

FUTURES, INC.
DAYTONA BEACH, FLORIDA

FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORTS

JUNE 30, 2020 AND 2019

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INDEPENDENT AUDITORS' REPORTS
June 30, 2020 and 2019
FUTURES, INC.
Daytona Beach, Florida

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Independent Auditors' Report

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Futures, Inc.
Daytona Beach, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of Futures, Inc. (the "Organization"), a component unit of Volusia County District School Board, as of and for the years ended June 30, 2020 and 2019, and the related notes to the financial statements, which collectively comprise the Organization's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2020 and 2019, and the respective changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 11 through 15 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 14, 2020, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.



September 14, 2020

Management's Discussion and Analysis

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MANAGEMENT'S DISCUSSION AND ANALYSIS

As the financial management of Futures, Inc. (hereinafter referred to as the "Organization"), we offer the readers of these financial statements this narrative overview and analysis of the Organization's financial activities for the fiscal year that ended on June 30, 2020. This discussion and analysis is designed to assist the financial statement reader in focusing on particular financial items and activities and to identify important changes in financial position. We encourage readers to consider the information presented here in conjunction with the Organization's financial statements, which follow this information.

Financial Highlights

- The Organization's overall combined assets totaled \$2,289,931 at the close of 2020 which compared very favorably with \$2,076,513 at the close of 2019 and \$1,843,043 at the close of 2018. Total assets exceeded liabilities by \$2,245,931, \$2,076,513, and \$1,843,043 (*combined net position*) at the close of 2020, 2019 and 2018 respectively. The Organization did not have any liabilities at the close of 2019 and 2018.
- The Organization's combined net position increased by \$169,418 from 2019 to 2020, an 8.2% increase. The 2020 increase was driven by the addition of several new sponsors and donors, a larger allocation of the legislative funding for the School District Education Foundation Matching Grants Program, and reduction in support services expenses resulting from the cancellation of our major fundraiser. From 2018 to 2019, the combined net position increased \$233,470 which represented a 12.7% increase which was more substantial than the 3.6% increase of \$63,825 from 2017 to 2018. The majority of the 2019 increase resulted from two donations establishing two restricted scholarship funds benefitting the Take Stock in Children Program (TSIC). The restricted expendable portion of net position of \$1,061,445 increased by \$86,320 from 2019 to 2020. This was higher than the \$51,556 increase from 2018 to 2019 and \$6,010 increase from 2017 to 2018. The unrestricted net position was \$932,507 at June 30, 2020, an increase of \$59,622 from the prior year. The unrestricted net position of \$872,885 at June 30, 2019 represented a decrease of \$12,062 from the prior year. For comparison, the unrestricted net position increased \$58,248 to \$884,947 at the close of 2018 with the majority resulting due to enhanced fundraising success, an increase in investment earnings, and from the continued utilization of restricted resources. The unrestricted portion of net position represents unrestricted amounts that may be used to meet the Organization's ongoing obligations for its discretionary program activities.
- The Organization's revenues from direct public support totaled \$590,038 in 2020 compared to \$533,027 in 2019, an increase of \$57,011 or 10.7%. The 2020 increase was attributed to receipt of two new family foundation donations for TSIC scholarships. The \$605,913 in 2018 was primarily the result of increased corporate and individual support with a portion designated to hurricane initiatives which was non-recurring.
- The Organization's fundraising activities produced revenues of \$227,876 which was slightly lower than \$231,908 in 2019 but an improvement from \$190,223 in 2018. The 2020 decrease of \$4,032 was due to the cancellation of the annual fundraiser, the Caribbean Party. Although this March 28th fundraiser was cancelled due to the COVID-19 pandemic, the majority of sponsors and ticket holders did not request refunds offered by the Organization and all vendors worked closely with the Organization so expenses were minimized. The auction was subsequently held online with almost all items sold but at lower amounts than the in-person event auction. The 2019 increase was attributed to growth in support associated with the Caribbean Party. The popularity of this event has attracted new live and silent auction donors, sponsors and attendees.

- The Organization received \$176,608 in restricted grant funds from government sources in support of the Organization's various activities and programs. These grants and other Organization funds were used to award School District Education Foundation (SDEF) State Matching Grants to schools within the Volusia County School District and facilitate the Take Stock in Children (TSIC) Program which monitors recipients of prepaid college tuition scholarships from the Florida Prepaid College Foundation. The TSIC Program and School District Education Foundation (SDEF) State Matching Grant Programs are funded annually through the Florida Legislature.
- During 2020, the Organization expended \$176,110, compared to \$120,193 in 2019, to acquire prepaid four-year college tuition scholarships from the Florida Prepaid College Foundation to benefit future qualifying participants in the Take Stock in Children (TSIC) Program. The 2020 level of scholarship purchases was higher than 2019 based on donations received for TSIC. All scholarship contributions currently are matched 100% through legislative funding for the Stanley G. Tate Project STARS (Scholarship Tuition For At-Risk Students) within the Florida Prepaid College Foundation which enhances each dollar donated locally. TSIC is a statewide scholarship and mentoring program for at-risk, low-income students for which the Organization is the Volusia County facilitator.

Overview of the Financial Statements

The Organization presents its financial statements for the fiscal year ended June 30, 2020, which include for comparative purposes the fiscal years ended June 30, 2019 and 2018, certain accounts of which have been reclassified for comparative purposes to conform to the presentation in the current-year financial statements. The Organization is a direct support organization and a component unit of the Volusia County District School Board (a governmental agency). It also possesses the necessary characteristics of a governmental organization since the potential for unilateral dissolution with the reversion of its net position to the School District exists pursuant to Section 1001.453(1)(a)(1), Florida Statutes. The Organization accounts for its transactions in accordance with the pronouncements issued by the Governmental Accounting Standards Board (GASB). The Organization is considered a Business-Type Activity under the provisions of GASB 34 and 35.

The Organization's financial statements are comprised of two parts: 1) management's discussion and analysis, and 2) the basic financial statements, including notes to the financial statements.

Management's Discussion and Analysis (MD&A) serves as an introduction to the basic financial statements. The MD&A represents management's examination and analysis of the Organization's financial condition and performance. Summary financial statement data, key financial and operational indicators used in the strategic plan, budget, and other management tools were used for this analysis.

The basic financial statements consist of entity-wide financial statements that provide both the short- and long-term financial information about the Organization's financial activities, which are operated like commercial enterprises. These statements report information about the Organization using full accrual accounting methods and economic resources focus as utilized by similar business activities in the private sector. Information concerning all of the Organization's assets and liabilities, both financial and capital, and short-term and long-term debt (when applicable) are included. Likewise, all revenues and expenses received during the year, regardless of when cash is received or paid are reported.

The basic financial statements of the Organization include a statement of net position; a statement of revenues, expenses, and changes in net position; a statement of cash flows; and notes to the financial statements, which are described as follows:

- The statement of net position presents the financial position of the Organization on a full accrual, historical cost basis. This statement provides information about the nature and amount of resources and obligations at year-end.
- The statement of revenues, expenses, and changes in net position presents the results of the business activities over the course of the fiscal year and information as to how the net position changed during the year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. This statement also provides certain information about the Organization's various programs and administrative activities.
- The statement of cash flows presents changes in cash and cash equivalents, resulting from operating, capital and related financing, and investing activities. This statement presents cash receipts and cash disbursement information, without consideration of the earnings event, when an obligation arises, or depreciation of capital assets, when applicable.
- The notes to the financial statements provide required disclosures and other information that are essential to a full understanding of material data provided in the statements. The notes present information about the Organization's significant accounting policies, account balances and activities, material risks, obligations, commitments, contingencies and subsequent events, if any.

Entity-Wide Financial Analysis

The Organization's entity-wide financial statements report its net position and how the position has changed over the reporting period. Net position is the sum of assets (both financial and tangible) minus all current liabilities and short and long-term debt obligations. Net position is a valuable measure of creditworthiness and financial health since the calculation includes both financial obligations and the capacity to service those obligations. Over time, increases or decreases in net position are a useful indicator of whether the Organization's financial health is improving or deteriorating, respectively. However, other non-financial factors such as changes in economic conditions, population growth, and new or changed governmental legislation must be considered to adequately assess its overall health.

Net Position. This year, the Organization's combined total assets exceeded liabilities (net position) by \$2,245,931, compared to \$2,076,513 at the end of 2019, and \$1,843,043 at the end of 2018. The material portion of the Organization's net position (59.0%) reflects its investment in surplus cash funds and investments, approximately 27% of which has been temporarily or permanently restricted by the donors. The Organization's investment in prepaid student scholarship awards represents approximately 41% of its net position at year-end. The Organization's assets do not include any physical real or personal property, all of which is owned exclusively by the School District.

The net position of the Organization at June 30, is summarized as follows:

Net Position			
June 30,			
	<u>2020</u>	<u>2019</u>	<u>2018</u>
Assets:			
Current and other assets.....	\$ 1,302,361	\$ 1,094,118	\$ 940,213
Noncurrent assets.....	<u>987,570</u>	<u>982,395</u>	<u>902,830</u>
Total assets.....	<u>\$ 2,289,931</u>	<u>\$ 2,076,513</u>	<u>\$ 1,843,043</u>
Liabilities and Net Position:			
Current liabilities.....	-	-	-
Noncurrent liabilities.....	<u>44,000</u>	-	-
Total liabilities.....	<u>44,000</u>	-	-
Net position:			
Restricted-nonexpendable.....	251,979	228,503	34,527
Restricted-expendable.....	1,061,445	975,125	923,569
Unrestricted.....	<u>932,507</u>	<u>872,885</u>	<u>884,947</u>
Total net position.....	<u>2,245,931</u>	<u>2,076,513</u>	<u>1,843,043</u>
Total liabilities and net position.....	<u>\$ 2,289,931</u>	<u>\$ 2,076,513</u>	<u>\$ 1,843,043</u>

The Organization's total assets increased by \$213,418, or 10.3% in 2020, compared to an increase of \$233,470, or 12.7%, at the end of 2019 and an increase of \$63,825, or 3.6%, at the end of 2018. As of June 30, 2020, the Organization's total assets consisted of cash and cash equivalents (\$429,841) and certificates of deposit and mutual fund investments (\$894,340), which make up approximately 59.0% of total assets (compared to 54% and 52% as of June 30, 2019 and 2018, respectively). Net amounts invested in prepaid tuition scholarships held by the Florida Prepaid College Foundation increased \$4,613 in 2020 and totaled \$925,762, or 40.4% of total assets (44% and 46% as of June 30, 2019 and 2018, respectively). A \$105,585 tuition revaluation payment received from the Florida Prepaid College Foundation minimized the increase in the value of the scholarships in 2020 even though \$176,110 new scholarships were purchased. These amounts reflect the two primary activities of the Organization in the areas of scholarships and program enhancement.

The Organization received a Paycheck Protection Program (PPP) loan of \$44,000 in April 2020 from Mainstreet Community Bank of Florida. The PPP was established by the CARES Act and provides funding up to 8 weeks of payroll costs including benefits. The PPP loan is forgiven to the extent the Organization uses to pay qualifying expenses. Once the loan is forgiven, the Organization will reclassify to Contribution revenue.

The amount of expendable temporarily restricted assets for donor designated uses increased by \$86,320 during the year and totaled \$1,061,445 at June 30, 2020, compared to \$975,125 and \$923,569 at the end of 2019 and 2018, respectively. The significant portion (87%) of these restricted funds is represented by the Organization's program funds which are held for, or currently invested in, prepaid tuition scholarships held by the Florida Prepaid College Foundation (\$925,762 at the end of 2020). Temporarily restricted scholarship funds (\$135,683), represent the remaining restricted funds at the end of 2020.

Amounts permanently restricted at the end of 2020 totaled \$251,979 which includes two scholarship funds designated for Take Stock in Children in addition to \$22,843 of nonexpendable endowment contributions and split-interest investment in a charitable remainder trust (\$10,830). The 2019 and 2018 amount of permanently restricted assets totaling \$228,503 and \$34,527, respectively are composed of nonexpendable endowment contributions and the split-interest investment in a charitable remainder trust which may only be expended for donor pre-designated uses.

Unrestricted net position totaled \$932,507 at the end of 2020, compared to \$872,885 and \$884,947 at the end of 2019 and 2018, respectively.

Statement of Revenue, Expenses and Changes in Net Position. While the statement of net position shows a snapshot of the Organization's financial position at the end of the fiscal year, the statement of changes in net position provides answers as to the nature and sources of those changes in net position during a period.

During 2020, the Organization's total operating revenues totaled \$1,011,112, an increase of \$78,950 or 8.5%. The majority of the 2020 increase was attributed to receipt of two new family foundation donations for TSIC scholarships. In 2019, the Organization's total operating revenues totaled \$932,162, a decrease of \$34,365 or 3.6% from 2018. Several non-recurring grants for hurricanes were received in 2018. Revenues collected from fundraising activities in 2020 totaled \$227,876 which given the COVID-19 pandemic and cancellation of the key fundraiser compared favorably to \$231,908 in 2019 and \$190,223 in 2018. The Organization continues to focus on enhancing its fundraising revenue and this has led to an increased participation from the community through the solicitation of additional in-kind support for the Caribbean Party's auctions.

The Organization's operating expenses totaled \$900,340 in 2020 which was \$38,045 lower than \$938,385 in 2019 and \$915,707 in 2018. Program service expenses were varied in 2020 totaling \$564,955 which was lower than \$570,992 in 2019 and \$596,470 in 2018. These 2020 expenses included \$120,431 in teacher mini-grants and other grants benefitting Volusia County School District programs, \$205,065 in the School District Education Foundation Matching Grants Program, \$70,863 in utilization of Florida Prepaid College Foundation tuition credits by TSIC scholars, and \$90,985 for administration of the TSIC program. The costs of the Organization's fundraising activities remained within anticipated expense levels in 2020 at \$84,180 compared to \$97,879 in 2019 and \$110,006 in 2018. The 2020 decrease was attributable to the cancellation of the Caribbean Party.

Amounts expended on acquiring prepaid student tuition scholarships totaled \$176,110 in 2020, compared to \$120,193 in 2019 and \$92,708 one year earlier. In 2020, the Organization continued to utilize the unused portions of previously acquired prepaid student college tuition contracts that remained unused for more than ten years. In 2020, as a net result of the successful modification of contracts, including current year acquisitions, the Organization was able to add twenty-four 120-hour college tuition contracts. In 2019, as a net result of the successful modification of contracts, including current year acquisitions, the Organization was able to add sixteen 120-hour college tuition contracts. In 2018, the Organization acquired fourteen 120-hour college tuition contracts.

The Organization's other general and administrative costs decreased last year. Amounts expended in 2020 totaled \$251,205, compared to \$269,514 and \$209,231 in 2019 and 2018, respectively. During 2019, the Organization added a full-time Program Coordinator position which is reflected in the increase in administrative salary costs of \$136,388 as compared to \$101,465 in 2018. The Organization made this investment in human capital to enhance the Executive Director's presence within the community and expansion of programs through new donations. The 2020 reduced salary expenses for the Organization resulted from a partially unpaid FMLA leave by an employee. The 2020 administrative salary costs (\$82,598) associated with the TSIC Program were slightly lower than those of \$87,149 and \$84,695 in 2019 and 2018 respectively. The 2020 reduced TSIC salary expense resulted from a two-month unpaid

leave of absence by a part-time employee and open position which was not immediately filled for the final month of the fiscal year. The majority of the salary/benefit expenses associated with the TSIC Program was financed through \$74,076, \$69,965 and \$72,405, respectively in 2020, 2019 and 2018, in appropriated state funds in the TSIC grant program. This important legislatively funded financial assistance is used to reduce the Organization's dependence on donor support of administrative activities.

The following is a summary of revenues, expenses and changes in net position:

Revenues, Expenses and Changes in Net Position
For the Years Ended June 30,

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Operating revenues:			
Contributions, donations and corporate support.....	\$ 590,038	\$ 533,027	\$ 605,913
State grants.....	176,608	153,768	155,269
Fundraising.....	227,876	231,908	190,223
Other revenues.....	<u>16,590</u>	<u>13,459</u>	<u>15,122</u>
Total operating revenues.....	<u>1,011,112</u>	<u>932,162</u>	<u>966,527</u>
Operating expenses:			
Program services.....	564,955	570,992	596,470
Support services.....	<u>335,385</u>	<u>367,393</u>	<u>319,237</u>
Total operating expenses.....	<u>900,340</u>	<u>938,385</u>	<u>915,707</u>
Operating income (loss).....	110,772	(6,223)	50,820
Nonoperating income	<u>58,646</u>	<u>239,693</u>	<u>13,005</u>
Increase in net position.....	169,418	233,470	63,825
Net position-beginning of year.....	<u>2,076,513</u>	<u>1,843,043</u>	<u>1,779,218</u>
Net position-end of year.....	<u>\$ 2,245,931</u>	<u>\$ 2,076,513</u>	<u>\$ 1,843,043</u>

Cash Flows

Net cash provided by operating activities amounted to \$181,237 for the past fiscal year and compared to \$35,761 in 2019 and \$115,034 in 2018. The 2020 increase in net cash provided by operating activities is attributed to more donations; a higher level of net fundraising activities; lower program expenses due to the postponement of several springtime events; and reduced administrative costs partially attributable to the aforementioned unpaid leaves of absence. Spending for fundraising activities decreased in 2020 to \$36,190 from \$90,033 in 2019 due to the cancellation of the main fundraiser, the Caribbean Party. Fundraising income decreased slightly to \$227,876 in 2020 from \$231,908 in 2019 as many Caribbean Party sponsors and ticketholders did not request refunds for the event's cancellation. Program expenditures decreased in 2020 as compared to 2019 and 2018 due to the receipt of multiple single-purpose non-recurring pass-through grants, i.e. hurricane assistance, in prior years, and the cancellation of several program celebration events in spring 2020 due to COVID-19 social distancing

mandates. It is the Foundation's desire to continue to expand its mini-grants and scholarship tuition programs.

Cash flows provided from investing activities totaled \$23,178 this past fiscal year compared to cash flows used of \$132,434 and \$436,064 in 2019 and 2018, respectively. In 2018, the majority of the fiscal year cash flows used in investing activities resulted from rebalancing of cash into an investment account.

Net cash provided by financing activities was \$44,000 in 2020. The Organization received a PPP loan of \$44,000 in April 2020 from Mainstreet Community Bank of Florida. It did not have any liabilities in 2019 and 2018.

The Organization invests a portion of its surplus cash and permanently restricted cash funds in mutual funds and through its managed portfolio this portion is rebalanced throughout the year. The Organization's cash and investments totaled \$1,324,181 at the end of 2020 which was \$208,874 higher than 2019. The \$1,115,307 at the end of 2019 was higher than the \$965,708 at the end of 2018 due to the addition of two restricted scholarship funds benefitting Take Stock in Children. Interest rates on invested funds declined during 2020.

Economic Factors that will Affect the Future

Charitable giving continues to be significantly affected by many factors including the general state of the economy, the health of the stock market and prospective donors' perception of the benefiting organization. Toward this latter factor, the Organization has historically enjoyed a very positive reputation in the communities it serves. While economic factors do ultimately affect charitable giving in general, the Organization has developed a history of steady growth regardless of negative changes in these factors.

Some of the major factors considered by the Organization in the process of predicting future economic factors are the local economy, civilian labor force, unemployment rates, and inflation rates.

- The most recent estimates available for unemployment data in Volusia County, Florida are compiled by the Florida Agency for Workforce Innovation on the Florida Research and Economic Information Database Application (FREIDA). This agency estimates a countywide Civilian Labor Force of 287,526 at the end of June 2020, compared with 258,182 at the end of June 2019, and 256,958 at the end of June 2018. The number of unemployed workers increased from 9,498 (or 3.7 %) at the end of June 2019 to 27,315 (or 9.5%) at the end of June 2020. Unemployed workers totaled 10,275 (or 4.0%) at the end of June 2018.
- Inflationary trends for Volusia County compare favorably with those trends experienced at the state and national levels.

Requests for Information

This financial report is designed to provide our donors, grantors, recipients, and creditors with a general overview of the Organization's finances and to demonstrate the Organization's accountability for the money it receives. Questions concerning any of the information provided in this report, or requests for additional information should be addressed to the Executive Director, Futures, Inc., C/O Volusia County Schools, 3750 Olson Dr., Daytona Beach, Florida 32124.

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Financial Statements

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STATEMENTS OF NET POSITION

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

	2020	2019
Assets:		
Current assets:		
Cash and cash equivalents.....	\$ 318,928	\$ 153,710
Investments.....	609,617	666,726
Accounts receivable.....	500	500
Prepaid expenses.....	3,889	2,000
Restricted assets:		
Cash and cash equivalents.....	110,913	27,716
Investments.....	233,745	217,206
Accounts receivable.....	24,769	26,260
Total current assets.....	<u>1,302,361</u>	<u>1,094,118</u>
Noncurrent assets:		
Investments.....	50,978	49,949
Restricted assets:		
Assets held in charitable remainder trust.....	10,830	11,297
Florida prepaid scholarships.....	<u>925,762</u>	<u>921,149</u>
Total restricted noncurrent assets.....	<u>987,570</u>	<u>982,395</u>
Total assets.....	<u>\$ 2,289,931</u>	<u>\$ 2,076,513</u>
Liabilities and Net Position:		
Current liabilities:		
Accounts payable.....	\$ -	\$ -
Total current liabilities.....	-	-
Long-term liabilities:		
Advance liability.....	<u>44,000</u>	-
Total liabilities.....	<u>44,000</u>	-
Net position:		
Restricted:		
Nonexpendable.....	251,979	228,503
Expendable.....	1,061,445	975,125
Unrestricted.....	<u>932,507</u>	<u>872,885</u>
Total net position.....	<u>2,245,931</u>	<u>2,076,513</u>
Total liabilities and net position.....	<u>\$ 2,289,931</u>	<u>\$ 2,076,513</u>

The accompanying notes are an integral part of the financial statements.

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
For the Years Ended June 30, 2020 and 2019
FUTURES, INC.
Daytona Beach, Florida

	2020	2019
Operating revenues:		
Contributions, donations and support.....	\$ 590,038	\$ 533,027
State and local grants.....	176,608	153,768
Fundraising.....	227,876	231,908
License and tag revenues.....	<u>16,590</u>	<u>13,459</u>
Total operating revenues.....	<u>1,011,112</u>	<u>932,162</u>
Operating expenses:		
Program services:		
Mini-grants.....	120,431	148,526
Scholarships and tuition reimbursements.....	370,963	310,250
Other programs.....	<u>73,561</u>	<u>112,216</u>
Total program services.....	<u>564,955</u>	<u>570,992</u>
Support services:		
General and administrative.....	251,205	269,514
Fundraising.....	<u>84,180</u>	<u>97,879</u>
Total support services.....	<u>335,385</u>	<u>367,393</u>
Total operating expenses.....	<u>900,340</u>	<u>938,385</u>
Operating income (loss).....	<u>110,772</u>	<u>(6,223)</u>
Nonoperating revenue:		
Endowments.....	23,942	194,364
Investment income.....	<u>34,704</u>	<u>45,329</u>
	<u>58,646</u>	<u>239,693</u>
Changes in net position.....	169,418	233,470
Net position, beginning of year.....	<u>2,076,513</u>	<u>1,843,043</u>
Net position, end of year.....	<u>\$ 2,245,931</u>	<u>\$ 2,076,513</u>

The accompanying notes are an integral part of the financial statements.

STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

	2020	2019
Cash Flows From Operating Activities:		
Cash received from contributions and donations.....	\$ 490,926	\$ 464,381
Cash received from fundraising.....	227,876	231,908
Cash received from grants.....	176,608	145,609
Cash paid for scholarship and tuition reimbursements.....	(217,502)	(186,729)
Cash paid for other program expenses.....	(154,492)	(218,273)
Cash paid for administrative costs.....	(88,855)	(90,831)
Cash paid for personal services and benefits.....	(217,134)	(220,271)
Cash paid for fundraising activities.....	(36,190)	(90,033)
Net cash provided by operating activities.....	<u>181,237</u>	<u>35,761</u>
Cash Flows From Investing Activities:		
Cash received from investment earnings.....	34,704	45,082
Cash received from investment sales.....	349,684	218,023
Cash received for purchase of investment.....	23,942	194,364
Cash paid for investment purchases.....	(314,627)	(469,710)
Cash paid for prepaid scholarships.....	(70,525)	(120,193)
Net cash provided by (used in) investing activities.....	<u>23,178</u>	<u>(132,434)</u>
Cash Flows From Financing Activities:		
Cash received from advance liability.....	44,000	-
Net cash provided by financing activities.....	<u>44,000</u>	<u>-</u>
Net increase (decrease) in cash and cash equivalents.....	248,415	(96,673)
Cash and Cash Equivalents - Beginning of Year.....	<u>181,426</u>	<u>278,099</u>
Cash and Cash Equivalents - End of Year.....	<u>\$ 429,841</u>	<u>\$ 181,426</u>
Cash and Cash Equivalents - Unrestricted.....	\$ 318,928	\$ 153,710
Cash and Cash Equivalents - Restricted.....	<u>110,913</u>	<u>27,716</u>
	<u>\$ 429,841</u>	<u>\$ 181,426</u>
Reconciliation of Change in Net Position To Net		
Cash Provided By Operating Activities:		
Operating income (loss).....	\$ 110,772	\$ (6,223)
Adjustments to Reconcile Changes in Net Position to		
Net Cash Provided by Operating Activities:		
Amortization.....	70,863	46,177
Changes in Assets - (Increase) Decrease In:		
Accounts receivable.....	1,491	(4,893)
Prepaid expenses.....	(1,889)	700
Net cash provided by operating activities.....	<u>\$ 181,237</u>	<u>\$ 35,761</u>

The accompanying notes are an integral part of the financial statements.

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Notes to the Financial Statements

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NOTES TO THE FINANCIAL STATEMENTS

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization – Futures, Inc. (the “Organization”) is a direct support organization (as defined in Section 1001.453, Florida Statutes), and is considered a component unit of the Volusia County District School Board (the “School District”) for financial reporting purposes. The Organization was formed as a I.R.C. Section 501(c)(3) nonprofit corporation on March 4, 1985, whose objective is to develop a partnership between the community and its schools for the enhancement and support of public education in Volusia County, Florida. It also possesses the necessary characteristics of a governmental organization since the potential for unilateral dissolution with the reversion of its net assets to the School District exists pursuant to Section 1001.453(1)(a)(1), Florida Statutes.

Basis of Presentation – As a component unit of the School District, the financial statements of the Organization have been prepared in accordance with generally accepted accounting principles as applied to governmental units. The Governmental Accounting Standards Board (the “GASB”) is the standard setting body for governmental accounting and financial reporting. The Organization has followed the financial presentation model of GASB Statement No. 34, *Basic Financial Statements and Management’s Discussion and Analysis for State and Local Governments*.

Basis of Accounting and Financial Reporting – For financial reporting purposes, the Organization is considered a special-purpose government entity engaged exclusively in business-type activities. Accordingly, the Organization’s financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place. Revenues, expenses, gains, losses, assets, and liabilities resulting from non-exchange activities are generally recognized when all applicable eligibility requirements, including time requirements, are met.

Financial Statement Classification – The basic financial statements required for proprietary funds by GASB 34 are: a statement of net position; a statement of revenues, expenses, and changes in net position; and a statement of cash flows. The statement of net position is presented in a classified format to distinguish between current and noncurrent assets and liabilities. When both restricted and unrestricted resources are available to fund certain programs, it is the Organization’s policy to first apply the restricted resources to such programs followed by the use of the unrestricted resources.

Fund Accounting – To ensure observance of limitations and restrictions placed on the use of resources available to the Organization, the accounts of the Organization are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purpose. All of the Organization’s financial activity is accounted for in a single business-type fund, which contains restricted and unrestricted components. The Organization’s cash and cash equivalents include unrestricted and restricted resources, representing the portion of expendable and nonexpendable funds that are available for support of operations and funds available for use in accordance with specific restrictions, respectively. When both restricted and unrestricted resources are available for a specific use, it is the Organization’s policy to use restricted resources first, then unrestricted resources as they are needed.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

Classification of Revenues - The Organization's principal operating activity is education program support programs and student scholarships. Operating revenues include private contributions, donations, community support, and grant income and expenses and all fiscal transactions related to education and support, organization management, and fundraising. Non-operating revenues include investment income and earnings and contributions restricted for capital additions or endowments.

Donor Restricted Accounts - Restricted net position is cash, time deposits, and other investments that have been received through fundraising events, community support and grant funds that are designated for specific program funding, endowment funds, and prepaid college scholarships that have not yet been awarded or fully utilized. Investment income, including unrealized appreciation and depreciation, is allocated to restricted accounts on a pro rata basis based on the nonexpendable account balance. In accordance with state law, these funds are then available for expenditure when the specific restrictive donor criteria are met.

Cash and Cash Equivalents - Cash and cash equivalents represent both restricted and unrestricted cash in checking and money market accounts and include all highly liquid investments with initial maturities of three months or less.

Investments - Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net position. Investment income and gains restricted by a donor are reported as increases in unrestricted net position if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Accounts and Pledges Receivable - The Organization's accounts receivable mainly consist of amounts receivable from grant funding for programs administered by the Organization. The Organization considers its receivables to be fully collectible. Accordingly, no allowance for doubtful accounts is required. The Organization does not recognize any pledges for future amounts receivable from various entities and individuals for scholarships until such amounts are considered earned.

Capital Assets - The Organization has not acquired any capital assets of its own; the Organization's operations are maintained at facilities owned and operated by the School District at no cost to the Organization. When applicable, capital asset acquisitions intended for direct contribution to the School District are recorded as expenditures in the Organization's accounting records. Similarly, the costs of ongoing construction and/or rehabilitation projects related to capital assets of the School District are accumulated until completion of construction, at which time the aggregate costs are recognized as a direct contribution to the School District in the Organization's accounting records.

Long-term Liabilities - The Organization maintains a loan in response to the COVID-19 Pandemic. This loan, under the Paycheck Protection Program of the Coronavirus Response Act, provides for funds in the form of low-interest loans to assist with payroll costs.

Net Position - The Organization's net position is classified as follows:

- Restricted Net Position - Expendable - includes resources the Organization is legally or contractually obligated to spend in accordance with restrictions imposed by external third parties.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

- **Restricted Net Position - Nonexpendable** - consists of endowment and similar type funds in which donors or outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income.
- **Unrestricted** - represents net position that is not restricted for any purpose and available for current operations.

Fair Value of Financial Instruments - The Organization did not hold any derivative instruments for trading purposes at June 30, 2020 and 2019, and does not invest in derivative instruments. The carrying amount of cash, investments, receivables and payables approximates fair value.

Temporarily restricted contributions receivable under irrevocable split-interest agreements held by third-party trustees are recorded at fair value when received. Contribution revenue and the beneficial interest in trust are measured at the present value of the estimated future distributions the Organization expects to receive over the split-interest agreement's term or upon termination of the agreement. On an annual basis, the Organization recognizes changes in the fair value of its beneficial interest using the same valuation technique that it initially used to measure the beneficial interest, except that the present value discount rate is revised to reflect current market conditions.

Donated Property, Materials and Services - When applicable, donated property, materials, marketable securities, goods and services used to further the purposes of the Organization are recorded at estimated fair value at the time of donation.

In-kind Contributions - In-kind contributions represent the fair market values for goods and services provided for the Organization. Contributions of services are recognized only if services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing these skills, and would typically be purchased if not provided by donations. These contributions are recognized as components of contributions, donations and support, when applicable.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates. Significant estimates used in preparing these financial statements include the allocation of salary costs to different program services and support services.

Revenue Recognition - An exchange or exchange-like transaction is one in which each party receives and sacrifices something of approximate equal value. Amounts received from exchange transactions are recognized as revenue when the exchange transaction takes place.

A non-exchange transaction is one in which one party receives something of value without directly giving value in exchange. Non-exchange transactions may include, but are not limited to:

- **Gifts/donations** - Assets are recognized when all eligibility requirements are met or funds are received; whichever is first. Revenue is recognized when all eligibility requirements have been

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

met. If a gift is received prior to meeting eligibility requirements, it is recorded as deferred revenue. Eligibility requirements are conditions specified by a donor that must be met, such as time requirements or matching requirements. Purpose restrictions are not eligibility requirements and do not affect revenue recognition. Gifts received with purpose restrictions are reported as restricted until used for a designated purpose or until the restriction expires. Some gifts are received with the stipulation that the resources cannot be sold, disbursed, or consumed until a specified number of years have passed or a specific event has occurred, such as endowments, term endowments, works of art and historical treasures. For these gifts, revenues are recognized when the resources are received, provided that all eligibility requirements are met. Resulting net assets are reported as restricted for as long as the restrictions or time requirements remain in effect.

- Certain grants, entitlements - Assets are recognized when all eligibility requirements are met or funds are received; whichever is first. Revenue is recognized when all eligibility requirements have been met. If grant funds are received prior to meeting eligibility requirements, they are recorded as deferred revenue. Eligibility requirements are conditions specified by the grantor that must be met, such as an eligible recipient, time requirements, matching requirements, etc. Purpose restrictions are not eligibility requirements and do not affect revenue recognition. Grants received with purpose restrictions are reported as restricted.
- Promises to give (pledges) – Amounts must be promised by a non-governmental entity – individual, business, or organization. Asset (receivable) and revenue are recognized when all eligibility requirements are met and amount is verifiable, measurable, and collection is probable (likely to occur). Endowment pledges are generally not recognized until received since the promise to not sell, disburse, or consume the asset cannot be honored until the asset has been received.

Contributions received are recorded as unrestricted or restricted support, depending on the existence and/or nature of any donor restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as unrestricted contributions.

Investment earnings with donor restrictions are recorded as restricted net assets based on the nature of the restrictions.

The Organization's endowment spending policy is to allocate up to five percent of the trailing three year average of the overall investment assets' market value. Both current income and realized and unrealized appreciation may be considered in applying this spending rule.

Employee Salaries and Benefits – Generally, all administration and management functions of the Organization are performed by individuals whose salaries, wages and related employee benefits are paid through the School District. On an annual basis, the Organization reimburses the School District for a predetermined portion of the actual salaries, wages and benefits incurred, approximately one-third of which is recovered through the TSIC ("Take Stock in Children") Grant. Accordingly, the Organization does not recognize any pro-rata portion of the liabilities for employment related benefits (i.e., employee insurance premiums, pension obligations, and other post-employment benefit obligations) of the School District.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

Income Taxes - The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code; accordingly, no provision for Federal and State income taxes has been made in the accompanying financial statements.

The Organization has adopted the standard for accounting for uncertain tax positions. The standard prescribes a recognition threshold and measurement principle for the financial statement recognition and measurement of tax positions taken or expected to be taken on a tax return that are not certain to be realized.

The Organization's tax returns (Form 990 and attachments) are subject to review and examination by Federal and State authorities. The Organization is not aware of any activities that would jeopardize its tax-exempt status. The Organization is not aware of any activities that are subject to tax on unrelated business income or excise taxes. The tax returns for the fiscal years ending 2017 to 2020 are open to examination by Federal and State authorities.

New Accounting Standards – The following Governmental Accounting Standards Board (GASB) Statements have been implemented in the current financial statements:

- Statement 84, "*Fiduciary Activities*." The objective of this statement is to improve guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. The implementation of this statement had no significant effect on the financial statements.
- Statement 90, "*Major Equity Interests*." The objective of this statement is to better improve the consistency and comparability of reporting government's majority equity interest in a legally separate organization. The implementation of this statement had no significant effect on the financial statements.

The Organization is currently evaluating the effects that the following GASB Statements, which will be implemented in future financial statements, will have on its financial statements for subsequent fiscal years.

- Statement 87, "*Leases*." The objective of this statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. This statement is currently under review to evaluate the impact it may have on the Organization's financial statement presentation. The provisions of this statement are effective for fiscal years beginning after June 15, 2021.
- Statement 89, "*Accounting for Interest Cost Incurred before the End of a Construction Period*." The objectives of this statement are to better improve relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and to simplify accounting for interest cost incurred before the end of a construction period. This statement is currently under review to evaluate the impact it may have on the Organization's financial statement presentation. The provisions of this statement are effective for fiscal years beginning after December 15, 2020.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

- Statement No. 91, *Conduit Debt Obligations*. The primary objectives of this Statement are to provide a single method of reporting conduit debt obligations by issuers and eliminate diversity in practice. The provisions of this Statement are effective for reporting periods beginning after December 15, 2021.
- Statement No. 92, *Omnibus 2020*. The objective of this Statement is to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing practice issues that have been identified during implementation and application of certain GASB statements. It is anticipated that no action will be required by the Organization to implement this Statement. The provisions of this Statement are effective for reporting periods beginning after June 15, 2021.
- Statement No. 93, *Replacement of Interbank Offered Rates*. The objective of this Statement is to address accounting and financial reporting implications that result from the replacement of an IBOR. It is anticipated that no action will be required by the Organization to implement this Statement. The provisions of this Statement are effective for reporting periods beginning after June 15, 2021.
- Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*. The primary objective of this Statement is to improve financial reporting by addressing issues related to public-private and public-public partnership arrangements. It is anticipated that no action will be required by the Organization to implement this Statement. The provisions of this Statement are effective for reporting periods beginning after June 15, 2022.
- Statement No. 96, *Subscription-Based Information Technology Arrangements*. The primary objective of this Statement is to provide guidance on the accounting and financial reporting for subscription-based information technology arrangements (SBITAS) for governments. It is anticipated that no action will be required by the Organization to implement this Statement. The provisions of this Statement are effective for reporting periods beginning after June 15, 2022.
- Statement No. 97, *Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans*. The primary objectives of this Statement are to (1) increase consistency and comparability related to the reporting of fiduciary component units in circumstances in which a potential component unit does not have a governing board and the primary government performs the duties that a governing board typically would perform; (2) mitigate costs associated with the reporting of certain defined contribution pension plans, defined contribution other postemployment benefit (OPEB) plans, and employee benefit plans other than pension plans or OPEB plans (other employee benefit plans) as fiduciary component units in fiduciary fund financial statements; and (3) enhance the relevance, consistency, and comparability of the accounting and financial reporting for Internal Revenue Code (IRC) Section 457 deferred compensation plans (Section 457 plans) that meet the definition of a pension plan and for benefits provided through those plans. It is anticipated that no action will be required by the Organization to implement this Statement. The provisions of this Statement are effective for reporting periods beginning after June 15, 2021.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

NOTE 2 – DEPOSITS AND INVESTMENTS

Deposits. At June 30, 2020, the carrying amount of the Organization’s cash and time deposits was \$429,841, and the related bank balances were \$494,341 while at June 30, 2019, the carrying amount of the Organization’s cash and time deposits was \$181,426, and the related bank balances were \$207,826. At June 30, 2020, \$405,712 of the Organization’s cash and time deposits were deposited in Florida Qualified Public Depository (QPD) accounts for which \$155,712 is not insured by the Federal Depository Insurance Corporation (FDIC). Additionally, money market funds totaling \$114,406 were deposited in institutional broker accounts for which \$96,413 is not insured by the FDIC.

Investments. The Organization also has investments that are maintained in institutional brokerage accounts that are not insured by the Federal Depository Insurance Corporation. The total amounts invested at June 30, 2020 and 2019 were \$894,340 and \$933,882, respectively. The composition of the investments and their maturities at June 30, 2020 and 2019 are as follows:

	Fair Value	Less Than 1	Investment Maturities (Years)		
			From 1 to 5	From 6-10	Over 10
At June 30, 2020:					
Unrestricted:					
Mutual funds.....	\$ 609,617	\$ 609,617	\$ -	\$ -	\$ -
Certificates of deposit with QPD Banks	50,978	-	50,978	-	-
Restricted:					
Mutual funds.....	233,745	233,745	-	-	-
Totals.....	<u>\$ 894,340</u>	<u>\$ 843,362</u>	<u>\$ 50,978</u>	<u>\$ -</u>	<u>\$ -</u>
At June 30, 2019:					
Unrestricted:					
Mutual funds.....	\$ 612,985	\$ 612,985	\$ -	\$ -	\$ -
Certificates of deposit with QPD Banks	103,691	53,742	49,949	-	-
Restricted:					
Mutual funds.....	217,206	217,206	-	-	-
Totals.....	<u>\$ 933,882</u>	<u>\$ 883,933</u>	<u>\$ 49,949</u>	<u>\$ -</u>	<u>\$ -</u>

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

Fair Values. The cost and fair value of the Organizations deposits and investments are as follows at:

	June 30, 2020			June 30, 2019		
	Cost	Fair Value	Unrealized Appreciation (Depreciation)	Cost	Fair Value	Unrealized Appreciation (Depreciation)
Deposits:						
Demand deposit accounts	\$ 429,841	\$ 429,841	\$ -	\$ 181,425	\$ 181,425	\$ -
Investments:						
Certificates of deposit with QPD Banks	50,978	50,978	-	103,691	103,691	-
Mutual Funds:						
Restricted for permanent endowment.....	223,563	233,745	10,182	210,181	217,206	7,025
Unrestricted for board designated endowment.....	584,051	609,617	25,566	631,767	612,985	(18,782)
	<u>858,592</u>	<u>894,340</u>	<u>35,748</u>	<u>945,639</u>	<u>933,882</u>	<u>(11,757)</u>
Totals.....	<u>\$ 1,288,433</u>	<u>\$ 1,324,181</u>	<u>\$ 35,748</u>	<u>\$ 1,127,064</u>	<u>\$ 1,115,307</u>	<u>\$ (11,757)</u>

For purposes of the presentation of changes in net position, cash and cash equivalents are reflected as amounts with initial maturities of three months or less.

The following schedules summarize the investment return and its classification in the statements of activities for the years ended:

	June 30, 2020			June 30, 2019		
	Unrestricted	Expendable/ Nonexpendable Restricted	Total	Unrestricted	Expendable/ Nonexpendable Restricted	Total
Deposits and investments:						
Interest and dividend earnings.....	\$ 14,684	\$ 5,176	\$ 19,860	\$ 16,389	\$ 4,508	\$ 20,897
Net realized and unrealized gains (losses).....	10,964	3,880	14,844	18,750	5,682	24,432
Totals.....	<u>\$ 25,648</u>	<u>\$ 9,056</u>	<u>\$ 34,704</u>	<u>\$ 35,139</u>	<u>\$ 10,190</u>	<u>\$ 45,329</u>

Restrictions. Certain cash deposits are classified as restricted assets because their use is restricted by applicable donor covenants.

Interest Rate Risk. Generally, the Organization limits its exposure to fair value losses arising from increases in interest rates by limiting the investment of its operating funds to investments with maturities of less than 18 months. Substantially all of the Organization's surplus funds are invested in money market funds, certificates of deposits, and mutual funds managed by an investment broker/dealer. Equity based mutual fund investments typically include a diversified mix of domestic and international capital and growth stocks that are sensitive to stock market index fluctuations. Fixed income based mutual fund investments include a diversified mix of high and medium yield corporate debt obligations that are generally made to produce scheduled cash flows. Their fair values are inversely sensitive to changes in interest rates.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

Credit Risk. The provisions of Section 218.415, Florida Statutes, require that the investment activity of the Organization be conducted in accordance with a written investment plan adopted by the governing board. Under that plan, the Organization's funds may be invested only in fully negotiable fixed income, equity and money market securities. Allowable equity securities must be actively traded on a major stock exchange and generally include companies that have been publicly traded for more than one year. Investments in equity securities may not exceed more than 5% in a single corporate issuer, more than 25% in nondomestic entities, and more than 20% in any single industry concentration. Fixed income securities must be rated "A" or higher and cannot exceed 10% of a single corporate issuer. Investments in collateralized mortgage obligations are restricted to issues backed by the Government National Mortgage Association, the Federal Home Loan Mortgage Corporation, or the Federal National Mortgage Association which pass the FFIEC High Risk Security Test on an annual basis and cannot exceed 25% of the portfolio.

Nondomestic investments are limited to 15% of the total fixed income portfolio. Investments in fixed income securities issued by the United States Government or any agency or instrumentality thereof are not limited. The portfolio of Futures, Inc. is limited to investments in issues with maturities of no more than 18 months. For securities that have put dates, reset dates or trade based on their average maturity, these dates will be used instead of the final legal maturity date. For these types of securities, the final legal maturity date cannot exceed three years from the date of purchase.

Investments in interest-only or principal-only collateralized mortgage obligations, interest rate swaps, precious metals, limited partnerships of any kind, real estate, venture capital, Futures, Inc. contracts or options contracts in individually managed portfolios are prohibited. Trading on margin and short selling are also prohibited.

Investments in cash equivalents are limited to money market funds, direct obligations of the United States Government with maturity of one year or less, commercial paper with maturity of 270 days or less that is rated A-1 or higher, and Bankers Acceptances issued by the largest 50 banks in the United States.

Custodial Credit Risk-Deposits. Custodial credit risk is the risk that in the event of a bank failure, the Organization's deposits may not be returned to it. The carrying amount of the Organization's cash deposits and certificates of deposits at June 30, 2020 maintained at a financial institution was \$341,213, and the related bank balances were \$405,713. At June 30, 2020, amounts totaling \$114,406 were invested in institutional broker accounts for which \$96,413 was not insured by the Federal Deposit Insurance Corporation (FDIC). The Organization is not exposed to any other custodial credit risk on deposits at year end because all other deposits are insured by the FDIC. In addition, pursuant to the applicable provisions of Chapter 280, Florida Statutes, *The Florida Security for Public Deposits Act* ("the Act"), the State of Florida, Department of Financial Services, Division of Treasury, Bureau of Collateral Management have established specific requirements relative to the security and collateralization for public deposits. Accordingly, banks qualifying as a public depository in the State of Florida must adopt the necessary procedures outlined in these statutes and meet all of the requirements of this chapter to be designated by the State's Chief Financial Officer as eligible to receive deposits from qualifying depositors. Collateral having a market value equal to 50% of the average daily balance for each month of all public deposits in excess of any applicable depository insurance is required to be pledged or deposited with the State's Chief Financial Officer to secure such deposits. Additional collateral, up to a maximum of 125% may be required if deemed necessary under the conditions set forth in the Act. Securities eligible to be pledged as collateral are generally limited to obligations of the United States government and any state thereof and are held in the name of the State Chief Financial Officer's office. Compliance with the provisions of

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

Chapter 280, Florida Statutes, is monitored by a Qualified Public Depository Oversight Board with members appointed by the State Chief Financial Officer.

Custodial Credit Risk-Investments. For an investment, this is the risk that, in the event of the failure of the counterparty, the Organization will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The Organization maintains investment security accounts with brokerage firms which includes mutual fund investments with market values of \$843,362 and \$830,191 at June 30, 2020 and 2019, respectively. This portfolio is insured up to \$500,000 by the Securities Investor Protection Corporation (“SIPC”). SIPC protects against the loss of cash and securities held by a customer at a financially-troubled SIPC-member brokerage firm. The limit of SIPC protection is \$500,000, which includes a \$250,000 limit for cash. SIPC only protects the custody function of the broker dealer, which means that SIPC works to restore to customers their securities and cash that are in their accounts in the event of a brokerage firm liquidation. SIPC does not protect against the decline in the value of any securities, protect individuals who are sold worthless stocks and other securities, or claims against a broker for bad investment advice, or for recommending inappropriate investments.

NOTE 3 – FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the “exit price”) in an orderly transaction between market participants at the measurement date. In determining fair value, the Organization uses various valuation approaches. A fair value hierarchy for inputs is used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs are to be used when available. Observable inputs (when applicable) are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Organization. Unobservable inputs (when applicable) reflect the Organization’s assumptions about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The fair value hierarchy is categorized into three levels based on the inputs as follows:

- Level 1 - Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access. Valuation adjustments are not applied to Level 1 investments. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these investments does not entail a significant degree of judgment.
- Level 2 - Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The availability of valuation techniques and observable inputs can vary from investment to investment and are affected by a wide variety of factors, including the type of investment, whether the investment is new and not yet established in the marketplace, and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Those estimated values do not necessarily

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

represent the amounts that may be ultimately realized due to the occurrence of future circumstances that cannot be reasonably determined. Because of the inherent uncertainty of valuation, those estimated values may be materially higher or lower than the values that would have been used had a ready market for the investments existed. Accordingly, the degree of judgment exercised by the Organization in determining fair value is greatest for investments categorized in Level 3.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined based on the lowest level input that is significant to the fair value measurement. Fair value is a market-based measure considered from the perspective of a market participant rather than an entity-specific measure. Therefore, even when market assumptions are not readily available, the Organization's own assumptions are set to reflect those that market participants would use in pricing the asset or liability at the measurement date. The Organization uses prices and inputs that are current as of the measurement date, including periods of market dislocation. In periods of market dislocation, the observability of prices and inputs may be reduced for many investments. This condition could cause an investment to be reclassified to a lower level within the fair value hierarchy.

The following table sets forth by level, within the fair value hierarchy, certain Organization assets measured at fair value as of June 30, 2020 and 2019:

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
June 30, 2020:				
Equity securities- mutual fund shares.....	\$ 843,362	\$ 843,362	\$ -	\$ -
Unrestricted.....	\$ 609,617			
Restricted.....	233,745			
Total	\$ 843,362			
June 30, 2019:				
Equity securities- mutual fund shares.....	\$ 830,191	\$ 830,191	\$ -	\$ -
Unrestricted.....	\$ 612,985			
Restricted.....	217,206			
Total	\$ 830,191			

NOTE 4 – IRREVOCABLE SPLIT-INTEREST AGREEMENT

On April 1, 2003, the Organization was the recipient of a 15% split-interest in a charitable remainder unitrust which was composed of two multiple-lives annuity contracts. The Organization does not serve as the intermediary, or as the administrator of the unitrust. The fair market values of the beneficial interest in

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

Daytona Beach, Florida

the trust at June 30, 2020 and 2019 are reported at their present values, which are determined in the same manner as they would be for purposes of the donor's income tax charitable contribution deduction. The change in the annual value of the beneficial interest in the trust (amortization) is reported as the difference in the present values of the Organization's interest which is computed annually, after revisions for the annual fair value of the trust assets and the applicable discount rates, which are equivalent to the Applicable Federal Rates, in effect at the date of valuation.

The present value of the Organization's beneficial interest in the charitable remainder unitrust and the amortization for the 2020 and 2019 years totaled \$10,830 and \$11,297 and \$-467 and \$387, respectively. The following summarizes the information used to compute the values at June 30:

	<u>2020</u>	<u>2019</u>
Market values of annuity contracts.....	\$ 23,592	\$ 25,486
Discount (Applicable Federal Rates).....	3.0%	3.0%
Annuity payout percentages.....	8.0%	8.0%
Payment frequency.....	Quarterly	Quarterly
Present value of gift.....	\$ 10,830	\$ 11,297
Appreciation (amortization).....	\$ (467)	\$ (387)

NOTE 5 – PREPAID TUITION CONTRACTS

Individual student scholarship contracts have been purchased from the Florida Prepaid College Foundation, Inc. (the "Foundation") to be assigned to eligible students within the School District who meet standards specified in the Organization's scholarship program pursuant to the provisions of Memorandums of Understanding between the Organization and the Foundation. Under the Memorandums, the Foundation sells prepaid student tuition scholarships to the Organization at approximately one-half (50%) their normal cost. The Organization recognizes all prepaid tuition scholarship contract acquisitions as assets of the Organization until such time students satisfy the requirements set forth in the scholarships. Upon purchasing the scholarships, the Organization records an asset in the form of beneficial interest in assets held by others. As scholarships are awarded, the Organization maintains an accounting for the credit hours earned by participating students. The Organization recognizes an expense based on the credit hours earned. For example, if a student is awarded a scholarship worth 120 credit hours and earns 40 credit hours, the Organization would recognize one-third of the amount paid for the scholarship in the period earned. During 2020, the Florida Prepaid College Board (FPCB) lowered the price of their plans without any change in coverage. Consequently, the price change created a revaluation of contracts purchased since 2008 which resulted in the refund of \$105,585 to the Organization. For the years ended June 30, 2020 and 2019, the Organization purchased four-year college tuition scholarship contracts totaling \$176,110 and \$120,193, respectively, from the FPCB.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

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The balance of prepaid student tuition contracts as of June 30, 2020 consists of the following:

Foundation balance, July 1, 2019	\$ 921,149	
Revaluation from prior years.....	(105,585)	
Scholarships acquired during the year:		
Contracts with 50% Foundation match	176,110	
Contract adjustments.....	4,951	
Scholarship credits used by students	<u>(70,863)</u>	
Foundation balance June 30, 2020		\$ <u>925,762</u>

The balance of prepaid student tuition contracts as of June 30, 2019 consists of the following:

Foundation balance, July 1, 2018	\$ 841,084	
Scholarships acquired during the year:		
Contracts with 50% Foundation match	120,193	
Contract adjustments.....	6,049	
Scholarship credits used by students	<u>(46,177)</u>	
Foundation balance June 30, 2019		\$ <u>921,149</u>

NOTE 6 – NOTE PAYABLE

In response to the COVID-19 Pandemic, the Organization entered into a loan in the amount of \$44,000 under the Paycheck Protection Program of the Coronavirus Response Act in the current year. This loan, with an interest rate of 1% matures in April 2022 and is guaranteed by the Small Business Administration (SBA). While monthly payments are scheduled to begin in November 2020, this loan is eligible for forgiveness should specific stipulations as to the use of these funds be met. Management has elected not to disclose any current portion due to this uncertainty.

NOTE 7 – RESTRICTIONS ON NET POSITION

Restricted - Nonexpendable -- Net position that includes permanent, nonexpendable donor-imposed corpus restrictions consisted of the following at June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Board Endowment Fund.....	\$ 22,843	\$ 22,843
Pentz Scholarship.....	206,076	188,708
Clayton Scholarship.....	12,230	5,655
Split-interest agreement in charitable remainder trust.....	<u>10,830</u>	<u>11,297</u>
Total Restricted Non-Expendable net assets.....	<u>\$ 251,979</u>	<u>\$ 228,503</u>

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019
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Restricted - Expendable – Net position that includes restricted, but expendable donor-imposed restrictions consisted of the following at June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Florida Prepaid College Foundation scholarships.....	\$ 925,762	\$ 921,149
Take Stock in Children Scholarship Fund.....	<u>135,683</u>	<u>53,976</u>
Total Restricted Expendable net assets.....	<u>\$ 1,061,445</u>	<u>\$ 975,125</u>

NOTE 8 - SUMMARY OF GRANT FUNDING

During the years ended June 30, 2020 and 2019, the Organization received the following restricted grant funds from various government sources:

<u>Funding Source</u>	<u>Contract Period</u>	<u>2020</u>	<u>2019</u>
Take Stock in Children, Inc.	July 1 to June 30	\$ 74,076	\$ 69,965
Consortium of Florida Education Foundations	July 1 to June 30	<u>102,532</u>	<u>83,803</u>
Totals		<u>\$ 176,608</u>	<u>\$ 153,768</u>

NOTE 9 – RELATED PARTY TRANSACTIONS

The Organization is a legally established direct-support organization and component unit of the Volusia County District School Board, whose objective is to develop a partnership between the community and its schools for the enhancement and support of public education in Volusia County, Florida. To meet this objective, the Organization is permitted to use certain property, facilities, and personnel services of the District, provided the rules of the School Board are followed. As a result, various administrative and internal service functions are provided to the Organization throughout the year by the School District without remuneration. The Organization has elected to include the value of these donated materials and services, which are significant to the operations of the Organization, in the accompanying financial statements.

The following is a summary of administrative expenses contributed by the District for years ended June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Salary and employee benefits.....	\$ 55,732	\$ 55,685
Office rental (occupancy).....	7,450	7,449
Utilities.....	1,425	1,375
Office supplies.....	250	350
Postage.....	<u>275</u>	<u>300</u>
Total	<u>\$ 65,132</u>	<u>\$ 65,159</u>

NOTES TO THE FINANCIAL STATEMENTS (Continued)

June 30, 2020 and 2019

FUTURES, INC.

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State Retirement Program and Other Postemployment Benefits - The School District administers a single-employer defined benefit healthcare plan, under which the Organization's employees are covered. The Organization's employees are also covered by the Florida Retirement System (FRS) Pension Plan, which is a single retirement system consisting of two cost-sharing, multiple-employer retirement plans and other nonintegrated programs. The Organization's liability for these plans continues to be rolled into the liability reported under the School District for the most current reporting period and was not separately calculated for the Organization for disclosure in the financial statements of the Organization. Due to the multiple variables that go into developing these numbers and the disclosure of employees in the actuarial reports reflecting total employees under the School District rather than by agency, the Organization was unable to determine costs directly allocable to organization employees. All related liabilities are assumed by the School District.

Substantial professional bookkeeping, accounting and consulting services were also donated to the Organization by a firm in which a member of the board of directors is affiliated (See Note 10).

NOTE 10 – CONTRIBUTED GOODS AND SERVICES

Contributed services are received from various community businesses and individuals that are a direct benefit of the Organization. In addition, the Organization receives donations of items and services that are put up for auction at its various fundraising events. Contribution revenues are recognized only to the extent of the cash collections for items auctioned. The Organization has elected to include the value of these donated materials and services, which are significant to the operations of the Organization, in the accompanying financial statements. The following is a summary of the additional contributed services by object recorded in the year ended June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Bookkeeping and accounting services provided by related party.....	\$ 2,580	\$ 8,600
Fundraising support and prizes.....	47,990	48,534
Supplies.....	-	500
Total.....	<u>\$ 50,570</u>	<u>\$ 57,634</u>

NOTE 11 – COMMITMENTS

Risk Management – The Organization is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; natural causes for which the Organization carries commercial insurance. The Organization has incurred no losses in excess of coverage in the last three years.

NOTE 12 – SUBSEQUENT EVENTS

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through September 14, 2020, the date the financial statements were available to be issued.

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Compliance Report

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors
Futures, Inc.
Daytona Beach, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Futures, Inc. (a nonprofit organization hereinafter referred to as the "Organization"), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 14, 2020.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

BMC CPAs

September 14, 2020