# FLORIDA STATE UNIVERSITY ATHLETICS ASSOCIATION, INC.

FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

# THE FLORIDA STATE UNIVERSITY ATHLETICS ASSOCIATION, INC. TABLE OF CONTENTS JUNE 30, 2020 AND 2019

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#### **INDEPENDENT AUDITORS' REPORT**

The Board of Directors Florida State University Athletic Association, Inc. Tallahassee, Florida:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Florida State University Athletic Association, Inc. (the Association), a direct-support organization and component unit of Florida State University, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Associations' basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

The Association's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Florida State University Athletic Association, Inc. as of June 30, 2020, and the changes in its financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Other Matters**

## Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis as noted in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information provide any assurance.

#### 2019 Financial Statements

The financial statements of the Florida State University Athletic Association, Inc. for the year ended June 30, 2019, were audited by another auditor who expressed an unmodified opinion on those statements on October 18, 2019.

#### *Emphasis of Matter – COVID-19*

As discussed in Note (7) to the financial statements, the COVID-19 pandemic is creating substantial negative impacts to the Association's operations and financial position. There is unprecedented uncertainty surrounding the duration of the pandemic, its potential economic ramifications, and any government actions to mitigate them. Accordingly, while the Association cannot reasonably estimate the length or severity of this pandemic, management believes that a material impact on the Association's future financial position and results of future operations is likely. Our opinion is not modified with respect to this matter.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 19, 2020, on our consideration of the Associations internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Associations' internal control over financial reporting and compliance.

James Meore : 6., P.L.

Tallahassee, Florida November 19, 2020

# FLORIDA STATE UNIVERSITY ATHLETICS ASSOCIATION MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2020 AND 2019

The management's discussion & analysis (MD&A) provides an overview of the financial position and activities of the Florida State University Athletic Association (the Association) for the years ended June 30, 2020 and 2019. The intent of this discussion and analysis of financial performance is to provide readers with a comprehensive picture of the Association's financial condition and results of operations. It should be read in conjunction with the audited financial statements and related footnotes as details provided there are not necessarily repeated in this analysis.

## **OVERVIEW OF FINANCIAL STATEMENTS**

The Association's financial report contains a series of three basic financial statements: Statement of Net Position; Statement of Revenue, Expense and Changes in Net Position; and Statement of Cash Flows. These financial statements are prepared in accordance with generally accepted accounting principles promulgated by the Governmental Accounting Standards Board (GASB). The financial statements focus on the financial condition of the Association, the results of operations, and cash flows of the Association as a whole. The accrual basis of accounting is used for presentation which is similar to most private-sector companies.

# STATEMENT OF NET POSITION

The statement of net position reflects the assets and liabilities of the Association, using the accrual basis of accounting, and presents the financial position of the Association as of June 30, 2020 and 2019. The difference between total assets, total liabilities, and net position, is one significant indicator of the Association's current financial condition. The changes in net position that occur over time indicate enhancement or deterioration in the Association's financial condition. The following table summarizes the Association's assets, liabilities, and net position at June 30:

		2020	 2019	 2018
Assets				
Current assets	\$	4,652,418	\$ 6,359,835	\$ 5,902,065
Other noncurrent assets	_	-	 81,605	 5,012,248
Total assets		4,652,418	 6,441,440	 10,914,313
Liabilities				
Current liabilities		5,376,538	1,895,592	1,902,065
Noncurrent liabilities		8,977,083	81,605	1,114,752
Total liabilities		14,353,621	 1,977,197	 3,016,817
Net position				
Unrestricted		(9,701,203)	 4,464,243	7,897,496
Total net position	\$	(9,701,203)	\$ 4,464,243	\$ 7,897,496

#### FLORIDA STATE UNIVERSITY ATHLETICS ASSOCIATION MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2020 AND 2019

#### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

The statement of revenues, expenses, and changes in net position depicts the Association's revenue and expense activity. Revenues and expenses are recognized when earned or incurred, regardless of when cash is received or paid.

The following summarizes the Association's activity for the years ended June 30:

	2020	2019	2018	
Operating revenues	\$ -	\$ 143,872	\$ 14,914,313	
Less operating expenses	(14,440,274)	(135,936)	(3,016,817)	
Operating income (loss)	(14,440,274)	7,936	11,897,496	
Non-operating income	274,828	(3,441,189)	(4,000,000)	
Net change in net position	(14,165,446)	(3,433,253)	7,897,496	
Net position, beginning of year	4,464,243	7,897,496	-	
Net position, end of year	\$ (9,701,203)	\$ 4,464,243	\$ 7,897,496	

## STATEMENT OF CASH FLOWS

The statement of cash flows provides additional information about the Association's financial results by reporting the major sources and uses of cash. This statement assists in evaluating the Association's ability to generate net cash flows, and its ability to meet its obligations when they come due. The statement of cash flows reconciles the Association's cash transactions. Receipts during the year were used to provide financial and administrative support to the University's varsity sports programs and were used in the purchase of investments. For the year ended June 30, 2020, there was no cash provided by or used in noncapital or capital related financing activities. The balance of cash and cash equivalents was \$0 for 2020, 2019, and 2018.

#### ECONOMIC CONDITIONS AND OUTLOOK

The Association's end of year net position decreased by \$14.2M from the previous year. The decrease is a result of recording a \$14.4m one-time expense related to excess coaches' buyouts that will be paid out over multiple years but are considered owed under the accrual basis of accounting. The Association will make future cash payments related to these buyouts based on anticipated gifts received by the Association and transfers from the Seminole Boosters and Athletic Department. There are no material expenses expected to be paid by the Association in the next fiscal year as the athletics program continues to transition into the Athletic Association model over the coming years. As discussed in Note (7) to the financial statements, the COVID 19 pandemic has brought unprecedented uncertainty surrounding the duration of the pandemic, its potential economic ramifications. The Association is committed to maintaining the health, safety, and wellbeing of its student-athletes and coaches and staff, and maintaining the financial health of the Association.

#### **REQUEST FOR INFORMATION**

Questions concerning information provided in the MD&A or elsewhere in the June 30, 2020 financial statements and supporting notes thereto should be addressed to Florida State University Department of Athletics, Business Office, P.O. Box 2195, Tallahassee, Florida 32306.

#### FLORIDA STATE UNIVERSITY ATHLETICS ASSOCIATION, INC. STATEMENTS OF NET POSITION JUNE 30, 2020 AND 2019

		2020		2019	
<u>ASSETS</u>					
Current assets: Investments Interest receivable	\$	4,643,063 9,355	\$	552,990 2,451	
Contributions receivable Liquidated damages from coaches receivable, current portion Total current assets		4,652,418		4,000,000 <u>1,804,394</u> 6,359,835	
Noncurrent assets: Liquidated damages from coaches receivable					
net of current portion and discount		-		81,605	
Total Assets	\$	4,652,418	\$	6,441,440	
LIABILITIES					
Current liabilities: Accounts payable Current portion of termination benefits payable Due to other University funds Total current liabilities	\$	78,261 3,924,866 1,373,411 5,376,538	\$	126,634 1,768,958 1,895,592	
Noncurrent liabilities: Noncurrent portion of termination benefits payable		8,977,083		81,605	
Total Liabilities	\$	14,353,621	\$	1,977,197	
NET POSITION					
Unrestricted	\$	(9,701,203)	\$	4,464,243	
Total Net Position	\$	(9,701,203)	\$	4,464,243	

The accompanying notes to financial statements are an integral part of these statements.

#### FLORIDA STATE UNIVERSITY ATHLETICS ASSOCIATION, INC. STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019	
Operating revenues			
Contributions	\$ -	\$ 102,504	
Liquidated damages from coaches	-	41,368	
Total operating revenues		143,872	
Operating expenses			
Termination benefits to coaches	14,353,621	132,566	
Other operating expenses	86,653	3,370	
Total operating expenses	14,440,274	135,936	
Operating income (loss)	(14,440,274)	7,936	
Nonoperating revenues (expenses)			
Investment earnings	224,828	58,811	
Transfers to other University funds	(550,000)	(3,500,000)	
Transfers in from other University funds	600,000	-	
Total nonoperating revenues (expenses)	274,828	(3,441,189)	
Decrease in net position	(14,165,446)	(3,433,253)	
Net position, beginning of year	4,464,243	7,897,496	
Net position, end of year	\$ (9,701,203)	\$ 4,464,243	

The accompanying notes to financial statements are an integral part of these statements.

#### FLORIDA STATE UNIVERSITY ATHLETICS ASSOCIATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

		2020		2019
Cash flows from operating activities				
Receipts from contributions	\$	5,885,999	\$	5,172,186
Payments to suppliers and others	+	(2,063,850)	+	(1,175,556)
Net cash provided by (used in) operating activities		3,822,149		3,996,630
Cash flows from investing activities				
Purchases of investments		(6,642,924)		(552,990)
Sales of investments		2,552,851		-
Investment earnings		217,924		56,360
Net cash provided by (used in) investing activities		(3,872,149)		(496,630)
Cash flows from noncapital financing activities				
Transfers to other University funds		(550,000)		(3,500,000)
Transfers in from other University funds		600,000		-
Net cash provided by (used in) noncapital financing activities		50,000		(3,500,000)
Increase (decrease) in cash and cash equivalents		-		-
Cash and cash equivalents, beginning of year		-		-
Cash and cash equivalents, end of year	\$	-	\$	-
Reconciliation of operating income (loss) to net cash				
provided by (used in) operating activities:				
Operating income (loss) Adjustments to reconcile operating income (loss) to net	\$	(14,440,274)	\$	7,936
cash provided by (used in) operating activities:				
Decrease (increase) in contributions receivable		4,000,000		3,897,496
Decrease (increase) in liquidated damages receivable		1,885,999		1,130,818
Increase (decrease) in accounts payable		78,261		-
Increase (decrease) in due to other University funds		(395,547)		1,486,396
Increase (decrease) in accrued expenses		12,693,710		(2,526,016)
Total adjustments		18,262,423		3,988,694
Net cash provided by (used in) operating activities	\$	3,822,149	\$	3,996,630

#### (1) <u>Summary of Significant Accounting Policies:</u>

The following is a summary of the more significant accounting policies of Florida State University Athletic Association, Inc. (the Association), which affect significant elements of the accompanying financial statements.

(a) **Reporting entity** – The Association is a direct support organization of Florida State University (the University) pursuant to Section 1004.28, Florida Statutes. The Association is a non-profit Florida Corporation exempt from tax under Code Section 501(c)(3) of the Internal Revenue Code (IRC). The Association is organized and operated exclusively to receive, hold, invest, and administer property for the benefit of the Florida State University. The purpose of the Association includes providing financial and administrative support to the University's varsity sports as deemed necessary and appropriate by the University President.

(b) **Measurement focus and basis of accounting** – The financial statements of the Association have been prepared following the financial reporting requirements for enterprise funds, which use the economic resources measurement focus and the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recognized when they are incurred. In order to comply with restrictions that donors place on contributions and other gifts, as well as designations made by the Board of Directors, the principles of fund accounting are used.

The statement of net position is presented in a classified format to distinguish between current and noncurrent assets and liabilities.

The Association distinguishes operating revenues and expenses from nonoperating items. Operating revenues and expenses for the Association are those that result from supporting the operation of the University's intercollegiate athletic programs. It excludes all revenue and expenses related to capital and related financing, noncapital financing, and investing activities.

(c) **Cash and cash equivalents** – For purposes of reporting cash flows, cash and cash equivalents include cash on hand and cash in demand accounts. Association cash deposits are held in banks qualified as public depositories under Florida law. All such deposits are insured by the Federal Depository Insurance Corporation (FDIC) up to specified limits, or collateralized with securities held in Florida's multiple financial institution collateral pool in accordance with Florida statutes.

(d) **Investments and fair value measurement** – The Association categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The Association is invested in the State Treasury Special Purpose Investment Account (SPIA). SPIA is measured at level 3 fair values within the fair value hierarchy under GASB 72.

(e) **Revenue recognition** – *Contributions* – Annual contributions are recorded as revenue at the time they are received or when all eligibility requirements are met, whichever is first.

*Other Revenues* – Other revenues includes the amount of estimated liquidated damages to be recovered per contractual obligations associated with involuntary termination benefits for an athletic coach's breach of contract.

## (1) <u>Summary of Significant Accounting Policies:</u> (Continued)

(f) Accounts receivable – Accounts receivable from operations are stated at their net realizable value. Accounts receivable for liquidated damages are recorded at net present value using the income approach. Management uses the discounted present value to convert future amounts to present value based on the U.S. Treasury Securities at a 3-year constant maturity. Management considers all accounts receivable balances to be fully collectable. As such, no allowance for uncollectable amounts has been recorded as of June 30, 2020 and 2019. The Association has no policy requiring collateral or other security to support its accounts receivable.

(g) **Termination benefits** – The Association has entered into employment contracts with certain employees that provided for involuntary termination benefits. An expense and liability is created by the Association when a plan of termination has been approved by those with the authority to commit the Association to the plan, the plan has been communicated to those employees, and the amount can be reasonably estimated.

(h) **Income taxes** – Pursuant to a determination letter received from the Internal Revenue Service, the Association is exempt from federal income taxes under IRC Section 501(c)(3) and as such, is liable for tax only on business income unrelated to the purpose for which they are exempt. There are no provisions for income tax for the years ended June 30, 2020 or 2019.

(i) Use of estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and changes therein and disclosures of contingent assets and liabilities. Actual results could differ from those estimates.

(j) Net position – Net position is classified and displayed in two components:

(i) Restricted – consists of net position that has constraints placed upon their use either by external donors or creditors or through laws, regulations or constraints imposed by law through constitutional provisions or enabling legislation, reduced by any liabilities to be paid from these assets.

(ii) Unrestricted – consists of net position that does not meet the definition of "restricted."

When both restricted and unrestricted net position is available for use, it is the Association's policy to use the restricted resources first, then unrestricted resources as they are needed.

(k) **Reclassifications** – Certain accounts in the prior year information have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

(1) **Pronouncements issued** – GASB issued Statement No. 87, Leases, in June 2017. GASB 87 aims to better meet the information needs of financial statement users by improving accounting and financial reporting for leases. The provisions in GASB 87 are effective for periods beginning after June 15, 2021.

# (1) <u>Summary of Significant Accounting Policies:</u> (Continued)

#### (1) **Pronouncements issued** – (Continued)

GASB also issued Statement No. 84, *Fiduciary Activities*, in January 2017. GASB No. 84 seeks to improve guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. The provisions in GASB No. 84 are effective for fiscal years beginning after December 15, 2019.

The Association is currently evaluating the effects that implementation of the new standards will have on its financial position, results of operations, and cash flows.

# (2) <u>Investments:</u>

*Fair value of investments*—In general, investments are reported at fair value when available. The Association categorizes the fair value measurements of its investments based on the hierarchy established by generally accepted accounting principles. The Fair value hierarchy, which has three levels, is based on the valuation inputs used to measure an asset's fair value:

Level 1 – Inputs are quoted prices in active markets for identical assets.

Level 2 – Inputs are significant other observable inputs.

Level 3 – Inputs are significant unobservable inputs.

The Association reported investments at fair value totaling \$4,643,063 and \$552,990 at June 30, 2020 and 2019, respectively, in the State Treasury Special Purpose Investment Account (SPIA) investment pool, representing ownership of a share of the pool, not the underlying securities. Pooled investments with the State Treasury are not registered with the Securities and Exchange Commission. Oversight of the pooled investments with the State Treasury is provided by the Treasury Investment Committee per Section 17.575, Florida Statutes. The authorized investment types are set forth in Section 17.57, Florida Statutes. The SPIA carried a credit rating of AA-f by Standard & Poor's, had an effective duration of .43 years and 2.71 years and fair value factor of 1.0291 and 1.0103 at June 30, 2020 and 2019, respectively. Participants contribute to the Treasury Pool on a dollar basis. These funds are commingled and a fair value of the pool is determined from the individual values of the securities. The fair value of the securities is summed and a total pool fair value is determined. A fair value factor is calculated by dividing the pool's total fair value by the pool participant's total cash balances. The fair value factor is the ratio used to determine the fair value of an individual participant's pool balance. The Association relies on policies developed by the State Treasury for managing interest rate risk or credit risk for this investment pool. Disclosures for the State Treasury investment pool are included in the notes to financial statements of the State's Comprehensive Annual Financial Report. Investments in SPIA are reported as level 3 fair value investments within the fair value hierarchy per GASB 72.

## (3) Liquidated Damages Receivable from Third Parties:

During the 2017-2018 football season, the University's head football coach resigned thereby breaching his employment agreement with the University. Pursuant to the terms of his employment agreement, the head football coach is liable to the University for certain liquidated damages relating to the termination benefits of assistant coaches. Liquidated damages receivable as of June 30, are summarized as follows:

	2	020	 2019
Total liquidated damages - football coaches	\$	-	\$ 3,018,377
Less: amounts due to the FSU Athletics Department		-	 (1, 130, 983)
Liquidated damages due to the Association		-	 1,887,394
Less: discount on long-term portion (1.71%)	_	-	 (1,395)
Net liquidated damages receivable	\$	-	\$ 1,885,999

# (4) **<u>Related Party Transactions:</u>**

As stated in Note (1), the Association is a direct support organization of The Florida State University (the University). Additionally, the University's personnel have operational responsibility of the Association. Certain payroll expenditures in relation to termination benefits described in Note (5), were paid by the University on behalf of the Association. During the year ended June 30, 2020 and 2019 those payments totaled \$1,373,411 and \$1,486,396, respectively. Payables to the University totaled \$1,373,411 and \$1,768,958 at June 30, 2020 and 2019, respectively. The Association received transfers from other University funds in the amount of \$600,000 during the year ended June 30, 2020 and none during the year ended June 30, 2019. Additionally, the Association transferred funds for athletic related projects, including capital improvements, to other departments within the University. Those transfers totaled \$550,000 and \$3,500,000 for the year ended June 30, 2020 and 2019, respectively.

# (5) <u>Termination Benefits:</u>

As part of the University's ongoing evaluation of its athletic programs, the University terminated certain coaches in recent years, thereby enacting the involuntary termination clause of the applicable employment contracts. Employment agreements associated with those coaches provide for termination benefits equal to the total compensation remaining on the employee's contracts after a 20 week period, reduced on a dollar for dollar basis by any new compensation agreement entered into by the employee with any third party. Termination benefits incurred by the Association for the years ended June 30, 2020 and 2019 were \$14,353,621 and \$132,566, respectively.

The estimated remaining termination benefits for the terminated coaches are to be paid in years 2021 through 2024 and are reported as accrued expenses on the Statement of Net Position. At June 30, 2020, the total estimated liability for involuntary termination benefits for each of the next five years, is as follows:

# (5) <u>Termination Benefits:</u> (Continued)

Year Ending June 30,	Guaranteed <u>Amount</u>
2021	\$ 3,924,866
2022	3,475,000
2023	3,475,000
2024	2,030,083
2025	-
	\$ 12,901,949

## (6) Subsequent Events:

The Association evaluated all events and transactions that occurred from July 1, 2020 through November 19, 2020, the date the financial statements were available for issuance. During the period from July 1, 2020 to November 19, 2020, the Association did not have any material recognized subsequent events.

## (7) **<u>Risks and Uncertainties -COVID-19:</u>**

During the year ended June 30, 2020, local, U.S., and world governments have encouraged self-isolation to curtail the spread of the global pandemic, coronavirus disease (COVID-19), by mandating temporary work stoppage in many sectors and imposing limitations on travel and size and duration of group meetings. Most industries are experiencing disruption to business operations and the impact of reduced consumer spending. As a result, in March 2020, athletic activities ceased, and the financial impacts from that date through June 30, 2020, have been reflected in the June 30, 2020 financial statements of the Association and its related parties.

There is unprecedented uncertainty surrounding the duration of the pandemic, its potential economic ramifications, and any government actions to mitigate them. Accordingly, while the Association cannot reasonably estimate the length or severity of this pandemic, management believes that a material impact on the Association's future financial position and results of future operations is reasonably possible.



## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors Florida State University Athletic Association, Inc. Tallahassee, Florida:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of the Florida State University (the Association), as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Association's basic financial statements, and have issued our report thereon dated November 19, 2020.

#### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

James Meore : 60., P.L.

Tallahassee, Florida November 19, 2020