GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION Years Ended December 31, 2018 and 2017

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
Grand Avenue Economic Community Development Corp.
Orlando, Florida

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Grand Avenue Economic Community Development Corp. ("Grand Avenue") and it's wholly owned subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2018 and 2017, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Grand Avenue Economic Community Development Corp. and its wholly owned subsidiaries as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The accompanying schedule of expenditures of federal awards and state financial assistance as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards; and the Florida Single Audit Act, Chapter 10.650, Rules of the State Auditor General, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

L.F. Harris & Associate

In accordance with Government Auditing Standards, we have also issued our report dated June 17, 2019 on our consideration of Grand Avenue Economic Community Development Corp.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Grand Avenue Economic Community Development Corp.'s internal control over financial reporting and compliance.

L. F. Harris & Associates, CPA, P.A.

Orlando, Florida

June 17, 2019

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP.

STATEMENTS OF FINANCIAL POSITION

December 31, 2018 and 2017

ASSETS	2018	2017
Current Assets		
Cash and cash equivalents	\$ 943,433	\$ 898,775
Tenant accounts receivable - Net	21,199	15,726
Grants receivable	118,874	87,003
Prepaid and other assets	107,545	104,723
Utility deposits	44,681	44,681
Notes receivable	17,672	20,128
Total Current Assets	1,253,404	1,171,036
Reserved Cash		
Tenant security deposits	40,641	39,726
Replacement reserves	30,735_	30,508
Total Reserved Cash	71,376	70,234
Property and Equipment		
Land	3,714,578	3,639,007
Building	16,812,764	16,234,180
Furniture, fixtures and equipment	458,573	1,087,299
Accumulated depreciation	(8,378,342)	(7,915,146)
Total Property and Equipment	12,607,573	13,045,340
TOTAL ASSETS	\$ 13,932,353	\$ 14,286,610
LIABILITIES AND NET ASSETS		
Current Liabilities		
Trade accounts payable	\$ 202,639	\$ 108,975
Tenants prepaid rent	29,883	13,699
Accrued expenses	172,068	145,657
Current portion of deferred revenue	6,413	6,413
Current portion of mortgage payable	125,646	151,008
Total Current Liabilities	536,649	425,752
Long Term Liabilities		
Tenant security deposits	40,740	31,108
Deferred revenue, less current portion	9,756	16,169
Mortgage payable, less current portion	4,183,547	4,261,629
Refundable advances	977,917	1,700,417
Total Long-Term Liabilities	5,211,960	6,009,323
Net Assets		
Net assets without donor restrictions	8,183,744	7,851,535
Total Net Assets	8,183,744	7,851,535
TOTAL LIABILITIES AND NET ASSETS	\$ 13,932,353	\$ 14,286,610

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. STATEMENTS OF ACTIVITIES

For The Years Ended December 31, 2018 and 2017

UNRESTRICTED NET ASSETS	 2018	 2017
REVENUES, GAINS, AND OTHER SUPPORT Rent Concessionaire income Social enterprise income Other income Grant revenues Contributions Investment income	\$ 3,318,889 20,188 28,999 62,137 1,871,012 68,153 4,087	\$ 3,235,155 20,482 49,975 56,943 1,803,965 13,769 1,499
TOTAL REVENUES, GAINS, AND OTHER SUPPORT	5,373,465	 5,181,788
EXPENSES		
Project Services	4,591,650	4,386,132
General and Administrative	443,045	365,269
Fundraising	6,561	 10,638
TOTAL EXPENSES	5,041,256	 4,762,039
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS FROM OPERATIONS	332,209	419,749
NET ASSETS AT BEGINNING OF YEAR	 7,851,535	 7,431,786
NET ASSETS AT END OF YEAR	\$ 8,183,744	\$ 7,851,535

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 2018 and 2017

CASH FLOWS FROM OPERATING ACTIVITIES	2018	2017
Rental receipts	\$ 3,322,133	\$ 3,275,312
Grant proceeds	1,116,641	1,352,625
Contributions	68,153	13,769
Miscellaneous property income receipts	59,811	52,029
Other operating receipts	49,187	70,457
Interest paid	(179,715)	(285,452)
Cash paid to suppliers and employees	(4,002,329)	(3,768,532)
NET CASH PROVIDED BY OPERATING ACTIVITIES	433,881	710,208
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property and equipment	(296,561)	(492,838)
Withdrawals from reserve for operating and escrows	(227)	241,255
NET CASH USED IN INVESTING ACTIVITIES	(296,788)	(251,583)
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash received from principal payments on notes receivable	2,456	1,559
Cash received from mortgage acquisition	49,946	3,350,000
Mortgage principal payments	(144,837)	(3,359,796)
NET CASH USED IN FINANCING ACTIVITIES	(92,435)	(8,237)
NET (DECREASE) INCREASE IN CASH	44,658	450,388
CASH AT BEGINNING OF YEAR	898,775	448,387
CASH AT END OF YEAR	\$ 943,433	\$ 898,775

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 2018 and 2017

	2018		201	17
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	332,209	\$ 41	.9,749
Adjustments to reconcile changes in net assets				
provided by operating activities:				
Depreciation		725,775	73	6,557
Amortization of refundable advances		(42,500)	(4	2,500)
Changes in operating assets and liabilities:				
(Increase) decrease in accounts and grants receivable		(37,344)	2	5,085
(Increase) decrease in prepaid and other assets		(2,822)	(2	5,442)
Increase (decrease) in accounts payable		93,663	(2	(0,000
Increase (decrease) in accrued liabilities		26,411	3	2,761
Increase (decrease) in interest payable		-		-
Increase (decrease) in deferred revenues		(6,413)	((6,413)
(Increase) decrease in net difference between tenant security				
deposit asset and liability		8,718	((8,768)
Increase (decrease) in refundable advances		(680,000)	(38	35,000)
Increase (decrease) in tenants prepaid rent		16,184	(1	.5,821)
Total adjustments		101,672	29	0,459
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	433,881	\$ 71	.0,208

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended September 30, 2018

		PROGRAM SERVICES				SUPPORT SERVICES					2018																																
	Housing		Training		Housing Training		tal Program Expenses	Management & General			Fund aising	ar	al Program nd Support Services																														
Office & Administrative Expenses	\$	3,884	\$	134	\$ 4,018	\$	4,229	\$	_	\$	8,247																																
Accounting		22,796		-	22,796		586		-		23,382																																
Marketing & Fundraising Expense		-		-	-		-		6,561		6,561																																
Bank Charges		11,528		1,760	13,288		524		-		13,812																																
Salaries Program		866,735		156,439	1,023,174		401,593		-		1,424,767																																
Professional Services		52,007		-	52,007		4,286		-		56,293																																
Property Management Services		44,214		-	44,214		1,909		-		46,123																																
Utilities		675,862		1,891	677,753	951		951		951		951		951		951		951		951			-		678,704																		
Interest Expense		179,586		-	179,586		129 -		-		179,715																																
Taxes and Insurance		232,562		4,029	236,591		-	-			236,591																																
Repairs and Maintenance		325,459		1,661	327,120		121		-		327,241																																
Bad Debt		84,279		-	84,279	-		-			-		84,279																														
Occupancy		515,029		-	515,029				-		515,029																																
Information Technology		12,450		-	12,450	50 -					12,450																																
Office Expense		28,480		2,156	30,636		25,933		-		56,569																																
Other Expense		41,570		18,758	60,328		1,348 -		-		61,676																																
Contract Services	561,970		ract Services		2,469		564,439		74		-		564,513																														
Depreciation		723,576		837	724,413	1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		1,362		724,413			-		725,775
Food Cost				19,529	 19,529		-		_		19,529																																
Functional Expense Reported By																																											
Function on The Statement of																																											
Activities	\$	4,381,987	\$	209,663	\$ 4,591,650	\$	443,045	\$	6,561	\$	5,041,256																																
Overhead Allocated		290,897		28,434	 319,331		(319,331)																																				
Total Functional Expenses	\$	4,672,884	\$	238,097	\$ 4,910,981	\$	123,714	\$	6,561	\$	5,041,256																																

-See accompanying notes to financial statements 8-

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended September 30, 2017

	PROGRAM SERVICES			SUPPORT SERVICES				2017		
	Housing		Training	tal Program Expenses		nagement & General	Fund Raisin	9	an	al Program d Support Services
Office & Administrative Expenses	\$ 10,721	I \$	116	\$ 10,837	\$	3,154	\$	_	\$	13,991
Accounting	20,969	9	-	20,969		389		-		21,358
Marketing & Fundraising Expense		-	-	-		-	10,63	8		10,638
Bank Charges	8,473	3	1,554	10,027		101		-		10,128
Salaries Program	846,136	3	105,216	951,352		353,688		-		1,305,040
Professional Services	36,183	3	35	36,218		-		-		36,218
Property Management Services	42,690)	-	42,690		1,638		-		44,328
Utilities	613,631	1	1,668	615,299		1,141		-		616,440
Interest Expense	285,451	1	-	285,451		-		-		285,451
Taxes and Insurance	200,593	3	3,879	204,472		-		-		204,472
Repairs and Maintenance	262,619)	6,421	269,040		-		-		269,040
Bad Debt	105,688	3	-	105,688		-		-		105,688
Occupancy	484,620)	-	484,620				-		484,620
Information Technology	17,837	7	-	17,837				-		17,837
Office Expense	27,848	3	2,383	30,231		3,562		-		33,793
Other Expense	33,292	2	12,245	45,537		1,596		-		47,133
Contract Services	474,109)	2,969	477,078		-		-		477,078
Depreciation	735,721	1	837	736,558		-		-		736,558
Food Cost	4,761	1	37,467	42,228		-		-		42,228
Functional Expense Reported By										
Function on The Statement of										
Activities	\$ 4,211,342	2 \$	174,790	\$ 4,386,132	\$	365,269	\$ 10,63	8	\$	4,762,039
Overhead Allocated	258,909) \$	21,423	280,332		(280,332)		-		-
Total Functional Expenses	\$ 4,470,251	L \$	196,213	\$ 4,666,464	\$	84,937	\$ 10,63	8	\$	4,762,039

NOTE A - NATURE OF ORGANIZATION AND BASIS OF PRESENTATION

Nature of Organization

These financial statements represent the financial position of Grand Avenue Economic Community Development Corp. ("Grand Avenue"), a not-for-profit corporation, and its wholly owned subsidiaries Maxwell Place, LLC ("Maxwell Place"), Grand Avenue Housing, LLC, and Pathlight Enterprises, LLC, which are single member Florida Limited Liability Corporations (collectively the "Corporation"). Grand Avenue owns three of the four phases of Maxwell Terrace Apartments ("Maxwell Terrace"). These three phases consist of two hundred and seventy-four (274) apartment units for very low-income individuals which are financed by various governmental entities. One hundred (100) of the units are financed under the United States Housing Act and are administered by the City of Orlando Housing Authority and the U.S. Department of Housing and Urban Development ("HUD"). Under this program, Maxwell Terrace provides rental assistance for homeless individuals with disabilities in rehabilitated Single Room Occupancy ("SRO") housing subject to regulation by HUD as to rental charges and operating methods. Lower rental charges to tenants are recovered by Maxwell Terrace through rent subsidies provided by HUD. Maxwell Terrace receives Section 8 Housing Assistance Subsidy from HUD which is passed though the Orlando Housing Authority.

Maxwell Place owns a fourth phase of Maxwell Terrace consisting of fifty-nine (59) units, all of which were rented at December 31, 2018.

Grand Avenue also owns Maxwell Garden Apartments, a two hundred and five (205) unit apartment complex, which offers affordable housing for low or very low-income persons. Maxwell Garden Apartments ("Maxwell Gardens") is financed by various private and governmental agencies. The Orlando Area Trust for the Homeless financed one hundred (100) of the units for the homeless. Under the agreement, these units were required to remain occupied and affordable at levels established by the Orlando Area Trust for the Homeless ("OATH") for a fifteen (15) year period. In December 2010, OATH released Grand Avenue from this obligation. Maxwell Gardens is also funded by a small grant from the United States Department of Housing and Urban Development ("HUD") for acquisition and a Supportive Housing Program ("SHP") grant for supportive services and operating expenses, which is subject to regulation by HUD. Under the acquisition grant, a total of fifty (50) units must be operated for the provision of housing and supportive services for homeless persons for a term of twenty (20) years through fiscal year 2023.

A Safe Haven program is also run at Maxwell Gardens with the proceeds from a SHP grant received from HUD. This program funds services, including free housing, for twenty-five (25) chronically homeless individuals. Its primary goal is to help these individuals obtain permanent housing, attain an income and provide them with life and employment skills.

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended December 31, 2018 AND 2017

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Change in Accounting Principle

Effective January 1, 2017, Grand Avenue adopted Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities. The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions", (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring the use of the placed in-service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise, (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs, (e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (f) presenting investment return net of external and direct expenses, and (g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. Implementation of ASU 2016-14 did not require reclassification or restatement of any opening balances related to the periods presented. Grand Avenue's net assets previously reported as unrestricted are now reported as net assets without donor restrictions. Grand Avenue did not have any temporarily restricted or permanently restricted net assets.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board ("FASB"). Under those provisions, net assets, revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

- <u>Net Assets Without Donor Restriction</u> Net assets that are not subject to or no longer subject to subject to donor-imposed stipulations
- Net Assets With Donor Restriction Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

Principles of Consolidation

The Consolidated Financial Statements include the accounts of Grand Avenue and its wholly owned subsidiaries. All significant intercompany transactions and accounts have been eliminated in consolidation.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

Property and equipment are stated at cost at the date of purchase or at fair value at the date of the gift, if donated, less accumulated depreciation. The Corporation's threshold for capitalization is \$500. Land and building acquisitions are capitalized at cost. Depreciation is computed for financial statement purposes using the straight-line method over the estimated useful lives of the related assets as follows:

Buildings – Thirty (30) years Equipment – Three (3) to seven (7) years

Income Taxes

The Corporation is a not-for-profit organization exempt from federal income taxes under the Internal Revenue Code, Section 501(c)(3).

Liquidity

Assets are presented in the accompanying statement of financial position according to their nearness of conversion to cash and liabilities according to the nearness of their maturity and resulting use of cash.

Cash Equivalents

For the statement of cash flows, the Corporation considers all highly liquid, unrestricted investments with original maturities of three months or less to be cash equivalents.

Functional Allocation of Expenses

Most expenses are charged directly to program services, management and general or fundraising based on specific identification. Salaries and wages are allocated based on time spent on each function.

NOTE C - RELATED PARTY NOTES RECEIVABLE

Loan to Affiliate

Grand Avenue is the project sponsor of Grand Avenue ECDC Housing, Inc. ("Housing"), which operates a HUD residential apartment complex for low income, disabled individuals. Housing obtained its initial funding via a forgivable capital advance with final maturity at May 1, 2046. In its capacity as project sponsor, Grand Avenue manages Housing's activities and shares its President. On October 2, 2012, Grand Avenue provided a non-interest bearing loan in the amount of \$5,450 to Housing. The loan matures after the HUD forgivable capital advance matures on May 1, 2046.

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NOTE C - RELATED PARTY NOTES RECEIVABLE (Continued)

Contributed Property

In August 2009, a financial institution contributed real property to the Corporation with a fair market value at that date of approximately \$21,000. The Corporation immediately arranged to sell the property to a then employee for \$21,000.

The sale was financed via a 20 year note at 5% interest amounting to \$21,800, reflecting the sales price and outstanding property taxes. The five year maturity schedule on this note at December 31, 2018, is as follows:

December 31,	Amount
2019	\$ 1,836
2020	1,929
2021	2,028
2022	2,131
2023	2,240
Thereafter	2,058
Total Due	\$12,222

NOTE D - LAND, BUILDINGS, FURNISHINGS

Property and equipment consist of the following at December 31, 2018 and 2017, respectively:

	2018	2017
Land	\$ 3,714,578	\$ 3,639,007
Buildings and improvements	16,812,764	16,234,180
Furniture, fixtures and equipment	458,573	1,087,299
	20,985,915	20,960,486
Less accumulated depreciation	(8,378,342)	(7,915,146)
	\$ 12,607,573	\$ 13,045,340

Depreciation expense amounted to \$725,775 and \$736,558 during the years ended December 31, 2018 and 2017, respectively.

NOTE E - CONCENTRATION OF CREDIT RISK AND FAIR VALUE MEASUREMENTS

Concentration of Credit Risk - The Corporation maintains bank accounts at several financial institutions. Amounts at each financial institution are insured by the Federal Deposit Insurance Corporation ("FDIC") for up to \$250,000. Throughout the year, cash balances may occasionally exceed the insured limit. At December 31, 2018 and 2017 the Corporation exceeded the FDIC limit by \$747,902 and \$675,608, respectively.

Fair Value Measurements - Fair values of assets and liabilities measured on a recurring basis would normally apply to the Corporation's Notes Receivable and its debt obligations. Such assets and liabilities do not readily trade in an active market. Moreover, there is no active market for substantially similar assets, nor are there significant other observable inputs that can readily be used to establish changes in fair value. As such, the Corporation believes that historical cost best represents current fair value in the absence of impairment and has presented them that way in the financial statements. There were no assets or liabilities that met the criteria for fair value measurement on a non-recurring basis.

(THIS SECTION INTENTIONALLY LEFT BLANK)

NOTE F - MORTGAGES, NOTES PAYABLE AND LINE OF CREDIT

Long term debt at December 31, 2018 and 2017 consists of the following:

Maxwell Terrace I & II	<u>2018</u>	<u>2017</u>
Refinanced mortgage payable, Florida Community Capital Corporation, in monthly payments of \$391.23, including principal and interest at 1%, due July 2038. Secured by real estate.	\$ 83,145	\$ 86,989
Refinanced mortgage payable, Florida Community Capital Corporation, in monthly payments of \$646.56, including principal and interest at 1%, due July 2038. Secured by real estate.	137,428	143,778
Refinanced mortgage payable, Orange County Housing Finance Authority, in monthly payments of \$254, including principal and interest at 1%, due September 2038. Secured by real estate.	58,708	58,708
Maxwell Terrace III		
Refinanced mortgage payable, Florida Community Capital Corporation, in monthly payments of \$1,466.76, including principal and interest at 1%, due July 2038. Secured by real estate.	302,514	316,495
Refinanced mortgage payable, Florida Community Capital Corporation, in monthly payments of \$2,086.14, including principal and interest at 1%, due July 2038. Secured by real estate.	443,351	463,840
Maxwell Terrace IV (Maxwell Place) Loan payable, SBA, which bears interest at 2.5% on a fifteen year schedule with monthly payments of \$260.00, this loan matures on March 6, 2033. The loan is secured by real estate.	36,100	-
Loan payable, TD Bank N.A., which bears interest at 5.25% on a 36 month schedule with monthly payments of \$417.07. This loan matures on May 4, 2021 and is secured by a security interest.	10,951	-)
Maxwell Terrace IV (Maxwell Place) and Maxwell Terrace I & II		
Loan payable, TD Bank N.A., which bears interest at 5.15% on a twenty five year schedule with monthly payments of \$19,877.65. This loan matures on March 24, 2027. Secured by real estate.	3,236,996	3,306,939
Maxwell Gardens		
Mortgage payable, Florida Community Capital Corporation, monthly payments of \$4,009, including principal and interest at 1.5%, due November 2018. Secured by real estate. Loan was paid in full on September 24, 2018.	-	35,888
Total Mortgages and Notes Payable	\$ 4,309,193	\$ 4,412,637
Less Current Portion	(125,646)	(151,008)
Total Long-Term Debt	\$ 4,183,547	\$ 4,261,629

NOTE F – MORTGAGES, NOTES PAYABLE AND LINE OF CREDIT (Continued)

The following schedule outlines principal amounts outstanding on mortgages and notes payable at December 31, 2018:

December 31,	Amount
2019	\$ 125,646
2020	130,654
2021	132,172
2022	137,779
2023	143,329
Thereafter	3,639,613
Total Due	\$ 4,309,193

For the years ended December 31, 2018 and 2017, interest expense incurred on the notes payable and long-term debt amounted to \$179,715 and \$285,452, respectively, and is included in the Statements of Activities.

Line of Credit – The Corporation has a revolving line of credit agreement with a bank. The line of credit is for a maximum of \$100,000 and bears interest at a variable rate of prime plus 2.25%. At December 31, 2018 and 2017, respectively, there was no balance outstanding under this line of credit agreement.

(THIS SECTION INTENTIONALLY LEFT BLANK)

NOTE G – REFUNDABLE ADVANCES

Refundable advances at December 31, 2018 and 2017, none of which bear interest, consist of the following:

Maxwell Terrace	<u>2018</u>	<u>2017</u>
Refundable Advance, City of Orlando, State of Florida Hurricane Housing Assistance program – total amount of the award was \$475,000. The award was made to repair hurricane damage at Maxwell Terrace. The note is due December 31, 2023. However, if the Corporation complies with its terms, it is forgiven in full at that date.	\$ 475,000	\$ 475,000
Refundable Advance, City of Orlando, SHIP Program – the note is forgiven in its entirety on May 30, 2018 if, throughout the agreement period, the Corporation is not in default of occupancy and use requirements.	-	250,000
Refundable Advance, Orange County State Housing Initiative Partnership Grant, dated October 29, 2010 – this note is forgiven in its entirety on October 29, 2030 if, throughout the period of the agreement, units are rented to tenants meeting income requirements, as specified. The note is reduced by \$42,500 each year the Organization remains in compliance.	502,917	545,417
Maxwell Gardens		
Refundable Advance, Federal Trust Bank - the note is forgiven in its entirety on June 30, 2018 if, throughout the agreement period, the Corporation is not in default of occupancy and use requirements.	-	430,000
Total Refundable Advances	\$ 977,917	\$ 1,700,417

Recognition of Refundable Advances - During the years ended December 31, 2018 and 2017 respectively; \$722,500 and \$427,500 of refundable advances were recognized as revenues, as the Corporation had met the required time duration and performance criteria or was exempted from further obligation, as described immediately below.

NOTE H – COMMITMENTS AND CONTINGENCIES

Governmental Financial Assistance - Financial awards in the form of grants and loans from federal, state, and local governmental entities are subject to special audits, including, but not limited to, single audits. Such audits could result in claims against the Corporation for disallowed costs or non-compliance with grantor restrictions and other requirements. The amounts, if any, of expenditures which may be disallowed by the grantor are recorded at the time that such amounts can be reasonably determined, which is normally upon notification by the government agency. During the years ended December 31, 2018 and 2017, no such adjustments were made.

NOTE I – CURRENT VULNERABILITY DUE TO CERTAIN CONCENTRATIONS

The Corporation's primary assets are apartment complexes: Maxwell Terrace Apartments I & II, Maxwell Terrace Apartments III, Maxwell Place, and Maxwell Garden Apartments ("Maxwell Gardens"). The Corporation's operations are concentrated in the low income, multifamily real estate market in Central Florida.

The Corporation's revenues are primarily derived from the rental of its apartment units to low and very low income individuals and from various grants (see Note L). The Corporation operates in a heavily regulated environment. The operations of the Corporation are subject to the administrative directives, rules, and regulations of federal, state, and local regulatory agencies, including the Department of Housing and Urban Development ("HUD"). Such administrative directives, rules, and regulations are subject to change by an Act of Congress or an administrative change mandated by HUD. Such changes may occur with little notice or funding to pay for the related cost, including the additional administrative burden to comply.

NOTE J – RESERVED CASH

The Corporation has mortgages on certain properties. These mortgage agreements require that cash reserves be kept in separate bank accounts. These cash accounts are designated for operating expenditures and property repair and replacement.

Reserved Cash at December 31, 2018 and 2017 were:

	2018	2017
Repairs and Replacement Reserves	\$30,735	\$ 30,508
	\$ 30,735	\$ 30,508

NOTE K – TENANT ACCOUNTS RECEIVABLE

Tenant accounts receivable consists of tenant rents for lease payments and is reported net of an allowance for doubtful accounts, as the amount management expects to collect on balances outstanding at year-end. Management closely monitors tenant accounts receivable and reviews the collectability of the outstanding balances. Gross tenant accounts receivable at December 31, 2018 and 2017 amounted to \$28,528 and \$23,055, respectively. At December 31, 2018 and 2017 the allowance for doubtful accounts was \$7,329.

NOTE L – GRANT AGREEMENTS

During the years ended December 31, 2018 and 2017, the Organization had a number of active Federal and State grant agreements. A majority of these agreements were passed through Orange County or the Homeless Services Network ("HSN"). The agreements covered a variety of the Organization's activities and needs, including: the rehabilitation of apartments, the provision of mental health and substance abuse counseling, and the provision of housing and related assistance to the chronically homeless. At December 31, 2018 and 2017, respectively, grants receivable consisted of the following:

	 2018	2017
HSN, HUD Continuum of Care Programs	\$ 93,844	\$ 79,533
Community Development Block Grant Program	735	7,470
Other States and Local Grants	24,294	
	\$ 118,873	\$ 87,003

A provision for uncollectible grants has not been recorded as, in the opinion of management, the entire amounts are collectible.

During the years ended December 31, 2018 and 2017, significant grants in effect included:

- On April 1, 2015, the Corporation entered into an agreement with Orange County, Florida amounting to a maximum of \$500,002. This agreement is renewable upon mutual consent of both parties for a maximum of three years. Under the terms of the agreement the Corporation is to provide a number of services to the chronically homeless including, but not limited to, housing, furniture and supplies, and case management. In April 2018, this agreement was extended for a third year. Also, this Contract increased by \$22,000 to add a part time data entry position to enter all individuals served in the project into the Homeless Management System; and for the reimbursement of purchased and distributed bus passes. The contract provides for monthly billing for these services and for the years ended December 31, 2018 and 2017, the Corporation earned \$525,435 and \$509,964 respectively under this agreement.
- HUD's Continuum of Care Safe Haven grant, passed through HSN, which provides for services, including free or substantially subsidized housing, for twenty-five (25) chronically homeless individuals. Its primary goal is to help these individuals obtain permanent housing, attain an income and provide them with life and employment skills. During the years ended December 31, 2018 and 2017, respectively, \$274,776 and \$285,276 were recognized under this grant program in the Statements of Activities. The Corporation is currently required to match the Continuum of Care funding based on an approved budget incorporated in the grant agreement.
- HUD's Continuum of Care Pathlight Home Permanent Supportive Housing grant is passed through HSN and provides free or substantially subsidized rent at Maxwell Terrace I and Maxwell Terrace II. The grant, effective December 2015, in the amount of \$175,396 was renewed for the years 2016 and 2017 in the amount of \$214,205. For 2018, the amount increased to \$228,153. During the years ended December 31, 2018 and 2017, respectively, \$178,650 and \$186,371 were recognized under this grant program in the Statements of Activities.

NOTE L – GRANT AGREEMENTS (Continued)

On October 1, 2017, the Corporation executed an agreement with Orange County for assistance with salaries for service delivery personnel and associated cost. The Corporation was awarded funds amounting to \$ 35,000 under the Community Development Block Grant program. During 2018, the grant was renewed for \$30,000. During the years ended December 31, 2018 and 2017, respectively, \$28,265 and \$7,470 were recognized under this grant program in the Statements of Activities.

NOTE M -LIQUIDITY AND FUNDS AVAILABLE

The following table reflects the Corporation's financial assets as of December 31, 2018, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year.

	2018	2017	
Cash and cash equivalents	\$ 943,433	\$ 898,775	
Tenant receivable	21,199	15,726	
Grant receivable	118,874	87,003	
Note receivable	17,672	20,128	
	\$ 1,101,178	\$ 1,021,632	

NOTE N – RECLASSIFICATION

Certain reclassifications have been made to the prior year's comparative information to conform to the presentation of the current financial statements. The reclassifications have no effect on the classes of net assets or the change in net assets for the prior year.

NOTE O – SUBSEQUENT EVENTS

Subsequent events have been evaluated through June 17, 2019, the date the financial statements were available to be issued. There were no subsequent events requiring adjustment to or disclosure in the financial statements.

(THIS SECTION INTENTIONALLY LEFT BLANK)

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND STATE FINANCIAL ASSISTANCE

Year Ended December 31, 2018

	Federal/State CFDA/CSFA Number	=	ederal enditures
Grantor / Program Title		-	
Federal:			
U.S. Department of Housing and Urban Development:			
Passed Through:			
Orlando Housing Authority:			
Section 8	4.4.2.40		E07.20E
Moderate Rehabilitation Single Room Occupancy	14.249	\$	587,305
Homeless Services Network of Central Florida, Inc:			
FL0563L4H071601 Continuum of Care Program	14.267	\$	237,729
FL0563L4H071702 Continuum of Care Program	14.267		37,047
FL0093L4H071609 Continuum of Care Program	14.267		16,229
FL0093L4H071710 Continuum of Care Program	14.267		39,552
FL0561L4H071601 Continuum of Care Program	14.267		144,332
FL0561L4H071702 Continuum of Care Program	14.267		34,318
Total Continuum of Care		\$	509,207
Orange County, Florida:			
Community Development Block Grants	14.218	\$	28,265
Department of Homeland Security/Federal Emergency			
Management Agency:			
Passed Through:			
Florida Division of Emergency Management:			
Disaster Grants-Public Assistance	97.036	\$	15,605
Total Federal		\$	1,140,382
State:			
Florida Housing Finance Corporation:			
Hurricane Housing Recovery Program			
Passed Through:			
City of Orlando	52.902	\$	475,000
State Housing Initiative Partnership			
Passed Through:			
Orange County, Florida	52.901		502,917
Total State		\$	977,917

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND STATE FINANCIAL ASSISTANCE Year Ended December 31, 2018

NOTE A – BASIS OF PRESENTATION

The accompanying schedule of expenditures of Federal Awards and State Financial Assistance (the "Schedule") includes the federal and state grant activity of Grand Avenue Economic Development Corp, and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2, *U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards; and the Florida Single Audit Act.* Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in, the preparation of the basic financial statements. The Federal and State Awards reflected in the Schedule include indirect cost charges allowed by the pass-through entity in their respective agreements with Grand Avenue Economic Development Corp. In all instances, indirect administrative costs are equal to or less than ten percent (10%) of the total allowable costs.

NOTE B – INSURANCE

There were no Federal or State awards expended in the form of non-cash assistance. The Corporation had commercial and general liability insurance in effect during the year with limits of \$2,000,000 for general aggregate and \$1,000,000 for each occurrence.

NOTE C – FORGIVABLE LOANS

Included in the Schedule are forgivable State Loans amounting to \$977,917. These amounts have been included in the Schedule as the programs are subject to on-going compliance requirements.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors
Grand Avenue Economic Community Development Corp.
Orlando, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Grand Avenue Economic Community Development Corp. (a not-for-profit organization), which comprise the statements of financial position as of December 31, 2018, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 17, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Grand Avenue Economic Community Development Corp.'s internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Grand Avenue Economic Community Development Corp.'s internal control. Accordingly, we do not express an opinion of the effectiveness of the Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section, and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Grand Avenue Economic Community Development Corp.'s consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

L F. Harris & Associates, CPA, P.A.

L.F. Harris & Associate

Orlando, Florida

June 17, 2019

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND STATE FINANCIAL ASSISTANCE PROJECT AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE, AND CHAPTER 10.650, RULES OF THE AUDITOR GENERAL

The Board of Directors
Grand Avenue Economic Community Development Corp.
Orlando, Florida

Report on Compliance for Each Major Federal Program and State Financial Assistance Project

We have audited Grand Avenue Economic Community Development Corp.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement*, and the requirements described in the Department of Financial Services' State Projects Compliance Supplement, that could have a direct and material effect on each of Grand Avenue Economic Community Development Corp.'s major federal programs and state projects for the year ended December 31, 2018. Grand Avenue Economic Community Development Corp.'s major federal programs and state projects are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs and state projects.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Grand Avenue Economic Community Development Corp.'s major federal programs and state projects based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2, U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance); and Chapter 10.650, Rules of the Auditor General. Those standards, the Uniform Guidance, and Chapter 10.650, Rules of the Auditor General, require that we plan and perform the audit to obtain reasonable assurance about whether non-compliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program or state project occurred. An audit includes examining, on a test basis, evidence about Grand Avenue Economic Community Development Corp.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program and state project. However, our audit does not provide a legal determination of Grand Avenue Economic Community Development Corp.'s compliance.

Opinion on Each Major Federal Program and State Financial Assistance Project

In our opinion, Grand Avenue Economic Community Development Corp. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs and state projects for the year ended December 31, 2018.

Report on Internal Control over Compliance

Management of Grand Avenue Economic Community Development Corp. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Grand Avenue Economic Community Development Corp.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program or state project to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and state project and to test and report on internal control over compliance in accordance with the Uniform Guidance and Chapter 10.650, Rules of the Auditor General, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Grand Avenue Economic Community Development Corp.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, non-compliance with a type of compliance requirement of a federal program or state project on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program or state project will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program or state project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section, and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance and the Department of Financial Services' State Projects Compliance Supplement. Accordingly, this report is not suitable for any other purpose.

L.F. Harris & Associates, CPA, P.A.

L.F. Harris & Associate

Orlando, Florida June 17, 2019

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. SCHEDULE OF FINDINGS AND QUESTIONED COSTS FEDERAL PROGRAMS AND STATE FINANCIAL ASSISTANCE PROJECTS Year ended December 31, 2018

PART I - SUMMARY OF AUDITORS' RESULTS

Financial Statements

- 1. The Independent Auditors' Report expresses an <u>unmodified opinion</u> on the financial statements of Grand Avenue Economic Community Development Corp.
- No material weaknesses, or significant deficiencies not considered material weaknesses, were detected during the audit of Grand Avenue Economic Community Development Corp.'s financial statements.
- 3. <u>No instances of non-compliance material to the financial statements</u> of Grand Avenue Economic Community Development Corp. were identified during the audit.

Federal Programs and State Financial Assistance Projects

- 4. <u>No material weaknesses, or significant deficiencies</u> not considered material weaknesses, were identified during the audit of the major Federal and State Programs.
- 5. <u>The Independent Auditors' Report on compliance</u> for each major Federal Program and State Financial Assistance Project for Grand Avenue Economic Community Development Corp. expresses an unmodified opinion.
- 6. There were <u>no audit findings that are required to be reported</u> in accordance with 2 CFR Section 200.516 or 10.654(1)(h)(1)(f), Rules of the Florida Auditor General.
- 7. The programs tested as major programs include the following:
 - a) Federal Section 8, Moderate Rehabilitation Single Room Occupancy Program, CDFA 14.249.
 - b) State State Housing Initiative Partnership Program, CSFA 52.901.
- 8. The <u>threshold</u> for distinguishing Types A and B major programs <u>was \$750,000 and \$300,000</u>, respectively, for Federal and State programs.
- 9. Grand Avenue Economic Community Development Corp. was determined to be <u>a low-risk</u> auditee.

GRAND AVENUE ECONOMIC COMMUNITY DEVELOPMENT CORP. SCHEDULE OF FINDINGS AND QUESTIONED COSTS FEDERAL PROGRAMS AND STATE FINANCIAL ASSISTANCE PROJECTS Year ended December 31, 2018

PART II - FINDINGS — FINANCIAL STATEMENTS

This section identifies material weaknesses, significant deficiencies, and instances of non-compliance related to the financial statements that are required to be reported in accordance with *Government Auditing Standards*, 2 CFR Section 200.515(d)(2) and GSA/SA Audit Guide, Paragraphs, 23.36-37.

None.

PART III - FINDINGS AND QUESTIONED COSTS — FEDERAL PROGRAMS

None.

PART IV - FINDINGS AND QUESTIONED COSTS — STATE FINANCIAL ASSISTANCE PROJECTS

None.

MANAGEMENT LETTER

No management letter is required because there were no findings that are required to be reported under Chapter 10.656(3)(e), Rules of the Auditor General, State of Florida.

<u>Summary Schedule of Prior Audit Findings and Corrective Action Plan</u> <u>Federal Programs and State Financial Assistance Projects</u>

PRIOR YEAR AUDIT FINDINGS

There were no prior year audit findings.

CORRECTIVE ACTION PLAN

There were no findings requiring a corrective action plan in 2018.