

**HILLSBOROUGH COUNTY  
INDUSTRIAL DEVELOPMENT AUTHORITY**

**Financial Statements and Supplementary Information  
Year Ended September 30, 2020**

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PRIDA, GUIDA & PEREZ, P.A.  
CERTIFIED PUBLIC ACCOUNTANTS  
1106 N. FRANKLIN STREET  
TAMPA, FLORIDA 33602

## INDEPENDENT AUDITORS' REPORT

To the Chairman and Board Members  
Hillsborough County Industrial Development Authority

### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, the general fund, and the aggregate remaining fund information of Hillsborough County Industrial Development Authority (the "Authority") as of and for the year ended September 30, 2020, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the general fund of Hillsborough County Industrial Development Authority as of September 30, 2020, and the respective changes in financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### **Other Matters**

#### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 6 and the budgetary comparison schedule on page 17 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### *Other Reporting Required by Governmental Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued a report dated December 22, 2020, on our consideration of Hillsborough County Industrial Development Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and in considering the Authority's internal control over financial reporting and compliance.

In accordance with Section 218.39(4), Florida Statutes, and Section 10.554(1)(i), Rules of the Auditor General, we have also issued a statement of auditors' comments addressed to the Authority's Board of Directors, dated December 22, 2020 under the heading Independent Auditors' Management Letter.

Prida, Guida & Perez, P.A.



Tampa, FL  
December 22, 2020

**HILLSBOROUGH COUNTY**  
**INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Management's Discussion and Analysis (Unaudited)**

This section of the report on the financial statements presents management's discussion and analysis of the Authority's financial performance during the fiscal year ended September 30, 2020. It should be considered in conjunction with the organization's basic financial statements and required supplementary information. Management's Discussion and Analysis will include the following:

- An overview of the report on the financial statements, including required supplementary financial information.
- A brief discussion of the basic financial statements, including how they relate to each other and significant differences in information they provide.
- A review and analysis of government-wide financial information, including the reasons for significant changes in net position.
- A review and analysis of individual fund financial information, including the reasons for significant changes in the fund balance.

Overview of the Report on the Financial Statements

This report on the financial statements consists of five parts:

- (1) Independent Auditors' Report
- (2) Management's Discussion and Analysis
- (3) Basic Financial Statements:
  - Government-Wide Financial Statements
  - Fund Financial Statements
  - Notes to the Financial Statements
- (4) Required Supplementary Information:
  - Schedule of Revenues, Expenditures and Changes - Budget and Actual - Governmental Funds
  - Note to Required Supplementary Information
- (5) Compliance and Internal Control
  - Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*
  - Independent Auditors' Management Letter in accordance with the *Rules of the Auditor General* of the State of Florida
  - Independent Auditors' Report/Compliance with Section 218.415, Florida Statutes

The Notes to the Financial Statements are an integral part of the basic financial statements. They explain some of the information in the financial statements and provide more detail.

The Schedule of Revenues, Expenditures and Changes – Budget (Non-GAAP Basis) and Actual - Governmental Funds is supplementary information required by the Governmental Accounting Standards Board.

The Report on Internal Control Over Financial Reporting and on Compliance and Other Matters is required by Government Auditing Standards issued by the Comptroller General of the United States.

**HILLSBOROUGH COUNTY**  
**INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Management's Discussion and Analysis (Unaudited)**

The Independent Auditors' Management Letter is required by the Rules of the Auditor General of the State of Florida which govern audits performed in the State of Florida.

Government - Wide Financial Statements

The government-wide financial statements consist of:

- Statement of Net Position
- Statement of Activities

The government-wide financial statements provide both short-term and long-term information about the Authority's overall financial condition in a manner similar to those of a private-sector business. They are designed to provide financial information about the Authority using an economic resources (net position) measurement focus. This focus considers long-term factors such as long-term debts and investments in fixed assets, which are not included in the fund financial statements which focus on short-term spendable financial resources.

Fund Financial Statements

The fund financial statements consist of:

- Balance Sheet - Governmental Fund
- Statement of Revenues, Expenditures and Changes in Fund Balance - Governmental Fund

A fund is a self-balancing set of accounts which is used to maintain control over resources that have been segregated for specific activities or objectives. The Authority uses fund accounting to ensure compliance with finance-related legal requirements and prudent fiscal management.

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, the governmental funds utilize a spendable financial resources measurement focus rather than the economic resources measurement focus found in government-wide financial statements. This focus allows the governmental funds statements to provide information on near-term inflows and outflows of spendable resources as well as balances (fund balances) of spendable resources available at the end of the fiscal year. The Authority only has one fund, the General Fund.

Reconciliation of Fund Financial Statements to Government -Wide Financial Statements

The short-term view presented in fund financial statements are useful when compared to the longer-term view presented in government-wide financial statements. To facilitate this comparison, the following reconciliations are provided between the fund financial statements and the government-wide financial statements:

- Reconciliation of the Governmental Fund Balance Sheet to the Statement of Net Position of Governmental Activities
- Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balance of Governmental Fund to the Statement of Activities

**HILLSBOROUGH COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Management's Discussion and Analysis**  
**(Unaudited)**

Government - Wide Financial Analysis

	Net Position, End of Year	
	Governmental Activities	
	2020	2019
Cash	\$ 339,978	\$ 300,738
Total assets	<u>\$ 339,978</u>	<u>\$ 300,738</u>
Unrestricted net position	339,978	300,738
Total net position	<u>\$ 339,978</u>	<u>\$ 300,738</u>
	Operating Results for the Year	
	Governmental Activities	
	2020	2019
<b>Revenues</b>		
Program revenues		
Fee income	\$ 425,700	\$ 30,375
General revenues		
Interest	766	911
Total revenues	<u>426,466</u>	<u>31,286</u>
<b>Expenses</b>		
Professional fees	353,959	58,129
Application fees	30,200	5,175
Other	3,066	2,837
Total expenses	<u>387,225</u>	<u>66,141</u>
Change in net position	39,241	(34,855)
Net position, beginning of year	<u>300,738</u>	<u>335,593</u>
Net position, end of year	<u>\$ 339,979</u>	<u>\$ 300,738</u>

**HILLSBOROUGH COUNTY  
INDUSTRIAL DEVELOPMENT AUTHORITY  
Management's Discussion and Analysis (Unaudited)**

Government -Wide Financial Analysis (Continued)

*Statement of Net Position –*

- The change in net position was \$39,241 which, increased total net position to \$379,219 at September 30, 2020.

*Statement of Activities –*

- The current year increase of \$395,325 in program revenues is primarily a result of the improvement in Hillsborough County's economy, allowing an increase in the number of industrial projects being performed in the county. The Authority issued the largest private revenue bond since its establishment.
- Professional and application fees increased by \$321,084 as a direct result of the increase in the number of the private revenue bonds issued during the fiscal year 2020 versus the fiscal year 2019.

Governmental Fund

- There were no differences in the reporting of the Authority's fiscal year 2020 and fiscal year 2019 operating results between the government-wide financial statements versus the fund financial statements.

Significant Economic Factors or Other Conditions and Next Year's Budget

The Authority has assertively responded to the economic climate and financial needs of Non-for Profit's in Hillsborough County. They continue to meet throughout the year and review applications as well as assess expenditures and compare them to budget.

Contacting the Authority's Financial Management

The Report on the financial statements is designed to provide interested parties with a general overview of the Authority's finances and to demonstrate the Authority's accountability for the money it receives. Should additional information be required, please contact Thomas Morrison, Legal Counsel, at 1200 West Platt Street, Tampa, FL 33606.



**HILLSBOROUGH COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY**

**Statement of Net Position**

**September 30, 2020**

		<u><b>Governmental Activities</b></u>
	<b>ASSETS</b>	
Cash		<u>\$ 339,978</u>
Total assets		<u><u>\$ 339,978</u></u>
	<b>NET POSITION</b>	
Net position - unrestricted		<u>\$ 339,978</u>
Total net position		<u><u>\$ 339,978</u></u>

Read the accompanying notes to the financial statements.

**HILLSBOROUGH COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY**

**Statement of Activities**

**For the Year Ended September 30, 2020**

**Program Revenues**

Fee income \$ 425,700

**Operating Expenses**

Professional fees 353,959

Application fees 30,200

Transcription and other 3,066

Total operating expenses 387,225

Total primary government \$ 38,475

**General Revenues**

Interest income 766

Total general revenues 766

Change in net position 39,241

Unrestricted net position, beginning of year 300,738

Unrestricted net position, end of year \$ 339,979

Read the accompanying notes to the financial statements.

**HILLSBOROUGH COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY**

**Balance Sheet - Governmental Fund**

**September 30, 2020**

	<u>General</u>
<b>ASSETS</b>	
Cash	\$ 339,978
Total assets	<u>\$ 339,978</u>
<b>FUND BALANCE</b>	
Fund balance - unassigned	\$ 339,978
Total fund balance	<u>\$ 339,978</u>

Read the accompanying notes to the financial statements.

**HILLSBOROUGH COUNTRY INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Statement of Revenues, and Changes in Fund Balance - Governmental Fund**  
**For the Year Ended September 30, 2020**

	General
<b>Revenues</b>	
Fee income	\$ 425,700
Interest income	766
Total revenues	426,466
<b>Expenditures</b>	
Professional fees	353,959
Application fees	30,200
Other	3,066
Total expenditures	387,225
Net change in fund balance	39,241
Fund balance, beginning of year	300,738
Fund balance, end of year	\$ 339,979

Read the accompanying notes to the financial statements.

**HILLSBOROUGH COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Reconciliation of Total Governmental Fund Balance to Net Position of Governmental Activities**  
**September 30, 2020**

<b>Total Fund Balance - Governmental Fund Balance Sheet</b>	<u>\$ 339,978</u>
There are no reconciling items	-
<b>Total Net Position - Statement of Net Position</b>	<u><u>\$ 339,978</u></u>

Read the accompanying notes to the financial statements.

**HILLSBOROUGH COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balance -**  
**Governmental Fund to the Statement of Activities**  
**For the Year Ended September 30, 2020**

<b>Change in Fund Balance - Statement of Revenues, Expenditures, and Changes in Fund Balance</b>	<u>\$ 39,241</u>
There are no reconciling items	-
<b>Change in Net Position - Statement of Activities</b>	<u><u>\$ 39,241</u></u>

Read the accompanying notes to the financial statements.

**HILLSBOROUGH COUNTY**  
**INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Notes to the Financial Statements**  
**September 30, 2020**

**Note 1 – Nature of Operations**

The Hillsborough County Industrial Development Authority (the “Authority”) is a dependent and semiautonomous agency of the State of Florida, a body corporate, politic, and a public instrumentality and was activated in October 1971 pursuant to Part III of Chapter 159, Florida Statutes through Resolution; dated October 27, 1971. The governing body of the Authority consists of seven members. All members of the Authority are voting members. The members are appointed by the Hillsborough Board of County Commissioners in accordance with Florida Statute 159.45. For financial reporting purposes, the Authority is a separate legal entity. In accordance with current governmental standards, the Authority is not a component unit of Hillsborough County; however, it is a related organization, since Hillsborough County appoints a majority of the board, but is not financially accountable.

**Note 2 – Summary of Significant Accounting Policies**

The accounting policies of the Authority have been presented in accordance with accounting principles generally accepted in the United States of America, as applicable to governmental units. The following is a summary of the more significant policies:

*Basis of presentation* – The Authority’s basic financial statements have been prepared in accordance with generally accepted accounting principles as prescribed by the Governmental Accounting Standards Board (“GASB”).

Both government-wide and fund financial statements are presented.

The government-wide financial statements report information for the government as a whole. These statements reflect the economic resources’ measurement focus and the full accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.

The fund financial statements are presented using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized when they become measurable and available. Expenditures are generally recognized when the related fund liability is incurred.

The general fund is the Authority’s lone governmental fund.

*Basis of Accounting* – The basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. The basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied. Governmental-wide financial statements are prepared using the accrual basis of accounting. Governmental funds use the modified accrual basis of accounting. Differences in the accrual and modified accrual basis of accounting arise in the recognition of revenue, the recording of deferred revenue, and in the illustration of expenses versus expenditures.

Revenue – On a modified accrual basis, revenue is recorded in the fiscal year in which the resources are measurable and become available. Available means that the resources will be collected within the current fiscal year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current fiscal year. On an accrual basis, revenue is recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when resources are required to be used or the year when use is first permitted.

**HILLSBOROUGH COUNTY**  
**INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Notes to the Financial Statements**  
**September 30, 2020**

**Note 2 – Summary of Significant Accounting Policies (Continued)**

*Basis of Accounting (Continued) –*

Expenses/Expenditures - On the accrual basis of accounting, expenses are recognized at the time they are incurred. The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses. Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable. Allocations of costs, such as depreciation, are not recognized in the governmental funds.

*Net Position* — Net position represents the difference between assets and liabilities. Net position is reported as restricted when there are limitations imposed on the use either through external restrictions imposed by creditors, grantors or laws or regulations of governments. Net position that is used for purposes other than above is classified as unrestricted. The Authority did not possess a restricted net position as of and for the year ended September 30, 2020.

*Use of Estimates* — The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Note 3 – Deposits and Cash**

All deposits are held in banking institutions designated as qualified public depositories to hold public funds by the Chief Financial Officer of the State of Florida. All deposits are fully insured by Federal Deposit Insurance Corporation pursuant to Chapter 280 of the Florida Statutes. Under Florida Statutes Chapter 280 “Florida Security for Public Deposits Act”, all qualified public depositories are required to pledge eligible collateral having a market value equal to or greater than the average daily or monthly balance of all public deposits times the depository’s collateral pledging level. The pledging level may range from 50% to 125% depending upon the depository’s financial condition and establishment period. All collateral must be deposited with an approved financial institution. Any losses to public depositories are covered by applicable deposit insurance, sale of securities pledged as collateral and, if necessary, assessments against other qualified public depositories of the same type as the depository in default.

During the year ended September 30, 2020, the Authority held deposits in qualified public depositories.

**Note 4 – Risks and Uncertainties due to COVID-19**

On January 30, 2020, the World Health Organization declared the novel coronavirus outbreak (“COVID-19”) a “Public Health Emergency of International Concern” and on March 11, 2020, declared COVID-19 a pandemic. The spread of COVID-19 appears to be altering the behavior of businesses and people in a matter that is having negative effects on local, regional, and global economies. Impacts and potential impacts may include disruptions in employees’ ability to work. Changes to the operating environment may increase operating costs, and such increases may not be recuperated by the Authority. The extent to which COVID-19 could continue to impact the Authority will depend on future developments, which are highly uncertain and cannot be predicted with confidence at this time.



**HILLSBOROUGH COUNTY**  
**INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Notes to the Financial Statements**  
**September 30, 2020**

**Note 5 – Subsequent Events**

The Authority has evaluated subsequent events through December 22, 2020, the date which the financial statements were available to be issued. Except as noted above, no events have occurred subsequent to the balance sheet date and through December 22, 2020, that would require any additional adjustment to, or disclosure in, the financial statements.

**REQUIRED SUPPLEMENTARY INFORMATION (UNAUDITED)**

**HILLSBOROUGH COUNTRY INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Statement of Revenues, Expenditures, and Changes in Fund Balance - Budget and Actual -**  
**Governmental Fund**  
**For the Year Ended September 30, 2020**

	General		
	Original & Final Budget	Actual	Variance Favorable (Unfavorable)
<b>Revenues</b>			
Fee income	\$ 100,000	\$ 425,700	\$ 325,700
Interest income	150	766	616
Total revenues	100,150	300,738	200,588
<b>Expenditures</b>			
Professional fees	80,000	353,959	(273,959)
Application fees	-	30,200	(30,200)
Other	1,000	3,066	(2,066)
Total expenditures	81,000	387,225	(306,225)
Net change in fund balance	19,150	(86,487)	(105,637)
Fund balance, beginning of year	300,738	300,738	-
Fund balance, end of year	\$ 319,888	\$ 214,251	\$ (105,637)

**HILLSBOROUGH COUNTY**  
**INDUSTRIAL DEVELOPMENT AUTHORITY**  
**Notes to Required Supplementary Information (Unaudited)**  
**September 30, 2020**

**Note 1 – Budgetary Basis of Accounting**

Budgets are presented on the modified accrual basis of accounting. During the fiscal year, expenditures were controlled at the object level (e.g., professional and application fees). Budget is approved by the authority at the beginning of the fiscal year.

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Directors of  
Hillsborough County Industrial Development Authority

We have audited the financial statements of the governmental activities and for the general fund of Hillsborough County Industrial Development Authority (the "Authority") as of and for the year ended September 30, 2020, which collectively comprise the Authority's basic financial statements and have issued our report thereon dated December 22, 2020. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements of the Authority's governmental activities as of and for the year ended September 30, 2020, in accordance with auditing standards generally accepted in the United States of America, we considered the Authority's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT  
AUDITING STANDARDS (CONTINUED)***

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and other guidelines, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Prida Guida & Perez, PA

A handwritten signature in cursive script that reads "Prida Guida & Perez".

Tampa, FL  
December 22, 2020



PRIDA, GUIDA & PEREZ, P.A.  
CERTIFIED PUBLIC ACCOUNTANTS  
1106 N. FRANKLIN STREET  
TAMPA, FLORIDA 33602

**INDEPENDENT AUDITORS' MANAGEMENT LETTER**

**Report on the Financial Statements**

We have audited the financial statements of Hillsborough County Development Industrial Authority (the "Authority") as of and for the fiscal year ended September 30, 2020, and have issued our report thereon dated December 22, 2020.

**Auditors' Responsibility**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and Chapter 10.550, Rules of the Auditor General.

**Other Reports and Schedule**

We have issued our Independent Auditors' Report on Internal Control over Financial Reporting and Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*, and Independent Auditors' Report on an examination conducted in accordance with *AICPA Professional Standards*, AT-C Section 315 (601), regarding compliance requirements in accordance with Chapter 10.550, *Rules of the Auditor General*. Disclosures in those reports and schedule, which are dated December 22, 2020., should be considered in conjunction with this management letter.

**Prior Audit Findings**

Section 10.554(1)(i)1., *Rules of the Auditor General*, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial report. There were no findings and recommendations made in the preceding annual financial audit report.

**Current Audit Findings**

Section 10.554(1)(i)2., *Rules of the Auditor General*, requires that we communicate any recommendations to improve financial management. In connection with our audit, we did not have any such recommendations.

## **INDEPENDENT AUDITORS' MANAGEMENT LETTER (CONTINUED)**

### **Official Title and Legal Authority**

Section 10.554(1)(i)4., *Rules of the Auditor General*, requires that the name or official title and legal authority for the primary government and each component unit of the reporting entity be disclosed in this management letter, unless disclosed in the notes to the financial statements. The official title and legal authority for the primary government of the reporting entity are disclosed in note 1 to the financial statements. There are no component units.

### **Financial Condition**

Sections 10.554(1)(i)5.a. and 10.556(7), *Rules of the Auditor General*, require that we apply appropriate procedures and report the results of our determination as to whether or not Hillsborough County Industrial Development Authority has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and identification of the specific condition(s) met. In connection with our audit, we determined that the Authority did not meet any of the conditions described in Section 218.503(1), Florida Statutes.

Pursuant to Sections 10.554(1)(i)5.c. and 10.556(8), *Rules of the Auditor General*, we applied financial condition assessment procedures. It is management's responsibility to monitor the Authority's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same.

### **Annual Financial Report**

Sections 10.554(1)(i)5.b. and 10.556(7), *Rules of the Auditor General*, require that we apply appropriate procedures and report the results of our determination as to whether the annual financial report for the Authority for the fiscal year ended September 30, 20, filed with the Florida Department of Financial Services pursuant to Section 218.32(1)(a), Florida Statutes, is in agreement with the annual financial audit report for the fiscal year ended September 30, 2020. In connection to our audit, we determined that these two reports were in agreement.

### **Special District Component Units**

Section 10.554(1)(i)5.c., *Rules of the Auditor General*, requires that we determine whether or not a special district that is a component unit, municipality, or special district, provided the financial information necessary for proper reporting of the component unit, within the audited financial statements of the county, municipality, or special district in accordance with Section 218.39(3)(b), Florida Statutes. In connection with our audit, we determined that the Authority did not have any special district component units that it relied on to provide the necessary information for proper reporting in accordance with Section 218.39(3)(b), Florida Statutes.

### **Other Matters**

Section 10.554(1)(i)2., *Rules of the Auditor General*, requires that we address in the management letter any recommendations to improve financial management. In connection with our audit, we did not have any such recommendations.



Section 10.554(1)(i)3., *Rules of the Auditor General*, requires that we address noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements that is less than material but which warrants the attention of those charged with governance. In connection with our audit, we did not have any such findings.

**Purpose of this Letter**

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, the Board of Directors, and applicable management, and is not to be and should not be used by anyone other than these specified parties.

Sincerely,

A handwritten signature in cursive script that reads "Prida Guida & Perez". The signature is written in black ink and is positioned below the word "Sincerely,".

Prida Guida & Perez, P.A.  
December 22, 2020



PRIDA, GUIDA & PEREZ, P.A.  
CERTIFIED PUBLIC ACCOUNTANTS  
1106 N. FRANKLIN STREET  
TAMPA, FLORIDA 33602

**INDEPENDENT AUDITORS' REPORT/COMPLIANCE WITH SECTION 218.415, FLORIDA  
STATUTES**

To the Board of Directors of  
Hillsborough County Industrial Development Authority

We have examined Hillsborough County Industrial Development Authority's compliance with Section 218.415, Florida Statutes during the year ended September 30, 2020. Management is responsible for the Authority's compliance with those requirements. Our responsibility is to express an opinion on the Authority's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence about the Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on the Authority's compliance with the specified standards.

In our opinion, Hillsborough County Industrial Development Authority complied, in all material respects, with Section 218.415, Florida Statutes as of September 30, 2020.

Sincerely,

A handwritten signature in cursive script that reads "Prida Guida &amp; Perez".

Prida Guida & Perez, P.A.  
December 22, 2020