 - Other Postemployment Benefits (OPEB) (Continued)

Changes in the total OPEB liability.

	_A	mounts
Total OPEB liability at beginning of year	\$	13,326
Changes for the year:		
Service cost		2,650
Interest		580
Changes of benefit terms		-
Differences between expected and actual experience		(3,719)
Changes in assumptions and other inputs		(2,677)
Benefit payments		
Net change in total OPEB liability		(3,166)
Total OPEB liability at end of year	\$	10,160

Changes of assumptions and other inputs reflect a change in the discount rate from 3.63% as of October 1, 2017 and 4.15% as of September 30, 2018. Also, the actuarial cost method has been updated from Projected Unit Credit with linear proration to decrement to Entry Age Normal Level % of Salary.

In conjunction with this change, the payroll growth assumption has been updated to follow the most recent FRS Pension Plan actuarial valuation as of July 1, 2018. The net impact of these changes is a slight decrease in liabilities.

Sensitivity of the total OPEB liability to change in the discount rate. The following presents the total OPEB liability of the Village, as well as what the Village's total OPEB lability would be in it were calculated using a discount rate that is 1-percentage-point lower (3.15%) or 1-percentage-point higher (5.15%) than the current discount rate:

	1%	Decrease	Disc	count Rate	1%	Increase
	(3.15%)	(4.15%)		(5.15%)	
Total OPEB Liability	\$	10,908	\$	10.160	\$	9,453

Sensitivity of the total OPEB liability to change in the healthcare cost trend rates. The following presents the total OPEB liability of the Village, as well as what the Village's total OPEB lability would be in it were calculated using healthcare cost trend rates that are 1-percentage-point lower (7.00% deceasing to 4.00%) or 1-percentage-point higher (9.00% decreasing to 6.00%) than the current healthcare cost trend rates:

			Healt	thcare Cost			
	1% I	Decrease	Tre	end Rates	1%	Decrease	
	(7.00%	(7.00% decreasing to 4.00%)		(8.00% decreasing to 5.00%)		(9.00% decreasing to 6.00%)	
	to						
Total OPEB Liability	\$	9,237	\$	10,160	\$	11,192	

Notes to the Financial Statements

September 30, 2018

Note 7 - Retirement Plans

The Village offers a Defined Contribution Retirement Plan (the "Plan") to its full time employees through the Florida Municipal Pension Trust Fund (FMPTF). The Plan is a 40l(a) money purchase plan and the Village is a participating employer in the FMPTF trust agreement. The Plan was established on August 31, 2016 with a Village contribution effective date of October 1, 2016.

The Plan's assets are administered by FMPTF and the Plan is operated under a trust agreement which may be amended by the Master Trustees of the FMPTF. The Village does not exercise any control over the Plan assets or the trust agreement.

The Village's Plan provisions and contributions requirements are established and may be amended by the Village Council.

In a defined contribution plan, benefits depend solely on amounts contributed to the plan plus investment earnings.

The Plan does not have age or service requirements and vesting is immediate for plan participants. The Plan eligibility provisions require funding percentages applied to the salaries of those participating. Normal retirement age is 70.5. The required funding percentages and the Village contribution is determined annually during the budget process by Village Council.

For fiscal year ended September 30, 2018, the Village's retirement contribution reported as expenditures were \$61,856 or 8.8% of covered payroll. The employee requirement was 2.5%.

The Village offers a 457(b) Deferred Compensation Plan to all employees through the Florida Municipal Pension Trust Fund (FMPTF). The Village is a participating employer in the FMPTF trust agreement which allows for salary deferrals with no employer contributions.

Note 8 - Interfund Transfers

Interfund transfers for the year ended September 30, 2018, consisted of the following:

		Transfe	r In Funds:
			Capital
			Projects
	Ge	eneral	Fund
Transfer Out Funds:			
General	\$	_	\$ 494,611

Transfers are used to move unrestricted general fund and special revenue fund revenues to finance various programs that the government must account for in other funds in accordance with budgetary authorization. These could include amounts provided as subsidies or matching funds for various grant programs and capital projects.

Notes to the Financial Statements

September 30, 2018

Note 9 - Risk Management

The Village is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters.

The Village participates in the public entity risk pool administered by the Florida League of Cities, Inc. for general/professional liability, property, health insurance and workers compensation. The Village pays an annual premium for these insurance programs. Participation in this risk pool is non-assessable. There were no significant reductions in insurance coverage since the inception of the Village nor were there any settlements that exceed insurance coverage amounts for the fiscal year ended September 30, 2018.

The Florida League of Cities, Inc. published financial report for the year ended September 30, 2018 can be obtained from the Florida League of Cities, Inc., Public Risk Service, 135 East Colonial Drive, Orlando, Florida 32801.

The Village retains the risk of loss up to a deductible amount (ranging from \$0 to \$35,000) with the risk of loss in excess of this amount transferred to the pool with limits of liability of up to \$5,000,000 per occurrence.

Note 10 - Lease Obligations

The Village is currently committed to various operating leases for office space and equipment with terms in excess of one year. The future minimum rental payments as of September 30, 2018 were as follows:

Fiscal year ending	Governmental <u>Activities</u>
2019	\$ 196,576
2020	199,222
2021	202,257
2022	206,592
2023	210,189
2024	88,478
Total	\$ <u>1,103,314</u>

Rent expense for the fiscal year ended September 30, 2018 totaled \$282,937.

On May 3, 2017, the Village amended the lease agreement for office space which provides a location for the Village administration and community development offices. The lease amendment expanded the square footage and extended the term of the lease to 8 years. The Village has the option to renew for three additional terms of five years and an option to purchase that expires after February 28, 2021.

As of September 30, 2018, the monthly rent for office space is \$15,640 plus common area maintenance estimated with annual increases of the greater of 2.5% or consumer price index.

Notes to the Financial Statements

September 30, 2018

Note 11 - Stewardship, Compliance and Accountability

(a) Property Taxes

The billing and collection of all property taxes is performed for the Village by the Lee County Tax Collector. Property taxes are levied after formal adoption of the Village's budget and become due and payable on November 1 of each year. Discounts are allowed for payment of property taxes before March 1 of the following year. Taxes are recognized as revenue when levied to the extent that they result in current receivables. On April 1, any unpaid taxes become delinquent. If the taxes are still unpaid in May, tax certificates are then offered for sale to the general public. The proceeds collected are remitted to the Village.

Key dates in the property tax cycle (latest date, where appropriate) are as follows:

July 1 • Assessment roll validated

September 30 • Millage resolution approved and taxes levied following certificate of assessment

roll

October 1 • Beginning of fiscal year for which tax is to be levied

November 1 • Property taxes due and payable (levy date) with various discount provisions

through March 31

June 1 • Tax certificates sold by Lee County, Florida Tax Collector

For tax year 2017, the total tax rate was .7798 mils per \$1,000 of assessed taxable property value. For the fiscal year ended September 30, 2018, the levy is based on taxable property values totaling \$6,484,202,557. Property tax revenue is recognized in the fiscal year for which the taxes are levied.

No accruals for the property tax levy becoming due in November 2018 are included in the accompanying financial statements since taxes are levied for the subsequent fiscal year and are not considered available at September 30, 2018.

At September 30, 2018, delinquent property taxes are not material to the basic financial statements of the Village and, therefore, have not been accrued as taxes receivable.

Village of Estero, Florida Notes to the Financial Statements September 30, 2018

Note 12 - Commitments and Contingencies

Litigation. The Village is party to a legal challenge of the comprehensive plan. Village officials believe it is too speculative to determine whether some of the legal proceedings will have a material adverse effect in the Village's financial position. Therefore, no related liability has been recorded at September 30, 2018.

Contracts. The Village had outstanding commitment for professional service contracts totaling \$377,500 at September 30, 2018. These projects are for planning, engineering and legal services and are reported in the General Fund and Capital Projects Fund. There are no outstanding commitments in any other governmental funds.

Note 13 - Subsequent Event

On January 14, 2019, the Village purchased 62 acres of real estate on the Estero River at a price of \$24,562,500. Funding for the acquisition was provided in part by a \$20,000,000 taxable revenue note that was issued pursuant to a loan agreement. The interest rate on the note is 4.01% and shall mature on May 1, 2029.

Note 14 - Change in Accounting Principle

During the fiscal year ended September 30, 2018, the Village implemented GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions. The implementation of the pronouncement required the restatement of the Village's September 30, 2017 governmental activities-net position as follows:

	<u>Amounts</u>
Governmental Activities	
Net Position, as previously reported	\$44,575,059
Cumulative effect of GASB 75	(8,084)
Net Position, as restated	\$ <u>44,566,975</u>

Required Supplementary Information



Schedule of Revenues, Expenditures and Changes in Fund Balances Budget and Actual

General Fund

For the Year Ended September 30, 2018

-	Budgeted Amounts		Actual	Variance with
	Original	Final	Amounts	Final Budget
REVENUES				
Taxes				
Property	\$ 4,818,000	\$ 4,818,000	\$ 4,819,043	\$ 1,043
Gas Tax	535,000	535,000	535,730	730
Franchise	2,172,000	2,172,000	2,288,523	116,523
Communications services	720,000	720,000	794,969	74,969
Local business	22,500	22,500	22,561	61
Licenses and permits	3,500	3,500	1,400	(2,100)
Intergovernmental revenues	3,502,480	3,502,480	3,522,911	20,431
Charges for services	320,700	320,700	279,144	(41,556)
Fines and forfeitures	500	500	543	43
Miscellaneous				-
Investment earnings	40,000	40,000	312,499	272,499
Other	5,000	5,000	89,784	84,784
Total revenues	12,139,680	12,139,680	12,667,107	527,427
1 otal 10 venaes	12,137,000	12,133,000	12,007,107	327,127
EXPENDITURES				
Current:				
General government				
Non-departmental	2,626,550	2,821,550	2,090,697	730,853
Community development	1,264,300	1,264,300	824,193	440,107
Public safety				
Non-departmental	10,000	10,000	76,866	(66,866)
Community development	217,000	217,000	158,119	58,881
Physical environment				
Non-departmental	442,800	442,800	433,352	9,448
Transportation				
Non-departmental	590,100	590,100	427,673	162,427
Human services				
Non-departmental	23,000	23,000	22,756	244
Culture and recreation	250,000	250,000		250,000
Total expenditures	5,423,750	5,618,750	4,033,656	1,585,094
Excess of revenues over expenditures	6,715,930	6,520,930	8,633,451	2,112,521
•				7 7-
OTHER FINANCING USES				
Transfers out	(4,625,900)	(4,625,900)	(494,611)	4,131,289
Total other financing uses	(4,625,900)	(4,625,900)	(494,611)	4,131,289
Net change in fund balances	\$ 2,090,030	\$ 1,895,030	8,138,840	\$ 6,243,810
Fund balances - beginning	_	_	13,132,870	_
Fund balances - ending			\$21,271,710	
- 6				

The notes to the required supplementary information are an integral part of this schedule.

Schedule of Revenues, Expenditures and Changes in Fund Balances Budget and Actual

Building Fee Fund

For the Year Ended September 30, 2018

	Budgeted	Amounts	Actual	Variance with
	Original	Final	Amounts	Final Budget
REVENUES				
Licenses and permits	\$ 961,000	\$ 961,000	\$ 1,332,618	\$ 371,618
Miscellaneous				
Investment earnings			810	810
Total revenues	961,000	961,000	1,333,428	372,428
EXPENDITURES				
Current:				
Public safety				
Community development	1,123,260	1,123,260	942,352	180,908
Total expenditures	1,123,260	1,123,260	942,352	180,908
Excess (deficiency) of revenues				
over expenditures	(162,260)	(162,260)	391,076	553,336
Net change in fund balances	\$ (162,260)	\$ (162,260)	391,076	\$ 553,336
Fund balances - beginning			187,984	
Fund balances - ending			\$ 579,060	

The notes to the required supplementary information are an integral part of this schedule.

Notes to Required Supplemental Information

For the Year Ended September 30, 2018

Budgets are adopted on a basis consistent with accounting principles generally accepted in the United States of America and are legally enacted through passage of a resolution required by Village Charter and as required by the State of Florida.

The level of control whereby expenditures cannot legally exceed the total amount budgeted is at the department level and the annual budgets serve as the legal authorization for expenditures. The Village Council may establish or terminate departments by ordinance. As of September 30, 2018, the Council has established one department for community development.

For the year ended September 30, 2018, the Village of Estero adopted a budget for the General Fund, Building Fee Fund and the Capital Projects Fund.

Budget amounts, as shown in the fund financial statements, are as originally adopted and as finally amended by the Council. The Council may, by resolution, provide for the transfer of all or part of any unencumbered appropriations balance from one department, fund, service, strategy or organizational unit to the appropriation for other departments or organizational units or a new appropriation. The Village Manager may transfer funds among programs within a department, fund, service, strategy, or organizational unit and shall report such transfers to the council, in writing, in a timely manner.

Schedule of Changes in the Net OPEB Liability and Related Ratios and Notes to the Schedule

Last Ten Fiscal Years

	200)9 ¹	201	0 1	201	1 1	201	2 1	201	3 1	201	4 1	201	5 1	201	6 1	201	7 1	2018
Total OPEB Liability																			
Service cost	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 2,650
Interest		-		-		-		-		-		-		-		-		-	580
Changes of benefit terms		-		-		-		-		-		-		-		-		-	-
Differences between expected and actual experience		-		-		-		-		-		-		-		-		-	(3,719)
Changes in assumptions and other inputs		-		-		-		-		-		-		-		-		-	(2,677)
Benefit payments																			
Net change in total OPEB liability		-		-		-		-		-		-		-		-		-	(3,166)
Total OPEB liability - beginning						<u>-</u>													13,326
Total OPEB liability - ending	\$	_	\$		\$	_	\$		\$		\$	-	\$		\$		\$		\$ 10,160
Covered-employee payroll Total OPEB liability as a percentage	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$688,093
of covered-employee payroll	0.0	00%	0.0	00%	0.0	00%	0.0	00%	0.0	00%	0.0	00%	0.0	00%	0.0	00%	0.0	00%	1.48%

¹ The Village of Estero was incorporated December 31, 2014. Fiscal year 2015 is the first year of operations and 2016 was the initial year of healthcare benefits and OPEB liabilities. Data is not available for years prior to 2018.

Notes to the schedule:

No assets are accumulated in a trust that meets the criteria in paragraph 4 of GASB Statement No. 75.

Changes of Benefit Terms. The Village does not contribute toward the benefits (insurance premiums) of retired employees and there have been no substantive plan provision changes since inception of the plan.

Changes of assumptions. The actuarial assumptions used in the September 30, 2018 valuation represent a reasonable long-term expectation of future OPEB outcomes. Discount rate changed from 3.63% in 2017 to 4.15% at September 30, 2018. As national economic and Village experience change over time, the assumptions will be tested for ongoing reasonableness and, if necessary, updated.

	2009^{-1}	2010^{-1}	2011^{-1}	2012^{-1}	2013^{-1}	2014^{-1}	2015^{-1}	2016^{-1}	2017^{-1}	2018
Measurement date	-	-	_	_		_	_			9/30/18
Active employees covered by benefit terms	-	-	-	-	-	-	-	-	-	7
Inactive employees currently receiving benefits	-	-	-	-	-	-	-	-	-	0
Inactive employees entitled to receive benefits	-	-	-	-	-	-	-	-	-	0
Inflation	-	-	-	-	-	-	-	-	-	2.60%
Salary Increases	-	-	=	=	-	-	-	-	-	3.25%
Discount Rate	_	_	_	_	_	_	_	_	_	4.15%



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Individual Fund Financial Schedules



Schedule of Revenues, Expenditures and Changes in Fund Balances Budget and Actual

Capital Projects Fund

For the Year Ended September 30, 2018

	Budgeted	Amounts	Actual	Variance with
	Original	Final	Amounts	Final Budget
REVENUES				
Taxes				
Gas taxes	\$ 393,000	\$ 393,000	\$ 391,515	\$ (1,485)
Licenses, permits and assessments	-	-	520,000	520,000
Impact fee	1,661,790	1,661,790	2,802,274	1,140,484
Miscellaneous				
Investment earnings	15,000	15,000	94,487	79,487
Total revenues	2,069,790	2,069,790	3,808,276	1,738,486
EXPENDITURES				
General government				
Non-departmental	1,800,000	1,656,000	-	1,656,000
Physical environment				
Non-departmental	400,000	400,000	-	400,000
Transportation				
Non-departmental	3,637,200	3,781,200	29,417	3,751,783
Culture and recreation				
Non-departmental	75,000	75,000	-	75,000
Capital outlay			4.5.404	/4 = = 4 O A
Non-departmental			465,194	(465,194)
Total expenditures	5,912,200	5,912,200	494,611	5,417,589
Excess (deficiency) of revenues				
over expenditures	(3,842,410)	(3,842,410)	3,313,665	7,156,075
OTHER FINANCING SOURCES				
Transfers in	4,625,900	4,625,900	494,611	(4,131,289)
Total other financing sources	4,625,900	4,625,900	494,611	(4,131,289)
Total other imalicing sources	4,023,700	4,023,700	424,011	(4,131,207)
Net change in fund balances	\$ 783,490	\$ 783,490	3,808,276	\$ 3,024,786
Fund balances - beginning			5,326,955	
Fund balances - ending			\$ 9,135,231	
			,,	

Statistical Section



Statistical Section

(unaudited)

This part of the Village of Estero's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the Village's overall financial health.

Contents Page Financial Trends 53 These schedules contain trend information to help the reader understand how the Village's financial performance and well-being have changed over time. Revenue Capacity 56 These schedules contain information to help the reader assess the Village's most significant local revenue source, the property tax. Debt Capacity 61 These schedules present information to help the reader assess the affordability of the Village's current levels of outstanding debt and the Village's ability to issue additional debt in the future. Demographic and Economic Information 65 These schedules offer demographic and economic indicators to help the reader understand the environment within which the Village's financial activities take place. Operating Information 67 These schedules contain service and infrastructure data to help the reader understand how the information in the Village's financial report relates to the services the Village provides and the activities it performs.

Sources: Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year.

The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

Net Position by Component

Last Ten Fiscal Years (accrual basis of accounting)

Schedule 1

										Fis	cal Y	ear					
	2009	9 ¹	201	0 1	20	11 ¹	2	2012 1	2013	1	2	014 1		2015	2016	2017	2018
Governmental/Primary																	
Government Activities																	
Investment in capital assets	\$	-	\$	-	\$	-	\$	-	\$ S	-	\$	-	\$	30,322	\$ 471,087	\$25,896,783	\$ 24,798,963
Restricted		-		-		-		-		-		-		559,136	2,312,410	5,514,939	9,714,291
Unrestricted		-		-		-		-		-		-		582,076	5,503,844	13,155,253	21,312,574
Total governmental activities/																	
primary government net																	
position	\$		\$	_	\$		\$	-	\$)	-	\$	_	\$:	1,171,534	\$8,287,341	\$44,566,975	\$ 55,825,828

Note: The Village of Estero does not have business-type activities; therefore, net positions of governmental activities equal total primary government net positions.

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

(accrual basis of accounting)

Schedule 2

	2009 1	2010 1	2011	2012 1	2013 1	2014 1	2015	2016	2017	2018
Expenses		-								
Governmental activities:										
General government	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 536,623	\$ 2,289,683	\$ 2,617,224	\$ 2,788,737
Public safety	-	-	-	_	_	_	1,080	887,642	1,317,701	1,196,671
Physical environment	-	-	-	_	_	_	6,596	306,643	436,856	345,096
Transportation	_	-	-	-	_	_	-	2,548,077	2,237,548	2,196,698
Human services	-	-	-	_	_	_	-	48,428	48,428	22,756
Interest and issuance cost	_	-	-	-	_	_	5,150	-	-	-
Total governmental activities/primary government		-		• •	-	-				
expenses							549,449	6,080,473	6,657,757	6,549,958
Program Revenues										
Governmental activities:										
Charges for services:										
General government	-	-	-	-	-	-	138	168,073	313,409	279,144
Public safety	-	-	-	-	-	-	-	685,873	1,306,426	1,334,561
Operating grants and contributions	-	-	-	-	-	-	62,027	-	176,414	177,777
Capital grants and contributions						-	497,081	1,431,918	29,267,345	3,322,274
Total governmental activities/primary government										
program revenues				<u> </u>			559,246	2,285,864	31,063,594	5,113,756
General Revenues										
Governmental activities:										
Taxes										
Property, levied for general purposes	-	-	-	-	-	-	-	4,589,279	4,699,042	4,819,043
Gas	-	-	-	-	-	-	-	892,944	734,682	749,468
Franchise	-	-	-	-	-	-	-	1,713,134	2,224,309	2,288,523
Communication services	-	-	-	-	-	-	-	340,416	719,940	794,969
Local business taxes	-	-	-	-	-	-	6,242	22,640	22,028	22,561
Intergovernmental revenues	-	-	-	-	-	-	1,155,305 190	3,329,066	3,326,662	3,522,911
Investment earnings Miscellaneous	-	-	-	-	-	-	190	18,481	119,081	407,796
Miscellaneous Total governmental activities/primary government							1,161,737	4,456	28,053 11,873,797	89,784 12,695,055
				· · 	· 		1,101,737	10,710,710	11,073,797	12,075,055
Change in Net Position Total governmental activities/primary government	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,171,534	\$ 7,115,807	\$ 36,279,634	\$ 11,258,853

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

Fund Balances of Governmental Funds

Last Ten Fiscal Years (modified accrual basis of accounting)

Schedule 3

											Fiscal	Year				
	200	9 ¹	201	0 1	201	1 1	201	2 1	201	3 1	201	4 ¹	2015	2016	2017	2018
General Fund	<u> </u>															
Non-spendable	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$ 14,533	\$ 14,633	\$ 14,633
Restricted		-		-		-		-		-		-	62,027	-	-	-
Unassigned		-		-		-		-		-		-	580,773	5,568,981	13,118,237	21,257,077
Total General Fund	\$		\$		\$	-	\$		\$		\$	-	\$ 642,800	\$5,583,514	\$13,132,870	\$ 21,271,710
All Other Governmental Funds																
Restricted	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$497,109	\$2,312,410	\$ 5,514,939	\$ 9,714,291
Unassigned		-		-		-		-		-		-	-	(101,439)	-	-
Total all other governmental funds	\$		\$	_	\$	_	\$		\$		\$		\$ 497,109	\$2,210,971	\$ 5,514,939	\$ 9,714,291

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

Changes In Fund Balances of Governmental Funds

Last Ten Fiscal Years

(modified accrual basis of accounting)

Schedule 4

										Fiscal Y	Year					
	200	19 ¹	201	10 ¹	201	11 1	20	12 1	20	13 1	201	14 1	2015	2016	2017	2018
Revenues																
Taxes	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 6,242	\$ 7,558,413	\$ 8,576,415	\$ 8,852,341
Licenses and permits		-		-		-		-		-		-	-	685,873	1,306,158	1,854,018
Impact fees		-		-		-		-		-		-	497,081	1,431,918	2,596,943	2,802,274
Intergovernmental		-		-		-		-		-		-	1,217,332	3,329,066	3,326,662	3,522,911
Charges for services		-		-		-		-		-		-	-	167,589	313,409	279,144
Fines and forfeitures		-		-		-		-		-		-	138	484	268	543
Miscellaneous																
Investment earnings		-		-		-		-		-		-	190	18,481	119,081	407,796
Other		-		-		-		-		-		-	-	4,456	28,053	89,784
Total revenues		-		-				-		-			1,720,983	13,196,280	16,266,989	17,808,811
Expenditures																
General government		-		-		-		-		-		-	537,675	2,264,950	2,534,379	2,737,183
Public safety		-		-		-		-		-		-	1,080	875,992	1,300,626	1,177,337
Physical environment		-		-		-		-		-		-	6,596	306,643	436,856	433,352
Transportation		-		-		-		-		-		-	-	2,548,077	1,021,378	457,090
Human services		-		-		-		-		-		-	-	48,428	48,428	22,756
Capital outlay		-		-		-		-		-		-	30,573	497,614	71,998	642,901
Debt service																
Principal		-		-		-		-		-		-	-	-	-	-
Interest and issuance cost		-		-		-		-		-		-	5,150	-	-	-
Total expenditures		_		-				-		-		-	581,074	6,541,704	5,413,665	5,470,619
Excess of revenues over																
expenditures		-		-		-		-		-		-	1,139,909	6,654,576	10,853,324	12,338,192
Net change in fund balances	\$	-	\$	-	\$		\$		\$		\$		\$ 1,139,909	\$ 6,654,576	\$10,853,324	\$12,338,192
Debt service as a percentage of	·				· 											
noncapital expenditures		-		-		-		-		-		-	0.3%	0.0%	0.0%	0.0%

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

Assessed Value And Estimated Actual Value Of Taxable Property

Last Ten Fiscal Years

Schedule 5

Fiscal Year Ended	Residential	Real Property Commercial	Other	Personal	Less: Allowable	Total Taxable	Total Direct	Estimated Actual Market	Assessed Value as a Percentage of
September 30	Property	Property	Property	Property	Exemptions ²	Assessed Value	Tax Rate	(Just) Value	Actual Value
2009 1	-	-	-	-	-	-	-	-	-
2010^{-1}	-	-	-	-	-	-	-	-	-
2011 1	-	-	-	-	-	-	-	-	-
2012 1	-	-	-	-	-	-	-	-	-
2013 1	-	-	-	-	-	-	-	-	-
2014^{-1}	-	-	-	-	-	-	-	-	-
2015 1	-	-	-	-	-	-	-	-	-
2016	5,962,856,036	690,966,701	158,665,392	150,308,030	1,284,789,616	5,675,825,842	0.8398	6,960,615,458	81.54%
2017	6,443,023,813	782,939,531	192,602,734	166,973,374	1,459,920,847	6,097,421,427	0.7998	7,557,342,274	80.68%
2018	6,889,049,163	741,778,217	213,442,459	180,814,659	1,539,523,465	6,484,202,557	0.7798	8,023,726,022	80.81%

Taxable

Source: Lee County Property Appraiser.

Note: Real property is reassessed every year.

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations; however, property taxes were not assessed by the Village of Estero until fiscal year 2016. Ten-year historic data will be accumulated and reflected in future year's financial statements.

² Allowable exemptions include the assessment differential value of capped parcels which is more commonly known as the "Save our Homes" and exemptions.

Property Tax Rates - Direct And Overlapping Governments

(Per \$1,000 of Assessed Value)

Last Ten Fiscal Years

Schedule 6

				Overlapping Rates ²									
	Village of	of Estero,	Florida	I	ee Count	y		School			_	Total	
		Debt	Total							Estero		Direct &	
Fiscal	Operating	Service	Village	General	Library	Total	Local	State	Total	Fire		Overlapping	
Year	Millage	Millage	Millage	Revenue	Fund	Lee Cty	Board	Law	School	District ³	Other 4	Rates	
2009^{-1}	-	-	-	-	-	-	-	-	-		-	-	
2010^{1}	-	-	-	-	-	-	-	-	-		-	-	
2011 1	-	-	-	-	-	-	-	-	-		-	-	
2012^{-1}	-	-	-	-	-	-	-	-	-		-	-	
2013 1	-	-	-	-	-	-	-	-	-		-	-	
2014^{-1}	-	-	-	=	-	-	-	-	-		-	-	
2015	-	-	-	-	-	-	-	-	-		-	-	
2016	0.8398	-	0.8398	4.1506	0.5956	4.7462	2.2480	5.0370	7.2850	2.1881	0.6605	15.7196	
2017	0.7998	-	0.7998	4.0506	0.5956	4.6462	2.2480	4.7410	6.9890	2.1500	0.6361	15.2211	
2018	0.7798	-	0.7798	4.0506	0.5956	4.6462	2.2480	4.4310	6.6790	2.1300	0.6542	14.8892	

Source: Lee County Property Appraiser.

Note: The Village's operating millage tax rate may be increased only by a majority vote of the Village Council.

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations; however, property taxes were not assessed by the Village of Estero until fiscal year 2016. Ten-year historic data will be accumulated and reflected in future year's financial statements.

² Overlapping rates are those of the local and county governments that apply to property owners within the Village of Estero. Not all overlapping rates apply to all Village of Estero property owners.

³ The Village of Estero has three Fire Districts within its boundaries. Estero Fire Rescue District, 2.1300 millage rate, San Carlos Park Fire District, 2.9000 millage rate, and Bonita Springs Fire District 2.3300 millage rate.

⁴ Other consists of Lee County Mosquito Control, Lee County Hyacinth Control, South Florida Water Management District and West Coast Inland Navigation District.

Principal Property Taxpayers

Current Fiscal Year and Nine Fiscal Years Ago

Schedule 7

		2018			2009 1	
			Percentage of Total			Percentage of Total
	Taxable		Taxable	Taxable		Taxable
	Assessed		Assessed	Assessed		Assessed
Taxpayer	Value	Rank	Value	Value	Rank	Value
Coconut Point Developers LLC	146,783,799	1	2.26%	-	-	-
Miromar Outlet West LLC	115,742,488	2	1.78%	-	-	-
Hertz Corporation	56,486,408	3	0.87%	-	-	-
Miromar Outlet East LLC	39,482,309	4	0.61%	-	-	-
Florida Power & Light Company	38,060,208	5	0.59%	-	-	-
Passco Longitude	36,339,829	6	0.56%	-	-	-
FGCU Reef LLC	34,253,275	7	0.53%	-	-	-
Brightstone Fort Myers LLC	26,277,040	8	0.41%	-	-	-
Focus Estero Partners LLC	14,044,998	9	0.22%	-	-	-
KTB Florida Sports	12,003,731	10	0.19%	-	-	-
Total	\$ 519,474,085		8.02%	\$ -	- -	0.00%

Source: Lee County Property Appraiser.

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations; however, property taxes were not assessed by the Village of Estero until fiscal year 2016. Ten-year historic data will be accumulated and reflected in future year's financial statements.

Property Tax Levies And Collections

Last Ten Fiscal Years

Schedule 8

Fiscal		Collected	within the			
Year	Total Tax	Fiscal Year	of the Levy	Collections	Total Collec	tions to Date
Ended	Levy For		Percentage	in Subsequent		Percentage
Sep 30	Fiscal Year	Amount ²	of Levy	Years	Amount	of Levy
2009^{1}	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
2010^{1}	-	-	0.00%	-	-	0.00%
2011^{-1}	-	-	0.00%	-	-	0.00%
2012^{1}	-	-	0.00%	-	-	0.00%
2013 1	-	-	0.00%	-	-	0.00%
2014^{1}	-	-	0.00%	-	-	0.00%
2015^{-1}	-	-	0.00%	-	-	0.00%
2016	4,766,559	4,588,424	96.26%	(14,372)	4,574,052	95.96%
2017	4,876,718	4,699,042	96.36%	(29,960)	4,669,082	95.74%
2018	5,056,381	4,819,043	95.31%	44,332	4,863,375	96.18%

Source: Lee County Tax Collector.

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations; however, property taxes were not assessed by the Village of Estero until fiscal year 2016. Ten-year historic data will be accumulated and reflected in future year's financial statements.

² Property taxes are levied on November 1 of each year, and are due and payable upon receipt of the notice of the levy. A 4% discount is allowed if the taxes are paid in November, with the discount declining by 1% each month thereafter. Accordingly, taxes collected will not be 100% of tax levy. Taxes become delinquent on April 1 of each year, and tax certificates for the full amount of any unpaid taxes and assessments are sold at public auction prior to June 1 of each year. The proceeds collected are remitted to the Village.

Ratios Of Outstanding Debt By Type

Last Ten Fiscal Years

Schedule 9

	Gov	vernmental Activ				
Fiscal	General Obligation	Revenue	Notes, Loans and Agreements	Total Primary	Percentage of Personal	Per
Year	Bonds	Bonds	Payable	Government	Income ²	Capita ²
2009 1	-	-	-	-	-	-
2010^{1}	-	-	-	-	-	-
2011	-	-	-	-	-	-
2012^{1}	-	-	-	-	-	-
2013 1	-	-	-	-	-	-
2014^{1}	-	-	-	-	-	-
2015^{-1}	-	-	-	-	-	-
2016	-	-	-	-	-	-
2017	-	-	-	-	-	-
2018	-	-	-	-	-	-

Note: When applicable, details regarding the Village's outstanding debt can be found in the notes to the financial statements.

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

² See schedule 13 for personal income and population data. These ratios are calculated using personal income and population for prior calendar year.

Ratios of General Bonded Debt Outstanding

Last Ten Fiscal Years

Schedule 10

	Gener				
Fiscal Year	General Obligation Bonds	Less: Amounts Available in Debt Service Fund	Total	Percentage of Estimated Actual Taxable Value of Property	Per Capita
2009 1	-	-	-	0.00%	-
2010^{1}	-	-	-	0.00%	-
2011^{-1}	-	-	-	0.00%	-
2012^{1}	-	-	-	0.00%	-
2013^{1}	-	-	-	0.00%	-
2014^{1}	-	-	-	0.00%	-
2015^{-1}	-	-	-	0.00%	-
2016	-	-	-	0.00%	-
2017	-	-	-	0.00%	-
2018	-	-	-	0.00%	-

Note: When applicable, details regarding the Village's outstanding debt can be found in the notes to the financial statements.

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The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations, Ten-year historic data will be accumulated and reflected in future year's financial statements.

Village of Estero, Florida Direct And Overlapping Governmental Activities Debt

⁴ Lee County Property Appraiser

As of September 30, 2018

Schedule 11

			Estimated				
		Estimated	Share of				
	Debt	Percentage	Overlapping				
Governmental Unit	Outstanding	Applicable	Debt				
Debt repaid with property taxes							
Lee County	\$ 202,978,000 1	8.8% ²	\$ 17,862,064				
Village direct debt	3						
Total direct and overlapping debt		\$ 17,862,064					
¹ Lee County Clerk of Court							
² Determined by dividing:							
"Total Taxable Assessed V	aluation" from Schedule 5		\$ 6,484,202,557				
by the "Total Taxable Asse	by the "Total Taxable Assessed Value" of Lee County						
³ See Schedule 9 herein.							

Village of Estero, Florida 63

Village of Estero, Florida

Legal Debt Margin Information

Last Ten Fiscal Years

Schedule 12

	20	009 1	2	010 1	2	011 1	2	2012 1	2	2013 1	2	014 1		2015	 2016	2017	 2018
Legal debt limit ²	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$ -	\$ -
Total net debt applicable to limit													1	53,500		 	
Legal debt margin	\$		\$		\$		\$		\$		\$		\$		\$ 	\$ <u>-</u>	\$
Total net debt applicable to the lir as a percentage of debt limit	nit	0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	0.00%	0.00%	0.00%

The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. There is no legal debt limit established by the Village.

² No legal debt limit has been established for the Village.

Demographic And Economic Statistics

Last Ten Fiscal Years

Schedule 13

			Lee County ²	Village of	Estero	Lee County ²
	Popul	ation	Total Personal	Per Capita		
Fiscal	Village	Lee	Income	Personal	Median	Unemployment
Year	of Estero ³	County ³	(in thousands) ⁴	Income ⁵	Age ⁵	Rate 6
2009^{1}	-	-	-	-	-	-
2010^{1}	-	-	-	-	-	-
2011^{-1}	-	-	-	-	-	-
2012^{1}	-	-	-	-	-	-
2013 1	-	-	-	-	-	-
2014^{1}	-	-	-	-	-	-
2015^{-1}	30,118	665,562	29,096,374	43,717	60.2	5.1%
2016	30,565	680,255	29,738,708	43,717	60.2	4.5%
2017	30,945	698,185	35,534,824	50,896	60.2	4.6%
2018	31,806	713,618	37,787,500	52,952	61.0	4.0%

The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations; however, property taxes were not assessed by the Village of Estero until fiscal year 2016. Ten-year historic data will be accumulated and reflected in future year's financial statements. 2015 report originally issued contained data for Lee County and was subsequently been updated as Village of Estero data has become available for comparative purposes.

Data Sources:

- ² Village of Estero statistics unattainable.
- The Florida Legislature Office of Economic and Demographic Research, University of Florida.
- ⁴ Determined by multiplying population by per capita income.
- Lee County Economic Development, Community Profile for 2015 as data is updated every five years.
- Data for all years is for Lee County as Village of Estero statistics were unobtainable. Lee County, Florida Department of Economic Opportunity

Principal Employers ²

Current Fiscal Year and Nine Fiscal Years Ago

Schedule 14

		2018		$2009^{\ 1}$				
			Percentage			Percentage		
			of Total			of Total		
			County			County		
Employer	Employees	Rank	Employment	Employees	Rank	Employment		
Lee Memorial Health Systems	13,257	1	4.04%	-	-	0.00%		
Lee County School District	11,561	2	3.52%	-	-	0.00%		
Publix Super Markets	4,613	3	1.41%	-	-	0.00%		
Wal-Mart Corporation	3,550	4	1.08%	-	-	0.00%		
Lee County Government	2,387	5	0.73%	-	-	0.00%		
Lee County Sheriff's Office	1,558	6	0.47%	-	-	0.00%		
City of Cape Coral	1,350	7	0.41%	-	-	0.00%		
Florida Gulf Coast University	1,350	8	0.41%	-	-	0.00%		
Chico's FAS Inc.	1,147	9	0.35%	-	-	0.00%		
Home Depot	1,072	10	0.33%	-	-	0.00%		
Total	41,845		12.75%			0.00%		

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements as data becomes available.

Source: Lee County Clerk of Court & Lee County Economic Development Office.

² Information listed is for Lee County as statistics for Village of Estero are unavailable.

Village of Estero, Florida

Full-Time Equivalent Village Government Employees By Function

Last Ten Fiscal Years

Schedule 15

	Full-time Equivalent Employees as of September 30										
	2009 1	2010 1	2011 1	2012 1	2013 1	2014 1	2015	2016	2017	2018	
Function											
General Government							5.0	7.0	8.5	10.5	
Total							5.0	7.0	8.5	10.5	

Source: Village of Estero Annual Budget as amended.

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

Operating Indicators By Function ²

Last Ten Fiscal Years

Schedule 16

	Fiscal Year												
	2009 1	2010 1	2011 1	2012 1	2013 1	2014 1	2015 2	2016 ²	2017 2	2018 2			
Function													
General Government													
Total													

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

² The Village does not maintain Operating Indicators by Function; therefore, data is not available.

Village of Estero, Florida

Capital Asset Statistics By Function²

Last Ten Fiscal Years

Schedule 17

	Fiscal Year											
	2009 1	2010 1	2011 1	2012 1	2013 1	2014 1	2015 2	2016 ²	2017 2	2018 ²		
Function												
General Government		_										
Total												

¹ The Village of Estero was incorporated December 31, 2014. Therefore, fiscal year 2015 is the first year of operations. Ten-year historic data will be accumulated and reflected in future year's financial statements.

² The Village does not maintain Capital Asset Statistics by Function; therefore, data is not available.



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Other Supplementary Information







Florida Institute of Certified Public Accountants American Institute of Certified Public Accountants

Private Companies Practice Section

Tax Division

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF BASIC FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Village Council Village of Estero 9401 Corkscrew Palms Circle Estero, Florida 33928

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States of America, the basic financial statements of the governmental activities and each major fund of the Village of Estero (the "Village") as of and for the year ended September 30, 2018, and the related notes to the financial statements which collectively comprise the Village's basic financial statements as listed in the table of contents and have issued our report thereon dated March 12, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Village's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Village's internal control. Accordingly, we do not express an opinion on the effectiveness of the Village's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the basic financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of 72

INTEGRITY SERVICE EXPERIENCE

deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses, as defined previously. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Village of Estero's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under <u>Government Auditing Standards</u>.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Village's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Village's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

TUSCAN & COMPANY, P.A.

Lucion & Company, P. A.

Fort Myers, Florida March 12, 2019

Affiliations

Florida Institute of Certified Public Accountants American Institute of Certified Public Accountants

> Private Companies Practice Section Tax Division

INDEPENDENT ACCOUNTANT'S REPORT ON COMPLIANCE WITH SECTION 218.415, FLORIDA STATUTES

Village Council Village of Estero 9401 Corkscrew Palms Circle Estero, Florida 33928

We have examined the Village of Estero's compliance with Section 218.415, Florida Statutes, regarding the investment of public funds during the year ended September 30, 2018. Management is responsible for the Village of Estero's compliance with those requirements. Our responsibility is to express an opinion on the Village of Estero's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence about the Village of Estero's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on the Village of Estero's compliance with specified requirements.

In our opinion, the Village of Estero complied, in all material respects, with the aforementioned requirements for the year ended September 30, 2018.

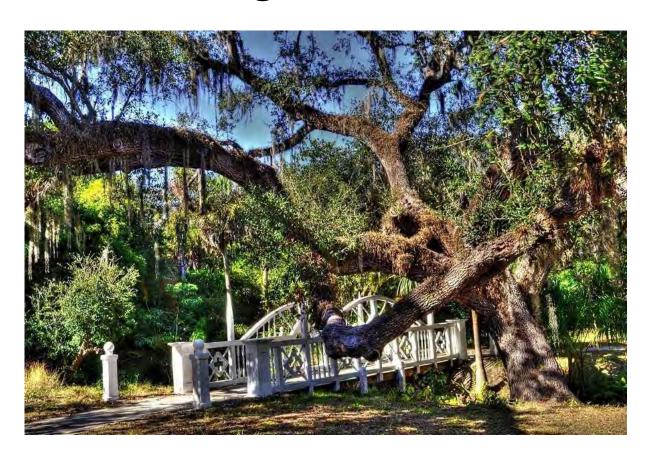
This report is intended solely for the information and use of the Village of Estero, management and the Auditor General, State of Florida, and is not intended to be and should not be used by anyone other than these specified parties.

Turson & Company, P. A.
TUSCAN & COMPANY, P.A.

Fort Myers, Florida March 12, 2019

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Management Letter





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Private Companies Practice Section

Tax Division

INDEPENDENT AUDITOR'S REPORT TO MANAGEMENT

Village Council Village of Estero 9401 Corkscrew Palms Circle Estero, Florida 33928

We have audited the accompanying basic financial statements of the Village of Estero (the "Village") as of and for the year ended September 30, 2018 and have issued our report thereon dated March 12, 2019.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States of America and Chapter 10.550, Rules of the Florida Auditor General. We have issued our Independent Auditor's Report on Internal Control over Financial Reporting and Compliance and Other Matters based on an audit of the financial statements performed in accordance with <u>Government Auditing Standards</u> and Chapter 10.550, Rules of the Florida Auditor General. Disclosures in those reports, which were dated March 12, 2019, should be considered in conjunction with this report to management.

Additionally, our audit was conducted in accordance with Chapter 10.550, Rules of the Auditor General, which governs the conduct of local governmental entity audits performed in the State of Florida. This letter included the following information, which is not included in the aforementioned auditor's report:

• Section 10.554(1)(i)1., Rules of the Auditor General, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial audit report. The prior year report contained one financially significant comment. The Village has taken corrective action and the prior year comment appears to be resolved.

- · Section 10.554(1)(i)2., Rules of the Auditor General, requires that we address in the management letter any recommendations to improve financial management. No such recommendations were noted to improve financial management.
- · Section 10.554(1)(i)3., Rules of the Auditor General, requires that we address violations or noncompliance with provisions of contracts or grant agreements, or abuse, that have an effect on the financial statements that is less than material but more than inconsequential. In connection with our audit, we did not have any such findings.
- · Section 10.554(1)(i)4., Rules of the Auditor General, requires that the name or official title and legal authority for the primary government and each component unit of the reporting entity be disclosed in the management letter, unless disclosed in the notes to the financial statements. The Village discloses this information in the notes to the financial statements.
- · Section 10.554(1)(i)5.a., Rules of the Auditor General, requires a statement be included as to whether or not the local government entity has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and identification of the specific condition(s) met. In connection with our audit, we determined that the Village did not meet any of the conditions described in Section 218.503(1), Florida Statutes.
- Pursuant to Sections 10.554(1)(i)5.b.1 and 10.556(7), Rules of the Auditor General, we applied financial condition assessment procedures pursuant to Rule 10.556(8). It is management's responsibility to monitor the Village's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by management.
- Pursuant to Section 10.554(1)(i)5.b.2, Rules of the Auditor General, if a deteriorating financial condition(s) is noted then a statement is so required along with the conditions causing the auditor to make such a conclusion. No such conditions were noted.
- Pursuant to Section 10.554(1)(i)5.c., Rules of the Auditor General, requires a statement indicating a failure, if any, of a component unit to provide financial information necessary to a proper reporting of the component unit within the audited financial statements of this entity (F.S. Section 218.39(3)(b)). There are no known component units required to report or included within these financial statements.

Section 10.556(10)(a), Rules of the Auditor General, requires that the scope of our audit to determine the entity's compliance with the provisions of Section 218.415, Florida Statutes, regarding the investment of public funds. In connection with our audit, we determined that the Village complied with Section 218.415, Florida Statutes as reported in our Independent Accountant's Report on Compliance with Section 218.415, Florida Statutes dated March 12, 2019, included herein.

PRIOR YEAR COMMENTS:

The prior year comment appears to have been resolved.

CURRENT YEAR COMMENTS:

There were no financially significant current year comments noted.

Pursuant to Chapter 119, Florida Statutes, this management letter is a public record and its distribution is not limited. Auditing standards generally accepted in the United States of America require us to indicate that this letter is intended solely for the information and use of the Village of Estero, management, the Auditor General of the State of Florida and other federal and state agencies. This report is not intended to be and should not be used by anyone other than these specified parties.

Tulcon & Company, P.A.
TUSCAN & COMPANY, P.A.

Fort Myers, Florida

March 12, 2019



William Ribble Vice Mayor District One March 12, 2019

Howard Levitan
District Two

Jeffrey M Tuscan, CPA Tuscan & Company, PA 12621 World Plaza Lane

Jon McLain
District Three

Building 55

Katy Errington
District Four

Fort Myers, FL 33907

District Four

Re: Management Letter for Fiscal Year Ended September 30, 2018

Jim Boesch Mayor District Five

Dear Mr. Tuscan:

Nick Batos District Six

This letter will confirm receipt of your management letter reviewed by us. In accordance with the Management Letter, the Village of Estero did not note any current year comments for which a response was required.

Jim Wilson District Seven

Steve Sarkozy Village Manager

Burt Saunders Village Attorney

Steven R. Sarkozy, Village Manager

Lisa Griggs Roberson, CPA

Finance Director